



# VISION

To be a multi-faceted consumer essentials company with strategic investments in the region

# MISSION

Building strong partnerships, growing new markets

Fostering an open and creative culture, attracting and nurturing talents

Providing innovative products, portfolio building, meeting stakeholders' needs

Achieving operational excellence

Building strong financial capabilities

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EXECUTIVE CHAIRMAN'S STATEME

I AM PLEASED TO ANNOUNCE THAT THE GROUP ACHIEVED A 47.0% INCREASE IN PROFIT BEFORE TAX TO \$\$23.7 MILLION IN FY2016, AND 53.4% INCREASE IN NET PROFIT AFTER TAX TO \$\$17.4 MILLION AS COMPARED TO \$\$11.4 MILLION IN FY2015.

**DR ALLAN YAP**Executive Chairman

#### DEAR SHAREHOLDERS,

2016 has been a challenging year as global and political uncertainty ensued and growth remained tepid. In spite of this, the Group has managed to keep up with its stable performance for the financial year ended 31 December 2016 ("FY2016"). Our Group revenue during the year fell marginally by 3.5% to \$\$400.0 million in line with slight revenue decreases across our Consumer Business and Packaging Business sectors.

Revenue contribution from our Consumer Business slid 5.6% or \$\$10.1 million to \$\$171.4 million due to reduction in franchise outlets and lower sales volume, but these were partially off-set by higher revenue from products supplied by new agencies and greater customer demand in Malaysia. Additionally, our Packaging Business reported a revenue decrease of 1.3% to \$\$228.5 million in FY2016 mainly attributable to the weakening of Renminbi ("RMB") against Singapore Dollar ("SGD") by 6.0% against the year before and relocation of some of its Singapore customers to Malaysia and USA.

Despite the lower revenue, the Group's gross profit for the year in review gained by 5.6% to \$\$95.3 million, while gross profit margin increased by 2.0% to 23.8% of total revenue as a result of favourable product mix.

As a result, the Group achieved a 47.0% increase in profit before tax to \$\$23.7 million in FY2016, and 53.4% increase in net profit after tax to \$\$17.4 million as compared to \$\$11.4 million in FY2015.

From the segmental aspect, our Consumer Business recorded a PBIT of \$\$6.6 million in FY2016 after taking into consideration foreign currency exchange gains of \$\$0.5 million against \$\$1.3 million in the year before that was affected by a foreign currency exchange loss of \$\$0.2 million. The gain was largely due to reduction in loss from closure of franchise outlets and better margin achieved from favourable product mix.

Separately, our Packaging Business turned in stable PBIT of \$\$22.0 million in FY2016, which was 24.8% higher than the \$\$17.6 million achieved in FY2015, due to lower cost of production in the manufacturing of corrugated board in China as we invested in new automated machines. Concurrently, lower allowance was made for trade receivables made during the year as compared to the year before.

As at 31 December 2016, the Group achieved a healthy cash and cash equivalents position at \$\$170.9 million as compared to \$\$152.7 million in the previous year.

In view of our positive results, we are pleased to propose a first and final dividend of 0.5 Singapore cent or 0.005 Singapore dollar per ordinary share as a form of appreciation to our shareholders for their faith and support.

#### **ACHIEVEMENTS IN FY2016**

In view of a FMCG market that is getting increasingly saturated and contracted, we have implemented a series of measures that included prudently managing our purchases and inventory, enhancing our rice management and sales expertise, as well as launching targeted advertising and promotion. Through these initiatives, we have managed to increase our market share for our rice business, thereby turning in improved profitability.

As part of our plan to continuously boost efficiency and streamline our business, we undertook a brand and business portfolio review, which led to our move to terminate non-contributing businesses and agency lines to consolidate our focus on core businesses. As such, we started to group advertising and promotion campaigns of key brands into our above-the-line activities, so as to enhance brand visibility and awareness. The resulting outcome has been positive with improving margins despite lower sales turnover.

#### **OUTLOOK**

Despite positive results achieved from the consolidation of the Group's Consumer Business in FY2016, we expect the trading environment for the FMCG industry to remain competitive and soft in the coming year. To manage the challenges ahead, the Group will develop new products to enhance our range of product offerings. However, as we purchase raw materials and finished products from overseas, we foresee that margins may be impacted by the volatility in foreign exchange.

Along the same line, we anticipate our Packaging Business to be affected by the challenging operating environment in Singapore and China as macro-economic conditions remain uncertain and raw material costs continue to rise. Nevertheless, we will continue to implement stringent cost control measures and enhance production efficiency through automation.

Moving forward, we will persist in improving our existing business as we poised ourselves to explore and capitalise any new business opportunities that may arise.

#### **ACKNOWLEDGEMENTS**

I would like to extend my appreciation to the Board of Directors for their invaluable contribution towards the Group, developing and steering it through the challenges over the years. I would also like to thank our management, staff and business partners for their support and hard work that has kept the Group going and achieving great results. Finally, I would like to extend my gratitude to our shareholders for their support. Thank you for the belief that you have placed in us and we will continue to work towards delivering greater shareholder value for you in the years ahead.

Last but not least, I would like to take this opportunity to thank Mr Tao Yeoh Chi and Mr Chan Sek Nin Jackey, who have resigned from the Board during FY 2016, for their dedication and valuable contribution to the Group over the years.

# BOARD OF **DIRECTORS**



Date of first appointment as director: 10 May 2002 Date of last re-election as director: 25 April 2014

Dr Allan Yap is the Executive Chairman of the Company and he has drawn over 30 years of experience in finance, investment and banking.

Dr Yap is the Executive Chairman of Tat Seng Packaging Group Ltd, a company listed on the Singapore Exchange Securities Trading Limited. He also serves as the Chairman and Executive Director of Master Glory Group Limited (formerly known as Hanny Holdings Limited) and Rosedale Hotel Holdings Limited, and the Chairman and Non-Executive Director of SMI Holdings Group Limited, all are companies listed on The Stock Exchange of Hong Kong Limited.

Dr Yap is also the Chairman, Chief Executive Officer and Director of China Enterprises Limited whose shares are traded on the OTC Securities Market in the United States of America and Burcon NutraScience Corporation, a company listed on the Toronto Stock Exchange in Canada, NASDAQ Stock Exchange in the United States of America and the Frankfurt Stock Exchange in Germany.

Dr Yap is the spouse of Dr Tang Cheuk Chee, the Executive Director of the Company.

Dr Yap holds an Honorary Degree of Doctor of Laws from the University of Victoria, Canada.

Date of first appointment as director: 09 June 2003 Date of last re-election as director: 22 April 2016

Dr John Chen is the Deputy Chairman/Non-Executive Director and was re-designated as Independent Director, the Chairman of the Nominating Committee and the Remuneration Committee on 22 April 2016.

Dr Chen was a Member of Parliament from 1988 to 2006 and served as the Assistant Secretary General of the National Trades Union Congress from 1991 to 1997. He was a Minister of State for Communications from 1997 to 1999. From 1999 to 2001, he was the Minister of State for Communications & Information Technology and Minister of State for National Development.

Dr Chen has been a Board member of the Economic Development Board, the Housing & Development Board, the Port of Singapore Authority and Singapore Power Ltd respectively. He taught at the National University of Singapore from 1983 to 1991.

Dr Chen is presently the Deputy Chairman, Non-Executive and Independent Director of Tat Seng Packaging Group Ltd, Executive Chairman of Pavillon Holdings Ltd and sits on the Board of a number of public listed companies in Singapore. He is also the Chairman of SAC Capital Pte Ltd.

Dr Chen is the Chairman of the Remuneration Committee and the Nominating Committee and a member of the Audit Committee of the Company.

Dr Chen holds a PhD in Electrical Engineering from the University of Waterloo, Canada.





Date of first appointment as director: 01 August 2011 Date of last re-election as director: 24 April 2015

Dr Tang has a wealth of management experience and is well versed in marketing, business development and investments in property and securities.

Dr Tang is also an Executive Director of Tat Seng Packaging Group Ltd, a company listed on the Singapore Exchange Securities Trading Limited.

Dr Tang is the spouse of Dr Allan Yap, the Executive Chairman of the Company.

Dr Tang is a member of Risk Management Committee of the Company.

Dr Tang holds an Honorary Doctorate of Management from Lincoln University, United States and awarded Fellowship from the Asian College of Knowledge Management.

MR LIEN
KAIT LONG, 69
Non-Executive and
Lead Independent Director

Date of first appointment as director: 01 June 2005 Date of last re-election as director: 24 April 2015

Mr Lien was appointed as the Lead Independent Director, a member of Remuneration Committee and re-designated as the Chairman of Audit Committee and a member of Nominating Committee on 22 April 2016. Mr Lien has more than 40 years' experience in accounting and finance, corporate management and business investment.

Mr Lien sits on the Board of several Singapore and Chinese companies listed on the Singapore Exchange Securities Trading Limited namely 8Telecom International Holdings Co., Ltd, China Jishan Holdings Limited, Renewable Energy Asia Group Limited, Falcon Energy Group Limited, Tat Seng Packaging Group Ltd and IPC Corporation Limited. He is also a Director of China Enterprises Limited, a company listed on the OTC Securities Market in the United States of America.

Mr Lien is the Chairman of the Audit Committee and the Risk Management Committee and a member of the Nominating Committee and Remuneration Committee of the Company.

Mr Lien holds a degree in Bachelor of Commerce from Nanyang University, Singapore. He is a fellow of the Institute of Singapore Chartered Accountants and Institute of Certified Public Accountants of Australia since July 2004 and May 2004 respectively.

Date of first appointment as director: 10 August 2012 Date of last re-election as director: 24 April 2015

Mr Goi is the Executive Director of GSH Corporation Limited, a company listed on the Singapore Exchange Securities Trading Limited and Acelink Logistics Pte Ltd, a supply chain company with distribution networks in Singapore, Malaysia, Thailand, Hong Kong and China.

Mr Goi is also a Director of Tee Yih Jia Food Group, a global food and beverage group with operations in Singapore, Malaysia, USA, Europe and China.

Mr Goi is active in community service and is a member of the Community Development District Council, South East Region.

Mr Goi holds a Bachelor Degree in Computer Information System from California State University, Pomona.







Date of first appointment as director: 10 August 2012 Date of last re-election as director: 22 April 2016

Mr Lee Po On Mark is the Non-Executive Director and was re-designated as Independent Director and appointed as a member of Audit Committee, Nominating Committee and Remuneration Committee on 22 April 2016.

Mr Lee is the Executive Director and Group CEO of Television Broadcasts Limited ("**TVB**"), a company listed on the Stock Exchange of Hong Kong Limited and holds directorships in a number of the subsidiaries of TVB. Mr Lee is also a Non-Executive and Independent Director of Tat Seng Packaging Group Ltd, a company listed on the Singapore Exchange Securities Trading Limited.

Before joining TVB and during the period from 1988 to early 2007, Mr Lee worked as an Executive Director of a Hong Kong listed consortium which engaged in real estate, hotel, media, entertainment and retail business in Hong Kong and overseas. During 1992 to 1996, Mr Lee also took up the position of Executive Director and CEO of Asia Television Limited which was a former affiliate of the consortium.

During the period from 1977 to 1987, Mr Lee worked with KPMG, an international accounting firm, in various offices including Hong Kong, Los Angeles and Shanghai.

 $\mbox{Mr}$  Lee is a member of Audit Committee, Remuneration Committee and Nominating Committee of the Company.

Mr Lee is a Fellow member of the Institute of Chartered Accountants in England and Wales and also a member of the Hong Kong Institute of Certified Public Accountants.

# SENIOR MANAGEMENT



MR YEO SEE LIANG EUGENE Hanwell Holdings Limited Chief Operating Officer Socma Trading (M) Sendirian Berhad Executive Director

Mr Yeo is very well versed with FMCG operations, having accumulated more than 34 years of experience in diverse industries, including beverage, household, confectionery and groceries. He holds a degree in Business Studies from Middlesex University, United Kingdom.

Ms Chang has more than 30 years of experience in finance and accounting. She has held senior and management positions with multi-national corporations in the FMCG, food-related and trading industries, before becoming the Group Financial Controller of Hanwell Holdings Limited. Ms Chang is a fellow member of the Association of Chartered Certified Accountants (UK).

MS CHANG WAI LENG Hanwell Holdings Limited Group Financial Controller





MS TONG YING LING DENISE Hanwell Holdings Limited Fortune Food Manufacturing Pte Ltd Topseller Pte Ltd Senior Vice President

Ms Tong is an established professional with more than 20 year experience in the FMCG industry. She held senior roles in finance and general management with US MNC before joining Hanwell Holdings Limited. She holds a Bachelor of Accountancy degree from National University of Singapore.

Mr Tang's experience is wide ranging and spans FMCG business operations, information technology consulting and development, as well as property and securities investments. He became Assistant Vice President in 2012 and promoted to Group Vice President in 2017. Mr Tang holds a Bachelor of Science Degree in Business Administration from Salem International University in the United States of America.

MR TANG CHI MING DANNY Hanwell Holdings Limited Group Vice President





Ms Wong has more than 21 years of experience in the FMCG industry. She held significant positions in business development, general management and finance, before becoming Hanwell Holdings Limited's Vice President. She holds a degree in Accounting from Charles Sturt University, Australia.



MR LONG HOI SAN Hanwell Holdings Limited Legal Counsel – Legal & Corporate Secretarial

Mr Long joined the Group in 2012 and oversees the Group Legal and Corporate Secretarial duties. Mr Long has more than 13 years of post-qualification experience both in house and in private practice. He has extensive experience in litigation, conveyancing, corporate, commercial and corporate secretarial matters. Prior to joining Hanwell Holdings Limited, he worked in several reputable public-listed companies in Malaysia and Hong Kong. He holds a LL.B Bachelor of Laws Degree (Honours), University of London, and was admitted as an Advocate and Solicitor to the High Court of Malaya.

Mr Sim has more than 16 years of experience in paper product manufacturing and distribution across the Asia Pacific region. He holds a Bachelor of Engineering Degree, majoring in Mechanical & Production Engineering from Nanyang Technological University, Singapore.







MR LOH SEE MOON
Tat Seng Packaging Group Ltd
Managing Director/
Chief Executive Officer

Mr Loh has more than 40 years of experience in the corrugated paper products industry. He holds a Bachelor of Science Degree from Nanyang University, Singapore.

Madam Cheong has more than 30 years of experience in the paper product industry. She joined Tat Seng Packaging Group Ltd in 1981 and became its Executive Director in 2002. She holds a Bachelor of Commerce Degree in Accountancy from Nanyang University, Singapore. She is a member of the Institute of Singapore Chartered Accountants.

MDM CHEONG POH HUA
Tat Seng Packaging Group Ltd
Executive Director



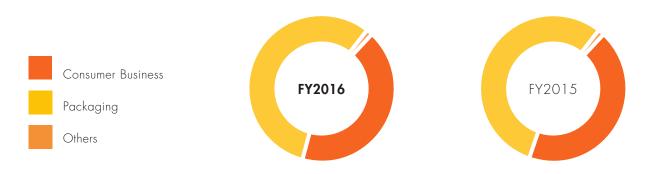
# GROUP FINANCIAL **SUMMARY**

#### TURNOVER BY GEOGRAPHICAL SEGMENTS (\$ MILLION)



	FY2016		FY2015	
Singapore	\$147.3	36.8%	\$164.2	39.6%
Malaysia	\$59.1	14.8%	\$56.0	13.5%
China	\$193.6	48.4%	\$194.3	46.9%

#### TURNOVER BY BUSINESS SEGMENTS (\$ MILLION)

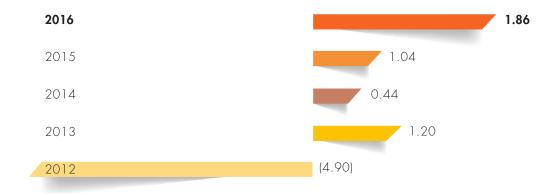


FY2016		FY2015	
\$171.4	42.9%	\$181.5	43.8%
\$228.5	57.1%	\$231.4	55.8%
\$0.1	0%	\$1.6	0.4%
	\$171.4 \$228.5	\$171.4 42.9% \$228.5 57.1%	\$171.4 42.9% \$181.5 \$228.5 57.1% \$231.4

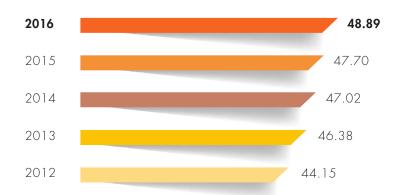
#### TURNOVER (\$ MILLION)



#### **BASIC EARNINGS PER SHARE (CENTS)**



#### NAV PER SHARE (CENTS)





皇族安培哪香米,就是用她的方式陪伴着我们成长. 30年了,我只想说声"谢谢你."

Bonding through the quality in every grain.

Thank you for trusting us in nurturing
your family in our special way.







### OPERATIONAL REVIEW



#### **TOPSELLER PTE LTD**

Incorporated in 1977, Topseller Pte Ltd ("Topseller") is a wholly-owned subsidiary of Hanwell that serves as the sales distribution and marketing arm of its food businesses. Having built a reputation for itself in the local market as a developer and distributor of reliable household and grocery brands, Topseller is also known for its own proprietary brands, which comprise Royal Umbrella Rice, Golden Peony Rice, Gitangkim Rice, Okome Rice, Golden Circle Edible Oil, Soyalite Oil, the entire range of Fortune soy-based products and noodles. We are business partners with international household names like GSK, Pauls, Greenfields and Lion distributing their products in different segments in the market.

Subsequent to the award of Greenfields products distributorship in March 2016, we experienced a positive enhancement to our chilled business segment as the products were well-received by the market, thereby contributing to the bolstering of our overall performance.

On the same note, we also strengthened our core proprietary brands in various business segments for rice, oil and soya bean-based product as we continued to focus on boosting our key brands through various initiatives.

One of our major brands, Royal Umbrella, which was ranked as the top-selling rice in Singapore according to a Nielsen modern trade retail audit ratings, marked its 30th anniversary this year with a series of celebratory brand campaigns that included the successful launch of a Facebook page. Our marketing

efforts during the year further consolidated our leading market position as the preferred rice distributor in Singapore.

Separately, other rice brands like Golden Peony Rice, Gitangkim Rice and Okome Rice strengthened their sales channel through enhancing our food service distribution platforms.

Concurrently, we also overhauled the brand image of our Golden Circle Oil to create a refreshed brand identity through the design of a new label. We also continued to build on our food service distribution channel with the Health Promotion Board (HPB) approved blended oil. Fortune Tofu also reported a positive turnaround with the stabilising of our operational team that resulted in an improved trade service standard.



Where market segments are concerned, we delivered positive results on all fronts. We experienced good growth performance in our Modern Trade market due to contributions from Royal Umbrella Rice, while the General Trade market was mainly driven by the distribution of GSK products. Simultaneously, we witnessed a significant performance surge with online business through strategic partnering with online retailers. The Food Service market has also delivered good performance in line with other segments driven by our rice and oil businesses, and further boosted by the distribution commencement of Greenfields dairy products.

Going ahead, we expect the economic growth to further slow down in FY2017, thereby affecting consumers' purchase and spending

habits. Nevertheless, we will remain prudent to take on any challenges and tap on opportunities that may arise. We also look forward to relocating our logistic operations to the new warehouse at Jalan Boon Lay, which is expected to be completed by end FY2017.

# SOCMA TRADING (M) SENDIRIAN BERHAD

Socma Trading (M) Sendirian Berhad ("Socma") was incorporated in 1989 and is in charge of the marketing and distribution functions of Hanwell in Malaysia. It is principally involved in the distribution of an assortment of products, including confectionery, snacks, grocery and beverage, as well as toiletries. The subsidiary also produces Harmuni santan and kicap house brand targeted at the Muslim community.

During the reporting year, total sales turnover grew by 15%, partly due to the contribution from a new agency namely Cafe21 and Gold Roast instant beverage in March 2016.

Our confectionery segment reported strong growth of 12.0% assisted by price increase in Feb,2016. Meanwhile, the snacks segment remained one of our key focus, producing an impressive growth 17.0%.

On a separate note, we have been taking steps to regulate our weather-dependent product supply (such as coconut milk) in our grocery segment by working closely with suppliers.

Moving forward, we are partnering with more strategic wholesalers to expand the distribution width and depth of our overall products, as

### OPERATIONAL REVIEW

well as retain and recruit sales and marketing staff who are qualified and experienced to help manage the pace of retailing and our product offerings. We will continue to source for new agencies that complement our business.

# FORTUNE FOOD MANUFACTURING PTE LTD

Fortune Food Manufacturing Pte Ltd ("Fortune Food") is one of the wholly-owned subsidiaries under Hanwell Holdings Limited ("Hanwell"). It is principally engaged in the production of a variety of soya bean-based food products that are mainly marketed under the brand name of Fortune and Sobe.

It has always been the core focus of Fortune Food to produce high quality and safe products for our consumers. Known for having one of the largest local chilled distribution networks, we have effectively upheld

our exceptional standards to be HACCP certified over the years as we are able to efficiently deliver our products fresh to meet the needs of our consumers.

In line with our quality assurance philosophy, we are upgrading our chilled (manufacturing and warehouse) facilities for relocation by 2Q2017. Our new facility will be equipped with a redesigned production flow chain to facilitate better cold chain management that will enhance product quality and safety. We have also purchased new tofu machine lines to improve the quality and range of our product offerings.

At the same time, our R&D team is relentlessly working on the innovation of new products and product line extension to further expand our product offerings to our consumers.

#### TIPEX PTE. LTD.

Tipex Pte. Ltd. ("Tipex") is one of the most well-established Hanwell subsidiaries and recognised as one of the premium local distributors of consumer tissue paper products. Since 1984, Tipex has been providing the market with a wide range of tissue paper that spans many brands the likes of Beautex, Mood, Hibis, Comfy and Parity.

Besides paper products, Tipex is also the distributor of washroom hygiene products such as cleaning agents and dispensers, baby and adult diapers, as well as household and automobile cleaning items via brand names PetPet, Fitti, Certainty and MR CLEAN.

Tipex's performance for the paper products segment during the year has been encouraging as we reaped positive results from





increased promotional activities and expansion of distribution points. Revenue gained 9% year-on-year. Concurrently, renowned Australian brand of automobile cleaning products, MR CLEAN continued to contribute significantly to our sales as it registered a considerable 42% year-on-year revenue hike in FY2016.

As part of our marketing efforts to raise brand awareness of our products, we have ventured into the online arena to expand our customer base in view of the current consumption trend. We believe

that seeking to bolster sales via the e-commerce channel platform is a discerning move as Singapore has the highest level of Internet penetration worldwide and our online business platforms are thriving progressively.

As such, we see this as a favourable opportunity for us to start exploring online ventures that can help the business to increase its brand visibility and revenue, while lowering our operation cost.

With this initiative in place, we intend to place further emphasis on

our new e-commerce sales channel, which is defined by a strategically planned marketing and online brand campaign that may involve the setting up of a Facebook page to create awareness for our Beautex brand in 2Q2017. We believe that this approach will enable our brands to continue to remain relevant to the consumers as well as help us maintain our competitive edge in the market.

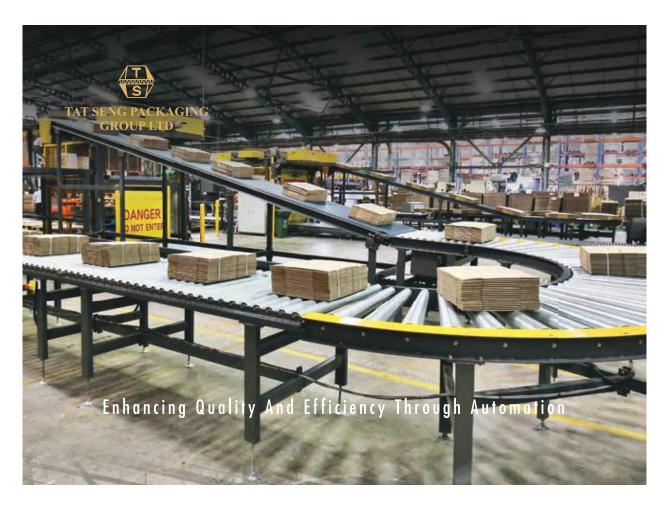
Besides focusing on our business performance, Tipex also prides itself on being a socially responsible organisation which takes the effort to engage in considerable corporate social responsibility activities every year.

#### iEcon and Go2Mart

Hanwell is one of the leading player in the local grocery market through its two franchising brands, namely iEcon and Go2Mart in Singapore, which we have been consistently developing over the years. Through regular meetings and informal gatherings with our various stakeholders, we seek to strengthen our business relationships to help us formulate effective strategies by converging our stakeholders' feedback into common business goals.



# OPERATIONAL REVIEW



# TAT SENG PACKAGING GROUP LTD

Hanwell holds a 63.9% stake in Singapore-listed Tat Seng Packaging Group Ltd ("**Tat Seng**"), allowing us to tap into the corrugated paper packaging products market in Singapore. With business operation in both Singapore and China, Tat Seng commands an extensive network of established clients from a wide range of industries.

During the year, Tat Seng continued to focus on its corporate goals. The Group worked towards achieving a higher sales target as it secured new customers, while increasing sales from existing customers. Concurrently, we also implemented a series of measures to boost productivity and efficiency. Through investing in machines, we enhanced

automation of our production process and boosted our production speed, alongside improving product quality, granting us greater flexibility in production scheduling. With automation, we managed to ease our manpower shortage by reducing reliance on manpower for production. Along the same line, we continued with our robust staff training programmes to boost staff productivity and efficiency.

In view of the productivity measures that we undertook in FY2016, the Group delivered strong results that were consistent with our strategic efforts. We reported revenue of \$\$228.5 million for the year, which was marginally lower by 1.3% against \$\$231.4 million in FY2015 despite an uncertain global economic environment.

Nevertheless, the Group's gross profit rose by 5.8% to \$\$51.7 million in FY2016 due to higher margin achieved from sale of corrugated board of China subsidiaries and through rationalising our workflow and investment in automated machines. Separately, selling and distribution expenses dropped by 1.7% in line with the decrease of the Group's revenue.

Meanwhile, other income dipped by \$\$0.7 million year-on-year in the absence of one-off gains on disposal of available-for-sale financial assets, which was recorded in FY2015. Additionally, other expenses decreased by \$\$1.1 million in FY2016 as compared to the previous year as a result of higher allowance made for doubtful trade receivables in FY2015. As at 31 December 2016, cash and cash equivalents, excluding bank balances pledged as security increased by \$\$7.5 million to \$\$40.9 million.

# SEGMENTAL REVIEW Singapore Operations

Revenue from our Singapore operations contracted by 6.0% to \$\$34.9 million, translating to 15.3% of the Group's total revenue for the year in review. This was mainly attributed to the relocation of some of our MNC customers, soft demand from electrical and electronics industrial segment as well as a drop in the sales of lower margin paper trading products. Despite this, the strategies to grow our niche in biomedical and pharmaceutical industries have helped to offset some of these impacts.

#### **China Operations**

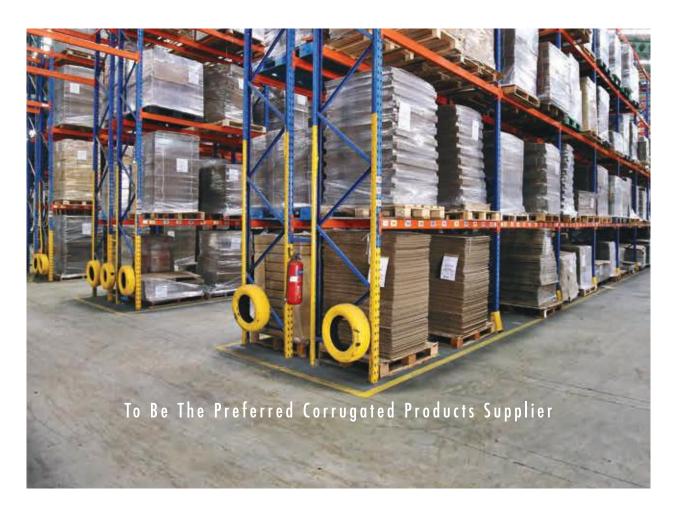
Revenue for our China operations increased by 5.6% in RMB due to the hike in sale of corrugated board, especially with contribution from Nantong Tat Seng Packaging Co., Ltd ("Nantong Tat Seng"). This was, however, affected by the weakening of RMB against SGD, resulting in total revenue from our China operations being lowered by 0.3% to \$\$193.6 million in FY2016. Nevertheless, with higher margin achieved from sale of corrugated board and net reduction of allowance made for doubtful trade receivables of S\$1.3 million, our China operations delivered profit that gained by 27.6% to \$\$23.4 million.

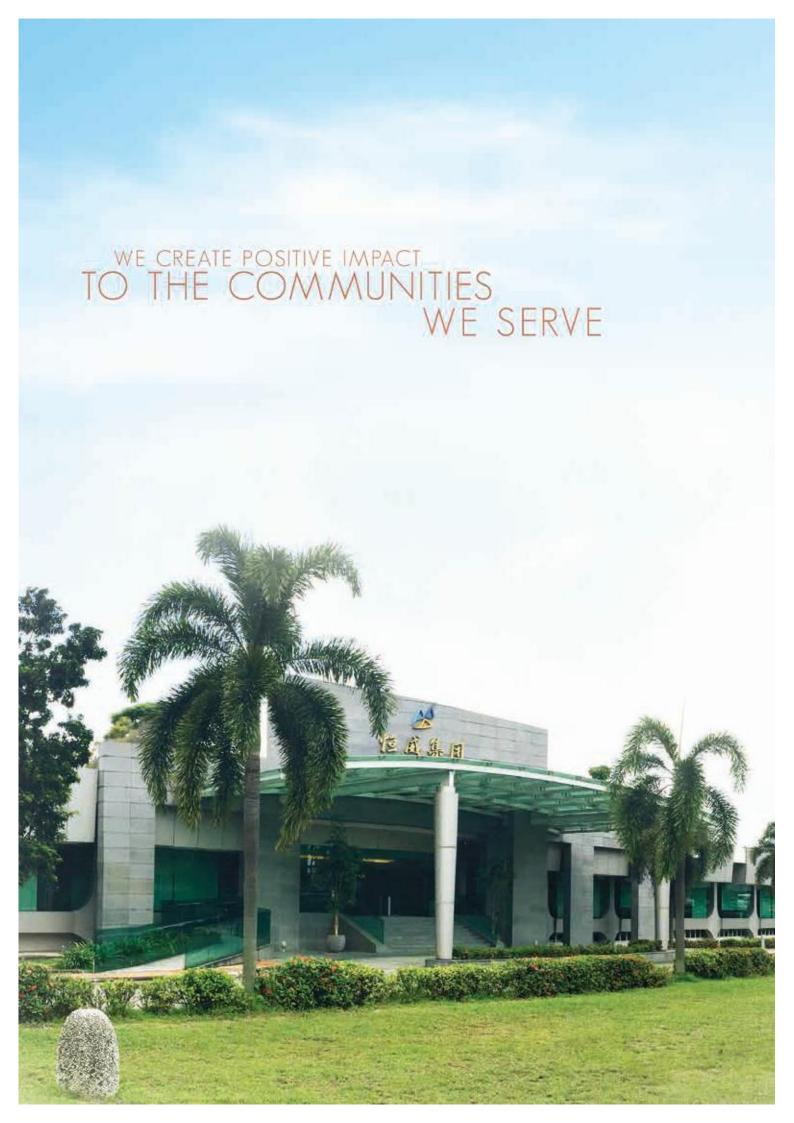
In FY2016, Nantong Tat Seng invested in machinery upgrading, realised its potential to handle more

orders with better efficiency, and thus enhanced its profitability. In view of this, we will target to increase our China production output to reap the benefits of economies of scale and enhance our cost advantage.

#### **OUTLOOK**

We expect both the Singapore and China operating environment to remain challenging with lingering uncertainties in the global economic market along with the trend in rising material costs. As such, we will continue to adopt prudent business approaches with a focus on stringent cost control and enhance production through automation to stay competitive. Besides focusing on our core business, we will persist to actively seek and explore other new business opportunities that may arise.





## CORPORATE SOCIAL RESPONSIBILITY



Hanwell views corporate social responsibility as one of our core aspects because we are a strong believer of giving back to the society what we reap from it. It has always been our corporate culture to share the fruits of our business achievements with the less privileged in society to make a positive difference in their lives. This is our way of contributing towards the nation's efforts of building a more cohesive society, and nurturing a better future for all. Be it for the needy families, pioneer generation or other less privileged groups, we remain committed to creating purposeful experiences to forward our humanity cause.



#### LIFE'S BEAUTIFUL

This year marked the eighth anniversary of Tipex's annual signature Life's Beautiful art competition, which came with an environmental theme "Think Green! Go Green!", which is in line with the current worldwide climate concerns. The event motivates school children to innovate artworks through their imagination, incorporating a meaningful environmental theme which is in tandem with the current need to raise awareness amongst people to protect our planet. Through this, we aimed to raise public awareness on environmental issues to encourage everyone to do their part to protect our planet through activities such as



recycling, conservation of resources, and being mindful of the environmental impact of one's actions.

The event was held at the Singapore Science Centre and six selected children's artworks were printed on special editions of Beautex tissue boxes. For every five-box pack sold, Tipex donated 20 cents to the Straits Times School Pocket Money Fund.

It was met with a positive response from participants and their families, and \$\$30,096 was raised from the sales of 150,480 packets of five-box tissue for The Straits Times School Pocket Money Fund as compared to \$\$28,861.20 collected from the sales of 144,306 boxes in FY2015.

#### **FUND-RAISING PROGRAMMES**

Additionally, we also sponsored other social programmes, such as a fundraising event partnering the Singapore Rainbow Centre, "Date with Dad" and "Adventure with Dad" organised in conjunction with Focus on the Family Singapore, "Family Day 2016" in collaboration with Rotary Family Service Centre, Lunar New Year "Hong Bao Distribution" together with Singapore Chung Hong Siang Tng and "Paint-A-Home" in partnership with the National University of Singapore.

# ROYAL UMBRELLA RICE CAMPAIGNS

Another one of our major brands, Royal Umbrella Rice is also not new to the charitable scene and has been putting in consistent effort in doing its part for corporate social responsibility throughout the year. Our brand team collaborated with South West CDC in the launch of several community



initiatives. One of which involved our employee volunteers coming together to create wall murals that reflected the theme of racial harmony through featuring different ways people from various ethnic races enjoy the flavour of rice

At a South West CDC grassroots festive highlight event, we donated 216 packets of 1kg rice to the underprivileged families. In August 2016, the Royal Umbrella brand also contributed 1,200kg of rice to CDAC in support of the less privileged group as part of the "Rice From The Heart" social programme.

#### **GOING GREEN**

In line with our environmental conservation cause, we are committed to using 100% virgin paper certified by the Forest Stewardship Council (FSC) in the manufacture of our paper products. Some of our recycled paper products were also awarded the Singapore Green Label.

# CORPORATE **INFORMATION**

#### **BOARD OF DIRECTORS**

Dr Allan Yap

Executive Chairman

Dr John Chen Seow Phun

Deputy Chairman, Non-Executive and

Independent Director

Dr Tang Cheuk Chee

Executive Director

Mr Lien Kait Long

Non-Executive and Lead Independent Director

Mr Lee Po On Mark

Non-Executive and Independent Director

Mr Goi Kok Ming (Wei Guoming)

Non-Executive Director

**COMPANY SECRETARY** 

Mr Chew Kok Liang

**AUDIT COMMITTEE** 

Mr Lien Kait Long (Chairman)

Dr John Chen Seow Phun

Mr Lee Po On Mark

**REMUNERATION COMMITTEE** 

Dr John Chen Seow Phun (Chairman)

Mr Lien Kait Long

Mr Lee Po On Mark

**NOMINATING COMMITTEE** 

Dr John Chen Seow Phun (Chairman) Mr Lien Kait Long

Mr Lee Po On Mark

**RISK MANAGEMENT COMMITTEE** 

Mr Lien Kait Long (Chairman)

Dr Tang Cheuk Chee

#### **REGISTERED OFFICE**

348 Jalan Boon Lay Singapore 619529

Tel: +65 6268 4822 Fax: +65 6266 2607

Email: corpcomms@hanwell.com.sq

Website: www.hanwell.com.sg

Company Registration Number: 197400888M

#### **SHARE REGISTRAR**

M & C Services Private Limited

112 Robinson Road #05-01

Singapore 068902

Tel: +65 6227 6660 Fax: +65 6225 1452

#### **AUDITORS**

KPMG LLP

Public Accountants and Chartered Accountants

16 Raffles Quay #22-00

Hong Leong Building

Singapore 048581

(Engagement Partner since

financial year ended 31 December 2014:

Karen Lee Shu Pei)

#### PRINCIPAL BANKERS

United Overseas Bank Ltd

DBS Bank Ltd

Standard Chartered Bank

The Board of Directors (the "Board") and Management of Hanwell Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") place great importance on high standard of corporate conduct to uphold good corporate governance. This commitment and continuous support of the Code of Corporate Governance which was revised in May 2012 (the "Code") can be seen from the Board and Management efforts to promote and maintain values which emphasise transparency, accountability, integrity and proper conduct at all times in the business operations and dealings of the Group so as to create value for its stakeholders and safeguard the Group's assets.

This Statement describes the practices the Company has undertaken with respect to each of the principles and guidelines and the extent of its compliance with the Code and should be read as a whole, instead of being read separately under the different principles of the Code.

#### 1 BOARD MATTERS

The Board's Conduct of Affairs

Principle 1: Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the long-term success of the company. The Board works with Management to achieve this objective and Management remains accountable to the Board.

#### 1.1 Role of the Board

The Company is headed by an effective Board, comprising individuals with diversified backgrounds and who collectively brings with them a wide range of experience, to lead and control the Group. The Board is responsible for the overall management and success of the Group. The primary role of the Board is to oversee the Group's business performance and affairs, and to protect and enhance long-term shareholder value. To fulfil this, apart from its statutory responsibilities, the Board performs the following roles and functions:

- providing entrepreneurial leadership, sets strategic directions and objectives for the Group;
- approving major funding proposals, investment and divestment proposals of the Company;
- reviewing the performance of management by establishing management's goals and monitoring the achievement of those goals;
- reviewing and endorsing the framework of remuneration for the Board and key management personnel as may be recommended by the Remuneration Committee;
- supervising executive management, ensures that the Company has the necessary resources to meet its goals and establish a framework of prudent and effective controls to assess and manage risks;
- overseeing the processes of risk management, financial reporting and compliance and evaluates the adequacy of internal controls;
- considering sustainability issues, such as environmental and social factors, as and when necessary, as part of its strategic formulation; and
- assuming the responsibilities for corporate governance.

All Directors objectively discharge their duties and responsibilities at all times as fiduciaries in the interest of the Company.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.2 Board Processes

The Board has established a number of Board Committees to assist the Board in carrying out more effectively its oversight function. These Board Committees consist of Audit Committee ("AC"), Nominating Committee ("NC"), Remuneration Committee ("RC") and Risk Management Committee ("RMC"). The composition of the Board Committees are as follows:

Directors	Audit Committee	Nominating Committee	Remuneration Committee	Risk Management Committee
John Chen Seow Phun <sup>1</sup>	Member	Chairman	Chairman	_
Lien Kait Long <sup>2</sup>	Chairman	Member	Member	Chairman
Lee Po On Mark <sup>3</sup>	Member	Member	Member	_
Tang Cheuk Chee	_	-	_	Member

#### Notes:

- Dr John Chen Seow Phun was re-designated as Independent Director, the Chairman of the Nominating Committee and the Remuneration Committee on 22 April 2016.
- Mr Lien Kait Long was appointed as the Lead Independent Director, a member of Remuneration Committee and re-designated as the Chairman of Audit Committee and a member of Nominating Committee on 22 April 2016.
- Mr Lee Po On Mark was re-designated as Independent Director and appointed as a member of Audit Committee, Nominating Committee and Remuneration Committee on 22 April 2016.

These Board Committees function within clear Board approved written terms of reference. Such terms of reference will be reviewed by the Board on a regular basis to enhance the effectiveness of these Board Committees. The minutes of all Board and Board Committees meetings are circulated and available to the Board and Board Committees.

The roles and responsibilities of these Board Committees are provided for in the latter sections of this Statement on Corporate Governance.

#### 1.3 Board and Board Committees Meetings Held in Financial Year 2016

The attendance of the Directors at scheduled meetings of the Board and Board Committees during financial year ended 31 December 2016 is disclosed below:

	Board	Board Committees			
		Audit	Nominating	Remuneration	Risk Management
Number of scheduled meetings held	4	4	3	2	1
Name of Directors			•		
Allan Yap	1	] *	_	_	_
Tang Cheuk Chee	3	2*	_	_	0
John Chen Seow Phun <sup>1</sup>	4	4	3	2	_
Chee Teck Kwong Patrick <sup>2</sup>	1	1	2	2	_
Tao Yeoh Chi³	1	1	_	2	_
Lien Kait Long <sup>4</sup>	4	4	3	_	1
Chan Sek Nin Jackey <sup>5</sup>	1	_	_	_	_
Lee Po On Mark <sup>6</sup>	4	3	1	_	_
Goi Kok Ming (Wei Guoming)	4	_	_	_	_

#### 1 BOARD MATTERS (CONTINUED)

#### 1.3 Board and Board Committees Meetings Held in Financial Year 2016 (Continued)

#### Notes:

- Dr John Chen Seow Phun was re-designated as Independent Director, the Chairman of the Nominating Committee and the Remuneration Committee on 22 April 2016 and remained as a member of the Audit Committee.
- Mr Chee Teck Kwong Patrick ceased to be the Director, Chairman of the Audit Committee, a member of Remuneration Committee
  and Nominating Committee on 22 April 2016 due to his retirement.
- Mr Tao Yeoh Chi ceased to be the Director, Chairman of the Remuneration Committee and a member of Audit Committee on 22
  April 2016 due to his resignation.
- Mr Lien Kait Long was appointed as the Lead Independent Director, a member of Remuneration Committee and re-designated as the Chairman of Audit Committee and a member of Nominating Committee on 22 April 2016.
- 5. Mr Chan Sek Nin Jackey ceased to be the Director on 22 April 2016 due to his resignation.
- Mr Lee Po On Mark was re-designated as Independent Director and appointed as a member of Audit Committee, Nominating Committee and Remuneration Committee on 22 April 2016.
- \* attendance by invitation of the relevant Committee

The yearly schedule of the Board and Board Committees meetings is usually given to all Directors well in advance. The Board meets at least four (4) times in a year. Besides the scheduled quarterly Board meetings, Board meetings will be convened when they are deemed necessary, to review the Group's business operations, conduct strategic review of the business affairs and address other specific significant matters that arise.

The Company's Constitution provide for the convening of the Board meetings by way of telephonic, video conferencing or other similar means of communication. The Board also approves transactions through written resolutions which are circulated to the Board together with all relevant information relating to the proposed transaction.

The agenda for meetings is prepared in consultation with the Executive Chairman and the Executive Director. The agenda and meeting materials are circulated in advance of the scheduled meetings to the members of the Board and Board Committees.

The Directors were appointed based on their experience, stature and potential to contribute to the proper guidance of the Group and its businesses. As such, we believe that each individual Director's contributions can be reflected in ways other than the reporting of attendances at Board meetings and/or Board Committee meetings.

#### 1.4 Matters Requiring Board Approval

The Directors have identified a few areas for which the Board has direct responsibility for decision making (which are embodied in its internal guidelines) such as the following:

- annual budgets and financial plans of the Group;
- approval of the annual and quarterly results announcements;
- approval of the annual report and accounts;
- declaration of interim dividends and proposal of final dividends;
- convening of shareholders' meetings;

#### 1 BOARD MATTERS (CONTINUED)

#### 1.4 Matters Requiring Board Approval (Continued)

- approval of corporate strategy;
- authorisation of major transactions;
- approval of Board changes and appointments to Board Committees;
- investments and divestments decisions including the Group's capital commitment; and
- commitments to term loans and lines of credit from banks and financial institutions by the Company.

While matters relating in particular to the Company's objectives, strategies and policies require the Board's direction and approval, the Management is responsible for the day to day operation and administration of the Company in accordance with the objectives, strategies and policies set by the Board.

#### 1.5 Board Development and Training

Our Directors are provided with extensive background information about our Group's history, mission, values and business operations. The NC ensures all Directors are equipped with the appropriate skills and relevant industry knowledge to perform their roles on the Board and Board Committees effectively.

The Directors also have the opportunity to visit the Group's operational facilities and meet with the Management for further explanations, briefing or informal discussions on any aspect, to gain a better understanding of the business operations.

The Company will prepare appointment letters setting out executive directors' duties and obligations. Newly appointed Directors are also briefed on the business and organisational structure of the Group and its strategic directions and are encouraged to visit the sites of the Group's operating units to familiarise themselves with the Group's business practices.

The Board as a whole is updated regularly and periodically of the new releases or updates issued by the Singapore Exchange Trading Limited ("SGX-ST"), Accounting and Corporate Regulatory Authority ("ACRA") and Singapore Institute of Directors ("SID"), the Code, risk management, the key changes in the relevant regulatory requirements and financial reporting standards, rules and regulations and duties and responsibilities on Directors by the Management and/or the external consultants, so as to enable the Directors to discharge their duties as Board and/or Board Committee members.

The Company Secretary also regularly informs the Directors of any upcoming conferences, training and seminars relevant to their roles as directors of the Company. In addition, the Company has signed up for a corporate membership with SID, the objective is to be involved in SID's activities and enable the use of SID's one-stop corporate governance resources centre in order to improve corporate governance standards of the Company.

The Directors and key management personnel of the Company are encouraged to attend relevant training programmes, courses, conference and seminars on new laws, regulations and updates on commercial areas conducted by relevant professional organisation from time to time. To keep pace with such laws and regulatory changes, the Company will provide and fund the appropriate trainings and development programmes for the Directors and/or key management personnel of the Company.

During the financial year, the Company has funded training sessions that were attended by the Directors and/or key management personnel of the Company, to keep them abreast of audit and financial reporting regulatory developments, new requirement on Sustainability Reporting and etc.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.6 Board Composition and Guidance

Principle 2: There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.

During the financial year, the NC has reviewed the Board structure, size and composition of the Company due to retirement and cessation of some Directors. The size of the Board Composition has reduced from nine (9) Directors to six (6) Directors of whom two (2) are Executive Directors, one (1) is Non-Executive Director and Non-Independent and three (3) are Non-Executive and Independent Directors. All Directors exercise independent judgement and make decisions objectively in the best interest of the Company.

As at the date of this report, the Board comprises six (6) suitably qualified members:

Name of Director	Functions	Date of First Appointment as Director	Date of last re-election as Director	Present Directorships in other listed companies	Past Directorships in listed companies held over the preceding three years
Allan Yap	Executive Chairman	10 May 2002	25 April 2014	Burcon NutraScience Corporation (Chairman, CEO and Director) China Enterprises Limited (Chairman, Chief Executive Officer and Director) Master Glory Group Limited (f.k.a. Hanny Holdings Limited) (Chairman and Executive Director) Rosedale Hotel Holdings Limited (Chairman and Executive Director) SMI Holdings Group Limited (Chairman and Non-Executive Director) Tat Seng Packaging Group Ltd (Executive Chairman)	Shaw Brothers     Holdings Limited     (f.k.a. Meike     International     Holdings Limited)     (Chairman and     Executive Director)     Television     Broadcasts Limited     (Alternate Director)

### 1 BOARD MATTERS (CONTINUED)

#### 1.6 Board Composition and Guidance (Continued)

Name of Director	Functions	Date of First Appointment as Director	Date of last re-election as Director	Present Directorships in other listed companies	Past Directorships in listed companies held over the preceding three years
John Chen Seow Phun	Deputy     Chairman,     Non-Executive     and Independen     Director     Chairman of     Nominating and     Remuneration     Committees     Member of Audi     Committee		22 April 2016	Fu Yu Corporation Limited (Non- Executive Chairman and Independent Director) Hiap Seng Engineering Ltd (Independent Director) HLH Group Limited (Independent Director) Matex International Limited (Non- Executive Chairman and Independent Director) OKP Holdings Limited (Lead Independent Director) Pavillon Holdings Ltd (Executive Chairman) Tat Seng Packaging Group Ltd (Deputy Chairman, Non- Executive and Independent Director)	
Tang Cheuk Chee	<ul> <li>Executive         Director         Member of Risk             Management             Committee     </li> </ul>	01 Aug 2011	24 April 2015	<ul> <li>Tat Seng Packaging Group Ltd (Executive Director)</li> </ul>	

#### 1 BOARD MATTERS (CONTINUED)

#### 1.6 Board Composition and Guidance (Continued)

Name of Director	Functions	Date of First Appointment as Director	Date of last re-election as Director	Present Directorships in other listed companies	Past Directorships in listed companies held over the preceding three years
Lien Kait Long	Non-Executive and Lead Independent Director     Chairman of Audit and Risk Management Committees     Member of Nominating and Remuneration Committees	01 Jun 2005	24 April 2015	China Enterprises Limited (Director) China Jishan Holdings Limited (Lead Independent Director) Falcon Energy Group Limited (Lead Independent Director) IPC Corporation Limited (Independent Director) Renewable Energy Asia Group Limited (Independent Director) STelecom International Holdings Co., Ltd (Lead Independent Director) Tat Seng Packaging Group Ltd (Lead Independent Director) Independent Director)	Viking Offshore and Marine Limited (Independent Director) Youyue International Limited (Independent Director) Pacific Healthcare Holdings Ltd (Non- Independent Non- Executive Director)
Lee Po On Mark	<ul> <li>Non-Executive and Independen Director</li> <li>Member of Audi Nominating and Remuneration Committees</li> </ul>	t,	22 April 2016	<ul> <li>Tat Seng Packaging Group Ltd (Non- Executive and Independent Director)</li> <li>Television Broadcasts Limited (Executive Director and Group Chief Executive Officer)</li> </ul>	
Goi Kok Ming (Wei Guoming	• Non-Executive g) Director	10 Aug 2012	24 April 2015	• GSH Corporation Limited (Executive Director)	-

Profiles of the Directors are found in the "Board of Directors" section of the Annual Report.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.6 Board Composition and Guidance (Continued)

The composition of the Board is reviewed on annual basis by the NC to ensure that the Board has the appropriate mix of expertise and experience to enable Management to benefit from a diverse perspective of issues that are brought before the Board. The Board also regularly examines its size and, with a view to determine the impact of its number upon effectiveness, decides on what is considered an appropriate size taking into account the scope and nature of the Company's operations. The NC is of the view that the Board comprises Directors with diverse expertise and experience in business and management, accounting and financial and are capable of exercising objective judgment on the corporate affairs of the Company independently of Management are appropriate. Furthermore, no individual or small group of individuals dominate the Board's decision making process.

When a vacancy exists, the NC, in consultation with the Board, determines the selection criteria for the position based on the skills and knowledge deemed necessary for the Board to best carry out its responsibilities. Candidates may be suggested by Directors or Management or sourced from external sources. The NC will interview the candidates and assess them based on objective criteria approved by the Board such as integrity, independent mindedness, possession of the relevant skills required or skills needed to complement the existing Board members, ability to commit the time and effort to carry out his responsibilities, good decision making track record, relevant experience and financial literacy. The NC will make a recommendation to the Board on the appointment. The Board then appoints the most suitable candidate who must stand for election at the next AGM of shareholders. Particulars of interests of Directors who held office at the end of the financial year in shares and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are set out in the Directors' Statement.

#### 1.7 Independent Members of the Board of Directors

Currently, the Board consists of six (6) Directors, three (3) of whom are Non-Executive and Independent Directors. There is a strong independent element of the Board, with Independent Directors constituting half of the Board. This enables the Management to benefit from their external, diverse and objective perspective of issues that are brought before the Board.

The criteria for independence are based on the definition given in the Code, which considers an Independent Director as one who has no relationship with the Company, its related corporations, its ten percent (10%) shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgement with a view of the best interest of the Company. The independence of each Director is reviewed annually by the NC. Each Independent Director is required to complete a Director's Independence Checklist annually to confirm his independence based on the guidelines as set out in the Code.

For FY2016, to enhance greater transparency and good corporate governance, the Company with the recommendation of NC has engaged RHT Capital Pte. Ltd., an independent professional consultant (the "Consultant") to conduct rigorous review of self-assessment, evaluation on the independence of Dr John Chen Seow Phun, Mr Lien Kait Long and Mr Lee Po On Mark ("Independent Evaluation"). At the conclusion of the Independent Evaluation, the members of NC were satisfied with the findings and documents presented by the Consultant and unanimously agreed and confirm that all the three (3) Directors, namely Dr John Chen Seow Phun, Mr Lien Kait Long and Mr Lee Po On Mark are considered independent. Each member of the NC has abstained from voting on any resolution related to their re-election and re-designation.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.7 Independent Members of the Board of Directors (Continued)

Matters requiring the Board's approval are discussed and deliberated with participation from each member of the Board. All major decisions are based on collective decisions of the Board.

Non-Executive and Independent Directors of the Board exercise no management functions but have equal responsibility for the performance of the Group, the role of the Non-Executive and Independent Directors is particularly important in ensuring that the strategies proposed by the Management are constructively challenged, taking into account the long-term interests, not only of the shareholders, but also of employees, customers, suppliers and the many communities in which the Group conducts business. The Independent Directors also help to evaluate proposals on strategy, various policies and review the performance of the Management and the Company in meeting agreed goals and objectives and monitor the reporting performance for example review and establish investments, succession planning and business continuity planning policies of the Company.

The Non-Executive and Independent Directors meet periodically without the presence of the Management to discuss and facilitate a more effective check on the Management.

#### 1.8 Chairman and Chief Executive Officer

Principle 3: There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.

There is a distinct separation of responsibilities between the Chairman and the Chief Executive Officer ("CEO"), which ensures that there is an appropriate balance of power and authority, increased accountability and greater capacity of the Board for independent decision-making. Dr Allan Yap is the Executive Chairman of the Company. Presently, the Executive Director of the Company is carrying out the duties and responsibilities of the CEO to oversee, plan, direct and control the activities and execute and develop the Group's strategies and business objectives. The Company will endeavor to source for a suitable candidate to fill the vacancy of the CEO. During FY2016, the Company appointed Mr Yeo See Liang as the Chief Operating Officer of the Company, he is primarily responsible for the overall daily operations, growth and development of the Company. The Executive Chairman, Dr Allan Yap is primarily responsible for overseeing the overall management and strategic development of the Group. His responsibilities include:

- determining the Group's strategies;
- with the assistance of the Company Secretary, scheduling of meetings to enable the Board to perform its duties while not interfering with the flow of the Group's operations;
- with the assistance of the Company Secretary, approving the meeting agenda of the Board and ensures adequate time is available for discussion of all agenda items;
- with the assistance of the Company Secretary, ensuring that Board meetings are held when necessary;
- facilitating effective contributions from the Non-Executive Directors and encouraging constructive relationships within the Board and between the Board and the Management;
- exercising control over the quality, quantity and timeliness of information flow from the Management to the Board, promoting effective communication with the Company's shareholders;
- ensuring, fostering constructive and effective communication with shareholders; and
- promoting high standards of corporate governance with full support of the Directors and the Management.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.8 Chairman and Chief Executive Officer (Continued)

In view that the Executive Chairman and the Executive Director are immediate family members, the Board has appointed Mr Lien Kait Long as the Lead Independent Director of the Company in FY2016 to lead and coordinate the meetings and activities of the Independent Directors. Shareholders with any concern may contact the Lead Independent Director directly, in the event contact through the normal channels of the Executive Chairman or the Executive Director has failed to resolve or is inappropriate.

The Independent Directors, led by the Lead Independent Director, meet amongst themselves without the presence of the other Directors where necessary, and the Lead Independent Director will provide any feedback to the Executive Chairman after such meetings.

Members of the AC, NC and RC of the Company are all Non-Executive and Independent Directors. Major proposals and decisions made by the Board are subject to majority approval by the members of the Board and reviewed by the AC. Both performance and appointment to the Board are reviewed periodically by NC and their remuneration packages are reviewed periodically by the RC. The Board believes that there are sufficiently strong and adequate safeguards to ensure an appropriate balance of power and authority within the spirit of good corporate governance. In addition, all Directors take decisions objectively in the interests of the Company.

#### 1.9 Board Membership

# Principle 4: There should be a formal and transparent process for the appointment and re-appointment of directors to the Board.

In appointing Directors, the Board considers the range of skills and experience required in the light of:

- geographical spread and diversity of the Group's businesses;
- the strategic direction and progress of the Group;
- the current composition of the Board; and
- the need for independence.

The Board has delegated to the NC the functions of developing and maintaining a transparent and formal process for the appointment and re-appointment of Directors, making recommendations for Directors who are due for retirement by rotation to seek re-election at a general meeting and determining the independent status of each Director.

The NC comprises three (3) members, all of whom are Independent:

Dr John Chen Seow Phun (Chairman, Non-Executive and Independent Director)
Mr Lien Kait Long (Member, Non-Executive and Lead Independent Director)
Mr Lee Po On Mark (Member, Non-Executive and Independent Director)

#### 1 BOARD MATTERS (CONTINUED)

#### 1.9 Board Membership (Continued)

The NC Chairman is also a Director who has no relationship with the Company, its related corporations, its ten percent (10%) shareholders or its officer and is not directly associated<sup>(1)</sup> with ten percent (10%) shareholders.

The principal responsibilities of the NC are set out in the terms of reference and its key functions include:

- reviewing the Board structure, size and composition having regard to the scope and nature of the operations and the core competencies of the directors as a group;
- reviewing, assessing and recommending nominees or candidates for appointment or election to the Board and the various Board Committees;
- assessing the effectiveness and contributions of the Board as a whole;
- assessing the contribution of each individual Director to the effectiveness of the Board, in particular
  when a Director has multiple listed company board representations and having regard to the Director's
  contribution and performance;
- reviewing the independence of the Directors on an annual basis;
- reviewing the performance of the Directors and recommending on the re-election and re-appointments of the Board at the Annual General Meetings;
- conducting a rigorous review and determining whether an Independent Director who has served on the Board for a period exceeding nine (9) years from date of his first appointment, can still consider as independent;
- deciding a Director is able to and has been adequately carrying out his duties as Director of the Company based on internal guidelines such as attendance, contractibility and responsiveness; and
- reviewing the training and development programmes for the Board.

The Company's Constitution provide that, at each AGM, one-third of the Directors for the time being (or, if their number is not a multiple of three (3), the number nearest to but not greater than one-third) shall retire from office by rotation. A retiring Director is eligible for re-election by the shareholders of the Company at the AGM, and prior to nominating a retiring Director for re-election, the NC will evaluate the Director's contribution and performance taking into consideration factors such as attendance, preparedness, participation, candour and any other factors as may be determined by the NC.

Despite some of the Directors having multiple Board representations, the NC had reviewed the Directorship of the Directors and is satisfied that these Directors are able to and have adequately carried out their duties as Directors of the Company after taking into consideration the number of listed company Board representations and other principal commitments of these Directors.

Note:

Under the Code, a Director would be considered to be "directly associated" with a ten percent (10%) shareholder when the Director is accustomed or under an obligation, whether formal or informal, to act in accordance with the directions, instructions or wishes of the ten percent (10%) shareholder in relation to the corporate affairs of the corporation. A director will not be considered "directly associated" with a ten percent (10%) shareholder by reason only of his or her appointment having been proposed by that ten percent (10%) shareholder.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.9 Board Membership (Continued)

The NC and Board agreed that as a guide, the maximum number of the listed company board representation which any Independent Director may hold should not exceed ten (10), and both the NC and the Board will review and determine the maximum number of listed company Board representations as and when they deem appropriate.

The NC is also responsible to determine the independence of Directors annually by taking into account the circumstances set forth in Guidelines 2.3 and 2.4 of the Code and any other salient factors. In considering the independence of an Independent Director who has served on the Board beyond nine (9) years, the NC has taken into consideration the following factors:

- (i) There was a changed of the composition of the Executive Directors and the Management in year 2012;
- (ii) There was a change of the composition of the Board and Board Committees in year 2016;
- (iii) The extensive knowledge and experience contributed by the Independent Directors to the Company;
- (iv) The attendance, preparedness, participation and contribution in the meetings of the Board and Board Committees;
- (v) Provision of continuity and stability to the new Management at the Board level by facilitating smooth communication between old and new Management;
- (vi) Provision of reasonable checks and balances for the Management;
- (vii) The Independent Directors have devoted adequate attention and sufficient time to the affairs of the Group;
- (viii) The Independent Directors provide overall guidance to the Management and acts as safeguard for the protection of Company's assets and shareholders' interests.

The Board and the NC had developed a process of evaluation of performance of the Board and Board Committees and individual Directors through establishment of quantifiable performance criteria. The evaluation performance checklist is drawn up based on the guidelines provided in the Code.

Taking into account, among others, these Directors' participation during and outside the formal Board and Board Committees meetings as well as other contributions, the Board has accepted the NC's nomination of the retiring Directors, who have given their consent for re-election at the forthcoming AGM of the Company. The retiring Directors are Dr Allan Yap and Mr Goi Kok Ming (Wei Guoming) who will retire pursuant to Regulation 87 of the Constitution of the Company.

Currently, the Company does not appoint any alternate directors.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.10 Board Performance

Principle 5: There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each Director to the effectiveness of the Board.

We believe that Board performance is ultimately reflected in the performance of the Group and the Company. The Board should ensure compliance with applicable laws and Board members should act in good faith, with due diligence and care in the best interest of the Group and the shareholders. In addition to these fiduciary duties, the Board is charged with two (2) key responsibilities of setting strategic direction and ensuring that the Group is ably led. The Board, through the delegation of its authority to the NC, will review the Board's composition annually to ensure that the Board has the appropriate mix of expertise and experience to lead the Group.

Based on the recommendations of the NC, the Board has an annual performance evaluation process, carried out by the NC, to assess the effectiveness of the Board, Board Committees and each Director's contributions. This annual assessment process consists principally of evaluation by and feedback from each Director.

- (a) Assessment of the effectiveness of the Board as a whole The NC uses an objective performance criteria to conduct Board assessments via the circulation of assessment evaluation forms to the Directors annually for their evaluation of various Board issues and processes such as the Board structure, conduct of Board meetings, review of the Company's corporate strategy and planning, ensuring and reviewing the Company's risk management and internal control processes, review of the Company's performance, review of the Board's compensation evaluations and communication with the Company's shareholders. The NC has reviewed and is satisfied with the performance and effectiveness of the Board as a whole for the financial year ended 31 December 2016.
- (b) Assessment of the effectiveness of the Board Committees The NC has implemented a process to be carried out by the NC via the circulation of assessment evaluation forms to assess the effectiveness of the respective Board Committees annually. The NC has recommended that the members of the respective Board Committees complete the evaluation form adopted by the NC. The results of the Board and Board Committees assessments are reviewed and discussed by the NC and, any recommendation and suggestion arising from the evaluation exercise are circulated to the Board for consideration of the appropriate measures to be taken. The NC has reviewed and is satisfied with the performance and effectiveness of the respective Board Committees as a whole for the financial year ended 31 December 2016.
- Assessment of the contribution of individual Directors to the effectiveness of the Board The Individual Director's assessments implemented by the NC are based on the Director's self- assessment which is evaluated annually and informally on a continual basis by the NC. The criteria taken into consideration by the NC and the Chairman include contribution and performance based on factors such as attendance, preparedness and participation. The evaluations are discussed by the NC and any appropriate action taken. The NC has reviewed and is satisfied with the contribution by individual Directors to the effectiveness of the Board for the financial year ended 31 December 2016.

The NC is of the view that such assessments by the Directors are useful and constructive and this collective process has provided an opportunity to obtain insightful feedback from each Director on suggestions to enhance the effectiveness of the Board and has helped Directors to be more focused on their duties, responsibilities and contributions to the effectiveness of the Board. The assessments also help the NC to determine whether the Directors with multiple Board representations are able to and have adequately discharge their duties as Directors of the Company.

In general, the selected performance criteria will not change from year to year unless they are deemed necessary and the Board is able to justify the changes.

#### 1 BOARD MATTERS (CONTINUED)

#### 1.11 Access to Information

Principle 6: In order to fulfil their responsibilities, directors should be provided with complete, adequate and timely information prior to Board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.

As a general rule, the Management provides the Board with comprehensive, complete and adequate information in a timely manner for the Board to be effective in discharge of its duties. The Board papers which include the background and/or explanatory information to matters to be brought before the Board for each meeting are normally prepared and circulated in advance to all Directors prior to the scheduled meetings, this is to give Directors sufficient time to review and consider the matters to be discussed so that discussion can be more meaningful and productive. A presentation is made to the Directors at the Board meeting on budgets, forecasts and variances from the budget disclosed. In respect of budgets, any material variance between the projections and actual results would be disclosed and explained during the meeting. Directors are also informed of any significant developments or events relating to the Group. Occasionally, external consultants engaged on specific projects may also be invited to brief the Board. The Board and Board Committees have unfettered access to information which the Company is in possession of or has access to, for the purpose of carrying out their responsibilities. However, sensitive matters may be table at the meeting itself or discussed without any papers being distributed.

The Directors have separate and independent access to the advice and services of the Company Secretary and the key management personnel at all times. The Management ensures that any information or materials requested by the Directors to make informed decisions will be provided in a timely manner.

The role of the Company Secretary is clearly defined and includes attendance of Board and Board Committees meetings and ensuring that the appropriate procedures are followed and that applicable rules and regulations are complied with as well as ensuring good information flow within the Board and its committees, between the Management and the Non-Executive Directors, facilitating orientation and assisting with professional development as required. The Company Secretary and the Management also facilitate the orientation of new Directors and professional development of Directors as required and also the channel of communications between the Company and the SGX-ST. The appointment and removal of the Company Secretary is a matter which is approved by the Board.

Each Director has the right, at the Company's expense, to seek independent legal and other professional advice concerning any aspect of the Group's operations or undertakings when necessary in order to discharge their duties and responsibilities, as Directors.

#### 2 REMUNERATION MATTERS

## 2.1 Procedure for Developing Remuneration Policies

Principle 7: There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual Directors. No Director should be involved in deciding his own remuneration.

The Group's remuneration policy is to provide compensation packages at market rates which reward successful performance and attract, retain and motivate Directors and key management personnel.

The RC comprises three (3) members, all of whom are Independent:

Dr John Chen Seow Phun (Chairman, Non-Executive and Independent Director)
Mr Lien Kait Long (Member, Non-Executive and Lead Independent Director)
Mr Lee Po On Mark (Member, Non-Executive and Independent Director)

The principal responsibilities of the RC are set out in the terms of reference and its key functions include:

- reviewing and recommending to the Board a general framework of remuneration for the Board and key management personnel (including the CEO and other persons having authority and responsibility for planning, directing and controlling activities of the Company and Group), and the specific remuneration packages and terms of employment (where applicable) for each Director as well as key management personnel. The RC's recommendations should cover all aspects of remuneration including but not limited to directors' fees, salaries, allowances, bonuses, options, share-based incentives and awards, and benefits-in-kind;
- functioning as the committee to administer Hanwell Executive' Share Option Schemes or any long-term incentive schemes which may be set up from time to time;
- carrying out its duties in the manner that it deems expedient. Subject always to any regulations or restriction that may be imposed upon the RC by the Board from time to time;
- ensuring that all aspects of remuneration are covered, taking into consideration Principle 8 of the Code.
- The remuneration packages of employees related to Executive Directors and controlling shareholders of the Group are in line with the Group's staff remuneration guidelines and are commensurate with their respective job scopes and levels of responsibility; and
- reviewing and recommending to the Board, the terms of renewal of service agreements of Directors and/or key management personnel and ensuring the service agreements contain fair and reasonable termination clauses which are not overly generous in the event of termination.

The RC members are knowledgeable in the field of executive compensation and also have access to independent expert advice from external consultants, where necessary.

The RC reviews the fairness and reasonable of the termination clauses of the service agreements of the Executive Directors and key management personnel. The RC will have access to independent expert advice from external consultants, where necessary.

# 2 REMUNERATION MATTERS (CONTINUED)

### 2.1 Procedure for Developing Remuneration Policies (Continued)

The RC is responsible for recommending to the Board a framework of remuneration for the Directors and key management personnel which is submitted to the whole Board for endorsement. The RC reviews and approves recommendations on remuneration policies and packages for Directors and key management personnel in the interests of improved corporate performance. The RC's review of remuneration packages takes into consideration pay and employment conditions within the industry and in comparable companies, the Company's relative performance, the performance of the individual Directors and key management personnel, the long-term interests of the Group and ensures that the interests of the Directors align with that of the shareholders. The review covers all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, options, profit sharing (where applicable) and benefits-in-kind.

The RC's recommendations are submitted to the entire Board. Each member of the RC shall abstain from voting on any resolution concerning his own remuneration. The Directors' fees to be paid for any one (1) year are submitted for shareholders' approval at the AGM.

#### 2.2 Level and Mix of Remuneration

Principle 8: The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.

The remuneration packages of the Executive Directors are determined based on the framework recommended by the RC. In doing so, the RC reviews the length of the fixed appointment period, the notice period for termination and the terms of the compensation package in the event of the termination of any Executive Directors' service agreements to ensure that the terms of such clauses are not onerous to the Company. The Executive Directors' framework of remuneration includes a fixed element as well as a variable element in the form of a bonus and a profit sharing incentive which is linked to the Company's performance. In setting remuneration packages, the Company takes into consideration the remuneration and employment conditions within the same industry and in comparable companies, as well as the Group's relative performance and the performance of the individuals.

The Company has an existing Hanwell Executives' Share Option Scheme ("**Scheme**") adopted on 8 July 2003 which has expired on 8 July 2013. However, the expiry of the Scheme will not affect any options granted and duly accepted but not exercised or vested, whether in whole or in part by the Directors or the employees of the Group. The share options previously granted will expire on 21 January 2019. The RC will explore a suitable incentive plan/scheme as and when it deems necessary.

All Non-Executive and Independent Directors have no service agreements with the Company. They are paid Directors' fees, with additional fees paid for serving as the Chairman or members of Board Committees as well as attendance at each Board and Board Committees meetings. These fees are recommended by the RC and submitted to the Board for endorsement. Directors' fees are recommended by the Board for approval at the Company's Annual General Meeting. The remuneration of Non-Executive and Independent Directors should be appropriate to the level of contribution, taking into account factors such as effort and time spent, and responsibilities of the Directors. The Non-Executive and Independent Directors should not be over-compensated to the extent that their independence may be compromised and no Director is involved in deciding his own remuneration.

### 2 REMUNERATION MATTERS (CONTINUED)

#### 2.2 Level and Mix of Remuneration (Continued)

The RC has reviewed and approved the service agreements of all the Executive Directors, namely Dr Allan Yap (Executive Chairman) and Dr Tang Cheuk Chee (Executive Director). Each of the Executive Directors has a formal service agreement and they do not receive Directors' fees. The remuneration packages of the Executive Directors and the key management personnel comprise primarily a basic salary component and a variable component which include bonuses and other benefits. The service agreements of the Executive Directors are for a period of three (3) years. These service agreements are subject to review by the RC and provide for termination by either party giving to other not less than six (6) months' prior written notice.

The RC is of the view that the variable component of the remuneration packages of the Executive Directors and key management personnel are moderate. At present, there is no necessity for the Company to institute contractual provisions in the service agreements or employment agreements to reclaim incentive components of remuneration paid in prior years from the Executive Directors and key management personnel in exceptional circumstances of misstatement of financial statements, or of misconduct resulting in financial loss to the Company.

#### 2.3 Disclosure on Remuneration

Principle 9: Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration in the company's Annual Report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to directors and key management personnel, and performance.

Summary compensation table of the Directors receiving remuneration from the Group for the financial year ended 31 December 2016 is set out below:

Directors	Base Salary (%)	Bonus (%)	Profit Sharing (%)	Director's Fee <sup>(3)</sup> (%)	Allowance <sup>(2)</sup> (%)	Share Options (%)	TOTAL (S\$)
Range \$1,250,001 to \$1,50	0,000						
Allan Yap	55.95	7.27	35.52	_	1.26	_	1,458,000
Range \$500,001 to \$750,00	00						
Tang Cheuk Chee	60.99	8.60	25.46	_	4.95	_	711,000
Range \$250,000 and below							
John Chen Seow Phun	_	_	_	100(1)	_	_	158,000
Lien Kait Long	_	_	_	100(1)	_	_	142,000
Lee Po On Mark	-	_	_	100(1)	_	_	98,000
Goi Kok Ming (Wei Guoming)	_	_	_	100	_	_	40,000
Chee Teck Kwong Patrick	-	_	_	100(1)	-	-	52,000
Tao Yeoh Chi	-	_	_	100	_	_	25,000
Chan Sek Nin Jackey	_	_	_	100	_	_	14,000

- (1) Director's Fee from the Group.
- (2) Employer's CPF contribution and other compensation are included here.
- (3) Director's Fee is subject to the approval of the shareholders at the forthcoming AGM.

# ORPORATE **Governance Statement**

#### 2 **REMUNERATION MATTERS (CONTINUED)**

#### 2.4 Remuneration of Employees Related to Directors

As at 31 December 2016, Mr Tang Chi Ming, who is the Group Vice President and Assistant to the Executive Director, is related to the Executive Chairman and Executive Director of the Company and his remuneration is reviewed by RC. In this respect, the Executive Chairman and Executive Director shall abstain from all matters relating to the remuneration of Mr Tang Chi Ming. The basis of determining the remuneration of Mr Tang Chi Ming is the same as the basis of determining the remuneration of other unrelated employees.

Summary compensation table of the employee who is related to the Directors for the financial year ended 31 December 2016 is set out below:

Remuneration Band	Base Salary (%)	Bonus (%)	Profit Sharing (%)	Director's Fees (%)	Allowance <sup>(1)</sup> (%)	Share Options (%)	TOTAL (%)		
Range \$150,001 to \$200,000									
Tang Chi Ming <sup>(2)</sup>	76.28	11.47	_	_	12.25	-	100		

Employer's CPF contribution and other compensation are included here.

#### 2.5 Remuneration of Top Five (5) Key Management Personnel

The Group has five (5) key management personnel (who are not Directors or the CEO of the Company). A breakdown showing the level and mix remuneration of each of the key management personnel (who are not Directors of the Company) in the financial year ended 31 December 2016 is as follows:

Key Management Personnel	Base Salary (%)	Bonus (%)	Profit Sharing (%)	Director's Fees (%)	Allowance <sup>(2)</sup> (%)	Share Options (%)	TOTAL (%)
Range \$250,001 to \$500	0,000						
Yeo See Liang	44.72(3)	12.16	29.91	0.75(1)	12.46	_	100
Chang Wai Leng	80.04	12.01	-	-	7.95	_	100
Tong Ying Ling	72.67(3)	6.45	9.40	-	11.48	-	100
Range \$250,000 and be	low						
Sim See Hiang	64.39(3)	5.37	14.72	-	15.52	_	100
Tang Chi Ming <sup>(4)</sup>	76.28(3)	11.47	_	_	12.25	_	100
Wong Yuen May	77.69	9.71	_	_	12.60	_	100

The aggregate total remuneration paid to the top five (5) key management personnel (who are not Directors or the CEO of the Company) for the year ended 31 December 2016 is approximately \$\$1,465,000 (FY2015: S\$1,276,000).

- Director's Fee from a subsidiary.
- (2) (3) Employer's CPF contribution and other compensation are included here.
- Including remuneration from subsidiary.
- Mr Tang Chi Ming is the brother-in-law of Dr Allan Yap, the Executive Chairman and the brother of Dr Tang Cheuk Chee, the Executive Director of the Company. Currently, Mr Tang Chi Ming is the Group Vice President and Assistant to Dr Tang Chieuk Chee, the Executive Director. Mr Tang Chi Ming is responsible and in charge of Human Resource & Administration, the Management Information System and new business strategy and development of the Company and its subsidiaries.

The Company adopts a remuneration policy for staff comprising both a fixed and variable component. The fixed component is in the form of a base salary and allowances. The variable component is in the form of a variable bonus that is linked to the Company and each individual's performance.

<sup>(2)</sup> Mr Tang Chi Ming is the brother-in-law of Dr Allan Yap, the Executive Chairman and the brother of Dr Tang Cheuk Chee, the Executive Director of the Company. Currently, Mr Tang Chi Ming is the Group Vice President and Assistant to Dr Tang Cheuk Chee, the Executive Director. Mr Tang Chi Ming is responsible and in charge of Human Resource & Administration, the Management Information System and new business strategy and development of the Company and its subsidiaries.

#### 3 ACCOUNTABILITY AND AUDIT

Principle 10: The Board should present a balanced and understandable assessment of the company's performance, position and prospects.

The Board aims to provide the shareholders with a balanced and understandable assessment of the Company's and the Group's performance, position and prospects.

In line with the Listing Manual of SGX-ST, the Board provides a negative assurance statement to the shareholders in respect of the interim financial statements. For the financial year under review, the Executive Chairman, Executive Director, Chief Operating Officer and Group Financial Controller have provided assurance to the Board on the integrity of the Group's financial statements respectively.

Further, the Company has procured undertakings in the format set out in Appendix 7.7 from all its Directors and executive officers pursuant to Rule 720(1) of the Listing Manual of SGX-ST.

The Board reviews and approves the financial results as well as any announcements before its release. In presenting the annual financial statements and quarterly announcements to shareholders, the Board aims to provide to the shareholders with analysis and a balanced and understanding assessment of the Company's performance, position and prospects.

Financial reports and other price-sensitive information are disseminated to shareholders through announcements via SGXNET, press release and/or posted on the Company's website. The Company's Annual Report is sent to all shareholders and accessible on the Company's website.

The Board is updated with significant events that have occurred or material to the Group during the year. The Management provides the Board with financial updates on the performance and position of the Group to keep Board members informed and updated on a monthly basis to enable the Board effectively discharge their duties.

# 3.1 Risk Management and Internal Controls

Principle 11: The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.

The Board recognises that it is responsible for the overall risk management and internal control framework, but acknowledges that no cost-effective risk management and internal control system will preclude all errors and irregularities, as the system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The AC will:

• satisfy itself that adequate measures are in place to identify and mitigate any material business risks associated with the Group;

## 3 ACCOUNTABILITY AND AUDIT (CONTINUED)

### 3.1 Risk Management and Internal Controls (Continued)

- ensure that a review of the effectiveness of the Group's material internal controls, including financial, operating and compliance controls and risk management, is conducted at least annually. Such reviews can be carried out by internal auditors/external auditors;
- ensure that the internal control recommendations made by internal and external auditors have been implemented by the Management; and
- ensure the Board is in a position to comment on the adequacy of the risk management and internal controls of the Group.

Risk assessment and evaluation has become an essential part of business planning and monitoring process. The Management having identified the risks to the achievement of the Group's strategic objectives, each business unit is required to document the mitigating actions in place and/or proposed in respect of each significant risk. Risk awareness and ownership of risk treatments are also continuously fostered across the organisation.

#### Risk Management Committee

The Group has in place a RMC which is chaired by Mr Lien Kait Long (Lead Independent Director) and members comprising an Executive Director and Management to assist the Board in its oversight of risk governance, risk management framework and policies of the Group. The RMC is regulated by its terms of reference. Together with the AC, the RMC helps to ensure that Management maintains a sound system of risk management and internal controls to safeguard the interests of shareholders and the assets of the Group.

The RMC oversees the risk management framework and policies of the Group. Together with the Management, the RMC has established various policies in place including but not limited to (i) Business Continuity Policy, (ii) Succession Planning Policy and (iii) Investment Policies in relation to the Financial Assets Investments and Strategic Investment. These policies are essential part of the business planning and monitoring process.

The meetings of the RMC are attended by Management of the Group's business divisions, and serve as a forum to review and discuss material risks and exposures of the Group's business and the strategy to mitigate risks in general.

## 3 ACCOUNTABILITY AND AUDIT (CONTINUED)

## 3.1 Risk Management and Internal Controls (Continued)

An Enterprise Risk Management ("**ERM**") programme has been implemented to identify, prioritise, assess, manage and monitor key risks. The risk management process in place covers, inter alia, financial, operational and compliance risks faced by the Group. The Management will report to the RMC on a quarterly basis or such other period as may be determined by RMC any updates on the identified risks. The RMC reviews the adequacy and effectiveness of the ERM programme against leading industry practices and significant risks vis-a-vis changes in the operating environment.

Complementing the ERM programme is a Group-wide system of internal controls, which includes the Code of Conduct, documented policies and procedures, proper segregation of duties, approval procedures and authorities, as well as checks-and-balances built into the business processes.

To ensure that risk management and internal controls processes are adequate and effective, the AC has access to independent professional consultants. With the assistance of the RMC, internal and external auditors, AC has carried out assessments of the effectiveness of key internal controls during the year. Any material non-compliance or weaknesses in internal controls or recommendations from the internal and external auditors to further improve the internal controls were regularly reported to AC. The AC will also follow up on the actions taken by the Management on the recommendations made by the internal and external auditors.

For FY2016, the Board has received assurances from the Executive Chairman, the Executive Director, the Chief Operating Officer and the Group Financial Controller of the Company that (a) the financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances; and (b) the Group's risk management and internal control systems are effective and sufficient.

Material associates and joint ventures which the Company does not control are not dealt with for the purpose of this statement.

Based on the internal control weaknesses noted during the course of audit by the internal and external auditors and their recommendation, the various management controls put in place and the reports from the internal and external auditors, the Board, with the concurrence of the AC is of the opinion that the Group's system of internal controls and risk management procedures in addressing financial, operational, compliance and information technology controls and risk management systems maintained by the Group during the year are adequate and effective as at 31 December 2016.

The Board will also continue to enhance and improve the existing internal control framework to identify and mitigate these risks from time to time.

## 3 ACCOUNTABILITY AND AUDIT (CONTINUED)

#### 3.2 Audit Committee

Principle 12: The Board should establish an Audit Committee with written terms of reference which clearly set out its authority and duties.

The AC comprises three (3) members, all of whom are Independent:

Mr Lien Kait Long (Chairman, Non-Executive and Lead Independent Director)
Dr John Chen Seow Phun (Member, Non-Executive and Independent Director)
Mr Lee Po On Mark (Member, Non-Executive and Independent Director)

The AC members were selected based on their expertise and prior experience in the area of financial Management and at least two (2) of the AC members have the relevant accounting or financial management expertise and/or experience. The Board is of the view that all members of the AC have the relevant accounting or related financial management expertise and experience to discharge their responsibilities as members of the AC.

The AC's main objective is to assist the Board in fulfilling its fiduciary responsibilities relating to internal controls, overseeing the external audit process, reviewing the financial information to be disclosed to the public and ensuring that arrangements are in place for the independent investigation and follow up of reports by staff of improprieties in financial reporting and other matters. To achieve this, the AC ensures that its members have the appropriate qualifications to provide independent, objective and effective oversight.

The principal responsibilities of the AC are set out in the terms of reference and its key functions include:

- reviewing the audit plans of the external and internal auditors;
- reviewing the external and internal auditors' reports;
- reviewing the co-operation given by the Company's officers to the external and internal auditors;
- reviewing the adequacy of the internal audit function;
- evaluating the effectiveness of the Group's system of internal controls, including financial, operational
  and compliance controls, information technology controls, and risk management, by reviewing written
  reports from internal and external auditors, and Management responses and actions to correct any
  deficiencies;
- reviewing the financial statements of the Company and the Group before their submission to the Board;
- reviewing non-audit services provided by the external auditors to satisfy itself that the nature and extent
  of such services will not prejudice the independence and objectivity of the external auditors; nominating
  external auditors for appointment or re-appointment and approve the remuneration and terms of
  engagement of the external auditor;
- reviewing the Group's compliance with such functions and duties as may be required under the relevant statutes or the Listing Manual of SGX-ST, and by such other amendments made thereto from time to time;
- reviewing interested person transactions (as defined in Chapter 9 of the Listing Manual of the SGX-ST) to ensure that they are on normal commercial terms and arms' length basis and not prejudicial to the interests of the Company or its shareholders in any way; and
- reviewing whistleblowing policy and arrangements.

## 3 ACCOUNTABILITY AND AUDIT (CONTINUED)

#### 3.2 Audit Committee (Continued)

Apart from the duties listed above, the AC may commission and review the findings of internal investigations into matters where there is suspected fraud or irregularity, or failure of internal controls or infringement of any Singapore or other applicable law, rule or regulation which has or is likely to have material impact on the Company's or Group's operating results and/or financial position.

The AC met four (4) times in the financial year ended 31 December 2016 and the Executive Directors were invited to attend the meetings, as and when necessary. The AC also meets from time to time with the Group's external and internal auditors and the Management to review accounting, auditing and financial reporting matters so as to provide the necessary checks and balances to ensure that an effective control environment is maintained in the Group.

The AC also studies proposed changes in accounting policies, examines the internal audit functions and discusses the accounting implications of major transactions. Furthermore, the AC advises the Board regarding the adequacy of the Group's internal controls and the contents and presentation of its interim and annual reports. Based on the information provided to the AC, nothing has come to the AC's attention indicating that the system of internal controls and risk management is inadequate.

The AC has explicit authority to investigate any matter within its terms of reference and has full access to and co-operation of Management and full discretion to invite any Director or executive officer to attend its meetings, and reasonable resources to enable it to discharge its functions properly.

The AC meets annually with the internal auditors and the external auditors, without the presence of the Company's Management to review the adequacy of audit arrangements, with particular emphasis on the scope and quality of their audits, and the independence and objectivity of the internal and external auditors. The AC has recommended the re-appointment of KPMG LLP as external auditors at the forthcoming AGM of the Company.

The AC had reviewed all the non-audit services carried out by the external auditors to the Group and confirmed that such services would not, in its opinion prejudice the independence and objectivity of the external auditors. The fees that are charged to the Group by the external auditors for audit and non-audit services were approximately \$\$413,800 and \$\$52,362 respectively for the financial year ended 31 December 2016.

The AC is satisfied that KPMG LLP is able to meet the audit requirements and statutory obligation of the Company. In view of their requisite qualification and independence status, the AC is satisfied that the Company is complied with Rule 712 of the Listing Manual of SGX-ST in relation to the appointment of its external auditors. Accordingly, KPMG LLP is recommended for re-appointment at the forthcoming AGM.

The AC has also noted that in appointing the audit firms for the Company, its subsidiaries and significant associates, the AC is satisfied that the appointment of auditors did not compromise the standard and effectiveness of the audit of the Group. Therefore, the Company has complied with the Rule 715 of the Listing Manual of the SGX-ST.

Changes to accounting standards and accounting issues which have a direct impact on the financial statements were reported to the AC, and highlighted by the external auditors in their meetings with the AC.

No former partner or director of the Company's existing auditing firm has acted as a member of the AC.

## 3 ACCOUNTABILITY AND AUDIT (CONTINUED)

## 3.3 Whistle-Blowing Policy

The Group has adopted a constructive whistle-blowing policy and guideline in order to detect and deter any fraud or deliberate error in the preparation, evaluation, review or audit of any financial statements, financial reports and records of the Company.

Demonstrating its pledge to good corporate governance, the Group provides an avenue for employees to raise their concerns to report any possible improprieties in matters of financial reporting or other matters that they may encounter to the AC or any other committees established by the AC for such purpose without fear of reprisal. The establishment of the whistle-blowing structure also augments the Group's ability to detect potential fraud, providing another level of comfort and assurance to investors.

There were no reported incidents pertaining to whistle-blowing for FY2016.

#### 3.4 Internal Audit

# Principle 13: The Company should establish an internal audit function that is adequately resourced and independent of the activities it audits.

The Group has an in-house internal audit function ("Internal Audit") that is independent of the activities it audits. The Internal Audit serves to provide the Board and Management with an independent appraisal of the reliability, adequacy and effectiveness of the internal controls established by Management. Its aim is to promote internal control in the Group and to monitor the performance and the effective application of internal audit procedures. It supports the Directors in assessing key internal controls through a structured review programmed. The Internal Audit has unfettered access to the Board, the AC and Management, where necessary, and has the right to seek information and explanations. The AC is satisfied that the Internal Audit is staffed by executives with the relevant qualifications and experience personnel.

The Internal Audit reports functionally to the Chairman of the AC. The AC ensures that the Internal Audit has adequate resources and has appropriate standing within the Group. The AC, on an annual basis, assesses the effectiveness of the internal auditors by examining:

- the scope of the internal auditors' work;
- the quality of the reports;
- the relationship with the external auditors; and
- the independence of the areas reviewed.

During the year, the Internal Audit's summary of key audit findings, recommendations and Management's related responses were discussed in the AC meetings. The AC ensures that procedures are in place to follow up on the recommendations by Internal Audit in a timely manner and to monitor any outstanding issues.

The AC is satisfied that the function is adequately resourced and has appropriate standing within the Company.

The AC has reviewed and approved the annual internal audit plan FY2016 and reviewed the result of the Internal Audit. The AC is satisfied that the Internal Audit has been adequately carried out.

#### 4 SHAREHOLDER RIGHTS AND RESPONSIBILITIES

#### SHAREHOLDER RIGHTS

Principle 14: Companies should treat all shareholders fairly and equitably, and should recognise, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.

In line with the continuous disclosure obligations of the Company pursuant to the Listing Manual of SGX-ST, the Company is committed that all shareholders should be equally informed of all major developments of the Group which would be likely to materially affect the price or value of the Company's shares. Further, the Company has in place a Corporate Communications department which facilitates effective communication with the Company shareholders, analysts, fund managers and the press.

The Company does not practice selective disclosure as all material and price-sensitive information is released through SGXNET and the Company recognises that regular, effective, timely and fair communication with shareholders is essential to enable its shareholders to make informed decisions about the Company.

The information is disseminated to shareholders of the Company on a timely basis through:

- annual reports that are prepared and sent to all shareholders. The Board ensures that the annual report
  includes all relevant information about the Company and the Group, including future developments
  and other disclosures required by the Singapore Companies Act and Singapore Financial Reporting
  Standards;
- quarterly announcements containing a summary of the financial information and affairs of the Group for that period;
- notices of and explanatory memoranda for AGMs and Extraordinary General Meetings;
- press releases on major developments of the Company and the Group;
- disclosure to the SGX-ST; and
- the Company's website at <a href="http://www.hanwell.com.sg">http://www.hanwell.com.sg</a> at which our shareholders can access information on the Group.

Principle 15: Companies should actively engage their shareholders and put in place an investor relation policy to promote regular, effective and fair communication with shareholders.

The Company recognises the important of actively engaging with stakeholders to promote effective and fair communication.

The Company does not have a dedicated investor relations team, however, the Company's Executive Directors, Chief Operating Officer and Corporate Communication team are responsible for the Company's communication with shareholders. The Board acknowledges its obligation to furnish timely information to shareholders and ensure that full disclosure of material information to comply with statutory requirements and the Listing Manual of the SGX-ST is made. Any price sensitive information will be publicly released on SGXNET first before being announced to any group of investors or analysts.

## 4 SHAREHOLDER RIGHTS AND RESPONSIBILITIES (CONTINUED)

#### **SHAREHOLDER RIGHTS (CONTINUED)**

To keep all stakeholders of the Company updated on the latest announcements, press releases, and stock details of the Company, stakeholders have twenty-four (24) hour access to the Company's website (<a href="http://www.hanwell.com.sg">http://www.hanwell.com.sg</a>). Further, the Company has in place a Corporate Communications department which facilitates effective communication with the Company shareholders, analysts, fund managers and the press.

#### Dividend Policy

The Company does not have a fixed policy on payment of dividends at present. The frequency, form, and number of dividends to be declared depend on the Company's profit, cash flow, capital requirements for investment and growth, general business conditions and other factors as the Board deems appropriate.

Principle 16: Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.

Our shareholders are encouraged to attend the general meetings of shareholders to ensure a high level of accountability and for them to be updated on the Company's strategies and goals.

The notice of the AGM is sent to our shareholders, together with explanatory notes, appendices or a circular on items of special business, at least fourteen (14) days before the meeting and/or twenty-one (21) days before the meeting for special resolutions. The Chairmen of the AC, NC, RC and RMC are normally present and available to address questions relating to the work of their respective committees at general meetings. Furthermore, the external auditors are also invited to attend the AGM and are available to assist the Board in addressing any relevant queries by the shareholders relating to the conduct of the audit and the preparation and content of the auditor's report.

The Company's Constitution allows corporations and members of the Company to appoint one (1) or two (2) proxies to attend and vote at general meetings. A Relevant Intermediary<sup>(2)</sup> may appoint more than two (2) proxies, but each proxy must be appointed to exercise the rights attached to a different share or shares held by him (which number and class of shares shall be specified). An investor who holds shares under the Central Provident Fund Investment Scheme ("**CPF Investor**") and/or the Supplementary Retirement Scheme ("**SRS Investors**") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.

Note

(2) A Relevant Intermediary is:

<sup>(</sup>a) a banking corporation licensed under the Banking Act (Cap. 19) or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity; or

<sup>(</sup>b) a person holding a capital markets services licence to provide custodial services for securities under the Securities Futures Act ICap. 2891 and who holds shares in that capacity: or

<sup>(</sup>c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.

# 4 SHAREHOLDER RIGHTS AND RESPONSIBILITIES (CONTINUED)

### SHAREHOLDER RIGHTS (CONTINUED)

Every matter requiring shareholders' approval is proposed as a separate resolution at the general meeting to address each distinct issue and all the resolutions to vote by poll. The Company has implemented the system of voting by poll at its upcoming AGM. Results of each resolution put to vote at the AGM will be announced with the detailed voting results, including the total number and/or percentage of votes cast for or against each resolution tabled in the AGM, were announced immediately at the AGMs and via SGXNET.

Each item of special business included in the notice of the meeting is accompanied, where appropriate, by an explanation for the proposed resolution. Separate resolutions are proposed for substantially separate issues at the meeting.

The Company Secretary prepares minutes of general meetings that include substantial and relevant comments or queries from shareholders relating to the agenda of the meeting, and responses from the Board and Management. These minutes are available to shareholders upon their request.

#### 5 DEALINGS IN SECURITIES

In compliance with Rule 1207(19) of the Listing Manual of the SGX-ST, the Company has adopted its own internal Code of Conduct to provide guidance to all officers of the Company and its subsidiaries with regard to dealings in the Company's securities.

The Directors and key management personnel of the Company and of the Group are advised, and periodically reminded, not to deal in the Company's shares for the period commencing one (1) month before the Company's announcement of financial results for the year and for the period of two (2) weeks before the announcement of the Company's quarterly results during the year ("close window period"). The Company will notify Directors and employees of the commencement date for each close window period.

The Company has also issued a policy on Insider Trading to all employees which sets out the principles of relevant laws relating to insider trading which are applicable at all times.

Directors, key management personnel and connected persons are expected to observe insider-trading laws at all times even when dealing with securities within the permitted trading period and they are not to deal in the Company's securities on short-term considerations.

#### 6 INTERESTED PERSON TRANSACTIONS

The Company is required to comply with the requisite rules under Chapter 9 of the Listing Manual of the SGX-ST for interested person transactions. To ensure compliance with Chapter 9, the AC meets quarterly to review if the Company will be entering into an interested person transaction in order to ensure that the interested person transactions are carried out on normal commercial terms and will not be prejudicial to the interests of the shareholders. There were no interested person transactions entered into by the Group during the year under review.

When a potential conflict of interest arises, the director concerned does not participate in discussions and refrains from exercising any influence over other members of the Board.

#### 7 MATERIAL CONTRACTS

There were no material contracts entered into by the Company or any of its subsidiaries involving the interests of any Director or controlling shareholders subsisting at the end of the FY2016.

# DIRECTORS' STATEMENT

We are pleased to submit this annual report to the members of the Company together with the audited financial statements for the financial year ended 31 December 2016.

In our opinion:

- (a) the financial statements set out on pages 55 to 138 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2016 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

#### **Directors**

The directors in office at the date of this statement are as follows:

Allan Yap Tang Cheuk Chee John Chen Seow Phun Lien Kait Long Goi Kok Ming (Wei Guoming) Lee Po On Mark

#### Directors' interests

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50 (the "Act"), particulars of interests of directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are as follows:

	Holdings at beginning of the year	Holdings at end of the year
Name of director and corporation in which interests are held		
Allan Yap The Company - ordinary shares - options to subscribe for ordinary shares between 22/01/2010 and 21/01/2019	98,947,500* 10,000,000	98,947,500* 10,000,000
Tang Cheuk Chee The Company – ordinary shares	98,947,500**	98,947,500**
Lien Kait Long The Company - ordinary shares	5,530	5,530

<sup>\*</sup> Allan Yap has a direct interest of 1,000,000 and deemed interest of 97,947,500 shares held by his spouse, Tang Cheuk Chee in the capital of the Company.

<sup>\*\*</sup> Tang Cheuk Chee has a direct interest of 49,449,500 and deemed interest of 48,498,000 shares collectively held by Sino Diamond International Co. Ltd and Widelead International Limited and 1,000,000 shares held by her spouse, Allan Yap in the capital of the Company.

# DIRECTORS' **STATEMENT**

Except as disclosed in this statement, no director who held office at the end of the financial year had interests in shares or share options of the Company, or of related corporations, either at the beginning or at the end of the financial year.

There were no changes in any of the above mentioned interests in the Company between the end of the financial year and 21 January 2017.

Except as disclosed under the "**Share options**" section of this report, neither at the end of, nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in the Company or any other body corporate.

## **Share options**

The Hanwell Executives' Share Option Scheme (the "**Scheme**") of the Company was approved and adopted by its members at an Extraordinary General Meeting ("**EGM**") held on 8 July 2003. The Scheme is administered by the Company's Remuneration Committee, comprising three directors, John Chen Seow Phun (Chairman), Lien Kait Long and Lee Po On Mark.

The Scheme has expired on 8 July 2013 and the expiry of the Scheme will not affect any option granted and duly accepted but not yet exercised, whether in whole or in part by the Directors or the employees of the Group. The share options previously granted will expire on 21 January 2019.

At the end of the financial year, details of the options granted under the Scheme on the unissued ordinary shares of the Company, are as follows:

Date of grant of options	Exercise price of the option	Options outstanding at 01/01/2016	Options exercised	Options cancelled	Options outstanding at 31/12/2016	Number of option holders at 31/12/2016	Exercise period
							22/01/2010 -
22/01/2009	\$0.16	10,150,000	_	_	10,150,000	2	21/01/2019

Except as disclosed above, there were no unissued shares of the Company or its subsidiaries under options granted by the Company or its subsidiaries as at the end of the financial year.

Details of options granted to directors of the Company under the Scheme are as follows:

	Options granted for financial year ended 31 December 2016	Aggregate options granted since commencement of Scheme to 31 December 2016	Aggregate options exercised since commencement of Scheme to 31 December 2016	Aggregate options expired since commencement of Scheme to 31 December 2016	Aggregate options outstanding as at 31 December 2016
Name of director					
Allan Yap	_	11,000,000	(1,000,000)	_	10,000,000
John Chen Seow Phun	_	1,400,000	(1,000,000)	(400,000)	_
Lien Kait Long		500,000	(500,000)		
Total		12,900,000	(2,500,000)	(400,000)	10,000,000

# DIRECTORS' STATEMENT

Since the commencement of the Scheme, no options have been granted to the controlling shareholders of the Company or their associates and no participant under the Scheme has been granted 5% or more of the total options available under the Scheme.

The options granted by the Company do not entitle the holders of the options, by virtue of such holding, to any rights to participate in any share issue of any other company.

#### **Audit Committee**

The members of the Audit Committee ("AC") during the year and at the date of this statement are:

- Lien Kait Long (Chairman), Non-Executive and Lead Independent Director
- John Chen Seow Phun, Non-Executive and Independent Director
- Lee Po On Mark, Non-Executive and Independent Director

The AC performs the functions specified in Section 201B of the Act, the Singapore Exchange (SGX) Listing Manual and the Code of Corporate Governance.

The AC has held four (4) meetings since the last directors' statement. In performing its functions, the AC met with the Company's external and internal auditors to discuss the scope of their work, the results of their respective examinations and evaluation of the Company's internal accounting control system.

The AC also reviewed the following:

- assistance provided by the Company's officers to the external and internal auditors;
- quarterly financial information and annual financial statements of the Company and its subsidiaries (the "**Group**") prior to their submission to the directors of the Company for adoption; and
- interested person transactions (as defined in Chapter 9 of the SGX Listing Manual).

The AC has full access to management and is given the resources required for it to discharge its functions. It has full authority and the discretion to invite any director or executive officer to attend its meetings. The AC also recommends the appointment of the external auditors and reviews the level of audit and non-audit fees.

The AC is satisfied with the independence and objectivity of the external auditors and has recommended to the Board of Directors that the auditors, KPMG LLP, be nominated for re-appointment as auditors at the forthcoming Annual General Meeting of the Company.

In appointing our auditors for the Company, subsidiaries and significant associates, we have complied with Rules 712 and 715 of the SGX Listing Manual.

#### **Auditors**

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

Allan Yap

Tang Cheuk Chee

Director

Director

27 March 2017

Members of the Company Hanwell Holdings Limited

#### Report on the audit of the financial statements

Opinion

We have audited the financial statements of Hanwell Holdings Limited (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2016, the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages 55 to 138.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2016 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

#### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("**\$5As**"). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Valuation of property, plant and equipment

(Refer to Note 4 to the financial statements)

Risk

The Group's market capitalisation was below the net asset value which indicated a potential impairment on the Group's non-current assets.

The Group holds property, plant and equipment relating to the packaging segment with a carrying value of \$\$57.3m as at 31 December 2016, which approximates 76% of the Group's balances relating to property, plant and equipment.

The assessment for impairment loss on the recoverable amount of property, plant and equipment is based on the greater of value-in-use and fair value less costs to sell.

The estimation of recoverable amount of property, plant and equipment is dependent on the assumptions used in estimating the future cash flows of the Group. The assessment of these assumption is a key area of our audit.

#### Our response

We evaluated the key assumptions used in the Group's cash flows projections. This included a comparison of forecast growth rate and gross profit margin with historical results and the industry. We also performed our own assessment of other key inputs such as discount rate used. We performed a sensitivity analysis around the key drivers of the forecasted cash flows, in particular, revenue growth, gross profit margin and discount rate.

We evaluated the qualifications and competence of the external valuer. We considered the valuation methodologies used in the valuations against those applied for similar property types and assessed the reasonableness of the key assumptions used by the external valuer.

We also assessed whether the disclosures in the financial statements appropriately described the subjectivity and judgements inherent in the recoverable amount computation, including the inter-relationship between the key unobservable inputs and the value-in-use.

#### Our findings

We found the key assumptions used for the Group's cash flow projections to be mildly optimistic. The disclosures found to be appropriate in term of their description of the assumptions and estimates made by management and the sensitivity to changes thereon.

The valuer is a member of generally-recognised professional body for valuers. The approach to the methodologies and in deriving the fair value using replacement cost method is appropriate.

# Valuation of trade receivables

(Refer to Note 12 & 20 to the financial statements)

Risk

The Group has significant trade receivables with customers in China. Given the customary for customers to demand lengthy payment terms in China, the Group is exposed to a heightened risk of default in respect of trade receivables from the packaging business in China.

The level of judgement in determining the provisioning levels on these balances is an area of audit focus.

#### Our response

We compared the historical allowance for bad debts to the actual amounts written-off to determine whether the Group's estimation techniques were balanced. We analysed the ageing profile of trade receivables, focusing on older debts for which no allowance had been made.

We assessed management's assessment on the recoverability of these amounts, corroborating explanations with underlying documentation and correspondences with the management team, taking into consideration the historical receipt records and credit risk for each customers.

## Our findings

The resulting estimates used by the Group were balanced. The disclosures with regards to the credit risk for trade receivables were appropriate.

#### Other Information

Management is responsible for the other information. The other information comprises Vision and Mission, Executive Chairman's Statement, Board of Directors, Senior Management, Group Financial Summary, Operational Review, Corporate Social Responsibility, Corporate Information, Corporate Governance Statement, Supplementary Information, 资产负债表,综合损益表 and Shareholding Statistic.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal controls.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Karen Lee Shu Pei.

## **KPMG LLP**

Public Accountants and Chartered Accountants

## Singapore

27 March 2017

# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2016

		Group		Com	ipany
	Note	2016	2015	2016	2015
A		\$	\$	\$	\$
Assets Property, plant and equipment	4	75,306,476	76,108,144	9,397,040	9,548,145
Intangible assets	5	1,134,334	1,187,136	-	-
Investment properties	6	770,357	807,879	-	_
Subsidiaries	7	-	_	40,068,859	40,189,146
Associates Other financial assets	8 9	- 48,998	- 47,282	48,998	- 47,282
Deferred tax assets	10	1,503,576	1,607,525	40,770	47,202
Non-current assets		78,763,741	79,757,966	49,514,897	49,784,573
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Other financial assets, including derivatives	9	2,042,947	1,977,971	2,040,998	1,971,884
Inventories	11	39,112,553		258,144	8,734,164
Trade and other receivables	12		136,508,117	47,901,168	
Cash and cash equivalents Assets held for sale	15 16		155,871,321 49,042,180	105,067,874	95,203,596
Current assets	10		381,792,864	155 268 184	156 207 213
Correin dissers		404,000,077	301,7 72,004	133,200,104	130,277,213
Total assets		483,564,618	461,550,830	204,783,081	206,081,786
Equity					
Share capital	17	200,099,208	200,099,208	200,099,208	200,099,208
Reserves	17	70,460,100	63,905,962	(8,557,987)	(11,978,843)
Equity attributable to owners					
of the Company			264,005,170	191,541,221	188,120,365
Non-controlling interests	18	51,803,318		<u>-</u>	
Total equity		322,362,626	312,638,589	191,541,221	188,120,365
Liabilities					
Loans and borrowings	19	1,340,356	1,413,371	_	_
Deferred income	22	1,175,894	1,197,736	-	_
Deferred tax liabilities	10	1,100,561	1,781,348	_	
Non-current liabilities		3,616,811	4,392,455		
Loans and borrowings	19	35.798.369	32,543,343	_	_
Trade and other payables, including		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,		
derivatives	23		110,444,237	13,241,860	17,961,421
Deferred income	22	119,205	107,144	-	_
Current tax liabilities		2,711,092	1,425,062	-	
Current liabilities		15/,585,181	144,519,786	13,241,860	17,961,421
Total liabilities		161,201,992	148,912,241	13,241,860	17,961,421
Total equity and liabilities		483,564,618	461,550,830	204,783.081	206,081,786
		,	,		_ 3 0 / 3 0 1 / / 3 0

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Revenue	Note	2016 \$ 399,978,395	<b>2015 \$</b> 414,521,152
Cost of sales	24	(304,716,163)	(324,322,810)
Gross profit		95,262,232	90,198,342
Other income		3,090,175	3,554,781
Distribution expenses		(42,584,431)	(44,101,347)
Administrative expenses		(29,738,784)	(30,150,969)
Other expenses		(3,770,103)	(6,766,723)
Results from operating activities		22,259,089	12,734,084
Finance income		2,143,780	5,042,815
Finance costs		(747,175)	(1,678,870)
Net finance income	26	1,396,605	3,363,945
Share of loss of associates (net of tax)			
Profit before tax		23,655,694	16,098,029
Tax expense	27	(6,223,980)	(4,736,251)
Profit for the year	25	17,431,714	11,361,778
Profit attributable to: Owners of the Company Non-controlling interests		10,301,248 7,130,466	5,755,799 5,605,979
Profit for the year		17,431,714	11,361,778
Earnings per share Basic earnings per share (cents) Diluted earnings per share (cents)	28 28	1.86 1.85	1.04 1.03

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	2016 \$	2015 \$
Profit for the year	17,431,714	11,361,778
Other comprehensive income – items that are or may be reclassified subsequently to profit or loss		
Foreign currency translation differences of foreign operations	(5,966,216)	(462,008)
Net change in fair value of available-for-sale financial assets	742	(8,639)
Effective portion of changes in fair value of cash flow hedges Net change in fair value of available-for-sale financial assets	(4,138)	6,087
reclassified to profit or loss		(1,472,901)
Other comprehensive income for the year, net of tax	(5,969,612)	(1,937,461)
Total comprehensive income for the year	11,462,102	9,424,317
Total comprehensive income attributable to:		
Owners of the Company	6,553,697	3,785,461
Non-controlling interests	4,908,405	5,638,856
Total comprehensive income for the year	11,462,102	9,424,317

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Group	Share capital	Attributable to Treasury shares \$	Other reserves	
At 1 January 2015	204,325,609	(4,226,401)	5,066,761	
<b>Total comprehensive income for the year</b> Profit for the year	_	_	_	
Other comprehensive income  Foreign currency translation differences of foreign operations  Net change in fair value of available-for-sale financial assets  Net change in fair value of available-for-sale financial assets  reclassified to profit or loss  Effective portion of changes in fair value of cash flow hedges	-	- -	-	
Total other comprehensive income	_			
Total comprehensive income for the year		_	_	
Transactions with owners, recognised directly in equity Distributions to owners Dividends paid (note 17) Unclaimed dividend reversed	_ _	- -	_ _	
Total distributions to owners		_	_	
Transfer between reserves Appropriation of retained earnings to statutory reserves		-	1,290,779	
Total transactions with owners		_	1,290,779	
At 31 December 2015	204,325,609	(4,226,401)	6,357,540	

owners of the Company				►			
Fair value reserve \$	Translation reserve	Hedging reserve \$	Retained earnings \$	Total \$	Non-controlling interests \$	Total equity \$	
1,348,223	1,286,349	_	52,418,830	260,219,371	44,166,359	304,385,730	
-	_	_	5,755,799	5,755,799	5,605,979	11,361,778	
- (8,639)	(659,851) -	-	- -	(659,851) (8,639)	197,843	(462,008) (8,639)	
(1,307,935)				(1,307,935)	(164,966)	(1,472,901)	
_	<del>-</del>	6,087	<del>-</del>	6,087	<del>-</del>	6,087	
(1,316,574)	(659,851)	6,087	_	(1,970,338)	32,877	(1,937,461)	
(1,316,574)	(659,851)	6,087	5,755,799	3,785,461	5,638,856	9,424,317	
- -	- -	- -	_ 338	- 338	(1,171,796)	(1,171,796) 338	
	_	_	338	338	(1,171,796)	(1,171,458)	
_	_	_	(1,290,779)	-	_	_	
-	_	_	(1,290,441)	338	(1,171,796)	(1,171,458)	
31,649	626,498	6,087	56,884,188	264,005,170	48,633,419	312,638,589	

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Group	Share capital	Attributable to Treasury shares \$	Other reserves	
At 1 January 2016	204,325,609	(4,226,401)	6,357,540	
<b>Total comprehensive income for the year</b> Profit for the year	_			
Other comprehensive income  Foreign currency translation differences of foreign operations  Net change in fair value of available-for-sale financial assets  Net change in fair value of available-for-sale financial assets  reclassified to profit or loss  Effective portion of changes in fair value of cash flow hedges		- - -	-	
Total other comprehensive income	_			
Total comprehensive income for the year			_	
Transactions with owners, recognised directly in equity Distributions to owners Dividends paid (note 17) Unclaimed dividend reversed	- -	- -	- -	
Total distributions to owners		_	_	
<b>Transfer between reserves</b> Appropriation of retained earnings to statutory reserves	_	_	1,458,167	
Total transactions with owners			1,458,167	
At 31 December 2016	204,325,609	(4,226,401)	7,815,707	

owners of the Company —					•	
Fair value reserve	Translation reserve	Hedging reserve	Retained earnings	Total	Non-controlling interests	Total equity
\$	\$	\$	\$	\$	\$	\$
31,649	626,498	6,087	56,884,188	264,005,170	48,633,419	312,638,589
_	_	_	10,301,248	10,301,248	7,130,466	17,431,714
			10,001,240	10,001,240	7,100,400	17,401,714
_	(3,745,647)	_	_	(3,745,647)	(2,220,569)	(5,966,216)
742	_	-	_	742	_	742
_	_	_	_	_	_	_
_	_	(2,646)	_	(2,646)	(1,492)	(4,138)
742	(3,745,647)	(2,646)	_	(3,747,551)	(2,222,061)	(5,969,612)
742	(3,745,647)	(2,646)	10,301,248	6,553,697	4,908,405	11,462,102
7.42	(0,740,047)	(2,040)	10,001,240	0,330,077	4,700,409	11,402,102
-	-	_	_	_	(1,738,506)	(1,738,506)
	<del>-</del>		441	441		441
_		_	441	441	(1,738,506)	(1,738,065)
			/1 /50 1/7)			
<del>-</del>	<del>_</del>		(1,458,167)		<del>_</del>	
_	_	_	(1,457,726)	441	(1,738,506)	(1,738,065)
			(1,43/,/20)	441	(1,/30,300)	(1,/30,003)
32,391	(3,119,149)	3,441	65,727,710	270,559,308	51,803,318	322,362,626
52,071	(0,117,147)	0,7771	55,7 27,7 10	2, 0,007,000	31,000,010	022,002,020

# CONSOLIDATED STATEMENT OF CASH FLOWS

	Note	2016 \$	2015 \$
Cash flows from operating activities			
Profit for the year		17,431,714	11,361,778
Adjustments for:			
Amortisation of deferred income		(119,698)	(213,475)
Depreciation of investment properties	6	19,895	21,088
Depreciation of property, plant and equipment	4	8,613,611	9,107,007
Loss/(gain) on disposal of:			
– property, plant and equipment		183,661	(90,135)
– available-for-sale financial assets		-	(2,069,106)
– financial assets designated at fair value through profit or loss		-	(1,018,375)
Net finance income		(1,221,216)	(376,575)
Net (increase)/decrease in fair value of financial assets			
designated at fair value through profit or loss		(174,400)	100,111
Income from liquidation of an associate		(913,948)	_
Property, plant and equipment written off		2,725,746	46,100
Impairment losses on property, plant and equipment		<del>-</del>	736,744
Change in fair value of financial derivatives		101,684	
Tax expense		6,223,980	4,736,251
Unrealised exchange gain	-	(891,269)	(1,618,319)
		31,979,760	20,621,410
Changes in:			
- Inventories		(1,452,757)	2,746,516
– Trade and other receivables		(9,240,182)	10,432,021
– Trade and other payables	_	4,311,580	(3,520,045)
Cash generated from operations		25,598,401	30,279,902
Tax paid	_	(5,512,464)	(4,218,706)
Net cash from operating activities	-	20,085,937	26,061,196

# CONSOLIDATED STATEMENT OF CASH FLOWS

Note	2016 \$	2015 \$
Cash flows from investing activities		
Deposits received in relation to assets held for sale	8,715,000	9,030,000
Proceeds from liquidation of an associate	913,948	_
Interest received	1,452,042	1,321,166
Proceeds from partial settlement of debt security	-	1,396,800
Proceeds from disposal of:		
– financial assets	-	5,378,242
– property, plant and equipment	105,733	301,840
Proceeds from maturity of financial assets designated		
at fair value through profit or loss	_	2,800,000
Purchase of property, plant and equipment	(14,051,782)	(9,212,415)
Net cash (used in)/from investing activities	(2,865,059)	11,015,633
Cash flows from financing activities		
(Increase)/decrease in pledged deposits	(1,334,632)	132,718
Dividends paid to non-controlling interests	(1,738,506)	(1,171,796)
Interest paid	(995,212)	(1,683,015)
Payment of finance lease liabilities	(16,008)	(16,008)
Proceeds from borrowings	57,621,605	59,072,140
Repayment of borrowings	(52,968,519)	(58,728,156)
Net cash from/(used in) financing activities	568,728	(2,394,117)
Net increase in cash and cash equivalents	17,789,606	34,682,712
Cash and cash equivalents at 1 January	152,704,114	116,434,834
Effect of exchange rate fluctuations on cash held	393,642	1,586,568
Cash and cash equivalents at 31 December	170,887,362	152,704,114

YEAR ENDED 31 DECEMBER 2016

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 27 March 2017.

#### 1. DOMICILE AND ACTIVITIES

Hanwell Holdings Limited (the "**Company**") is incorporated in the Republic of Singapore. The address of the Company's registered office is 348 Jalan Boon Lay, Singapore 619529.

The financial statements of the Group as at and for the year ended 31 December 2016 comprise the Company and its subsidiaries (together referred to as the "**Group**" and individually as "**Group entities**") and the Group's interest in equity-accounted investees.

The Company is primarily involved in the supply of provisions and household consumer products. The Company also provides management services to its subsidiaries. The principal activities of the subsidiaries are set out in note 7 to the financial statements.

### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (FRS).

# 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise described in the significant accounting policies below.

#### 2.3 Functional and presentation currency

These financial statements are presented in Singapore dollars, which is the Company's functional currency.

## 2.4 Use of estimates and judgements

The preparation of the financial statements in conformity with FRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

YEAR ENDED 31 DECEMBER 2016

# 2. BASIS OF PREPARATION (CONTINUED)

### 2.4 Use of estimates and judgements (Continued)

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 3.17 estimate of tax liabilities;
- Note 4 impairment test: key assumptions underlying recoverable amounts of property, plant and equipment;
- Note 5 key assumptions underlying recoverable amounts relating to goodwill; and
- Note 20 measurement of impairment loss relating to financial assets.

#### Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. The Group Financial Controller has overall responsibility for all significant fair value measurements, including Level 3 fair values, where applicable.

The Group Financial Controller regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as property valuation or broker quotes or pricing services, is used to measure fair values, then the Group Financial Controller assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of FRS, including the level in the fair value hierarchy in which such valuations should be classified.

Significant valuation issues are reported to the Group's Audit Committee.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes:

Note 6 – Investment properties; and Note 20 – Financial instruments.

YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by Group entities.

### 3.1 Basis of consolidation

(i) Business combinations

Business combinations are accounted for using the acquisition method in accordance with FRS 103 *Business Combinations* as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests ("NCI") in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. If the contingent consideration that meets the definition of a financial instrument is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

When share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.1 Basis of consolidation (Continued)

# (i) Business combinations (Continued)

NCI that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the NCI's proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other NCI are measured at acquisition-date fair value, unless another measurement basis is required by FRSs.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to NCI arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

#### (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the NCI in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

# (iii) Loss of control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any NCI and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

### (iv) Investments in associates (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity.

Investments in associates are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of the equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.1 Basis of consolidation (Continued)

(iv) Investments in associates (equity-accounted investees) (Continued)

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

(v) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

(vi) Subsidiaries and associates in the separate financial statements

Investments in subsidiaries and associates are stated in the Company's statement of financial position at cost less accumulated impairment losses.

# 3.2 Foreign currency

(i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for the following differences which are recognised in other comprehensive income ("OCI") arising on the retranslation of:

- available-for-sale equity instruments (except on impairment in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss); or
- qualifying cash flow hedges to the extent the hedge is effective.

YEAR ENDED 31 DECEMBER 2016

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 Foreign currency (Continued)

## (ii) Foreign operations

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Singapore dollars at exchange rates at the dates of the transactions. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and are translated at the exchange rates at the reporting date. For acquisitions prior to 1 January 2005, the exchange rates at the date of acquisition were used.

Foreign currency differences are recognised in OCI, and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such that control or significant influence is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate that includes a foreign operation while retaining significant influence, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item that are considered to form part of a net investment in a foreign operation are recognised in OCI, and are presented in the translation reserve in equity.

#### 3.3 Financial instruments

#### (i) Non-derivative financial assets

The Group initially recognises loans and receivables on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets.

YEAR ENDED 31 DECEMBER 2016

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.3 Financial instruments (Continued)

(i) Non-derivative financial assets (Continued)

#### Financial assets at fair value through profit or loss

A financial asset is classified at fair value through profit or loss if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

Financial assets designated at fair value through profit or loss comprise equity securities that otherwise would have been classified as available-for-sale.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits with short maturity from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the consolidated statement of cash flows, pledged deposits are excluded whilst bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified in any of the above categories of financial assets. Available-for-sale financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on available-for-sale debt instruments, are recognised in OCI and presented in the fair value reserve in equity. When an investment is derecognised, the gain or loss accumulated in equity is reclassified to profit or loss.

Available-for-sale financial assets comprise equity securities.

#### (ii) Non-derivative financial liabilities

The Group initially recognises financial liabilities on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.3 Financial instruments (Continued)

ii) Non-derivative financial liabilities (Continued)

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Other financial liabilities comprise loans and borrowings and trade and other payables.

(iii) Share capital

### **Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

### Repurchase, disposal and reissue of share capital (treasury shares)

Where share capital recognised as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own share account. Where treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in non-distributable capital reserve.

(iv) Derivative financial instruments, including hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss.

On initial designation of the derivative as the hedging instrument, the Group formally documents the relationship between the hedging instrument and the hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be 'highly effective' in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk, and whether the actual results of each hedge are within a range of 80%-125%. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

Derivatives are recognised initially at fair value; any attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.3 Financial instruments (Continued)

(iv) Derivative financial instruments, including hedge accounting (Continued)

### Cash flow hedges

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised in OCI and presented in the hedging reserve in equity. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

When the hedged item is a non-financial asset, the amount accumulated in equity is retained in OCI and reclassified to profit or loss in the same period or periods during which the non-financial item affects profit or loss. In other cases as well, the amount accumulated in equity is reclassified to profit or loss in the same period that the hedged item affects profit or loss. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the balance in equity is reclassified to profit or loss.

(v) Intra-group financial guarantees in the separate financial statements

Financial guarantees are financial instruments issued by the Company that require the issuer to make specified payments to reimburse the holder for the loss it incurs because a specified debtor fails to meet payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantees are accounted for as insurance contracts. A provision is recognised based on the Company's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date. The provision is assessed by reviewing individual claims and tested for adequacy by comparing the amount recognised and the amount that would be required to settle the guarantee contract.

### 3.4 Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes:

- the cost of materials and direct labour;
- any other costs directly attributable to bringing the asset to a working condition for their intended use;
- when the Group has an obligation to remove the asset or restore the site, an estimate of the cost of dismantling and removing the items and restoring the site on which they are located; and
- capitalised borrowing costs.

Cost may also include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Property, plant and equipment (Continued)

(i) Recognition and measurement (Continued)

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

### (ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised as an expense in profit or loss on a straight-line basis unless it is included in the carrying amount of another asset over the estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Freehold land and construction-in-progress are not depreciated.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use.

The estimated useful lives for the current and comparative years are as follows:

freehold buildingsleasehold buildings20 to 50 years

• leasehold improvements Remaining lease periods of 32 to 43 years

renovations
furniture, fittings and office equipment
warehouse equipment
motor vehicles
plant and machinery
computers
3 to 10 years
6 to 10 years
6 to 10 years
3 to 5 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.5 Intangible assets and goodwill

### (i) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see note 3.1(i).

### Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the associates.

### (ii) Trademarks

Trademarks are amortised and recognised in profit or loss as an expense on a straight-line basis over their useful lives of 3 to 10 years. Amortisation commences from the date the trademarks are available for use.

### (iii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

## (iv) Amortisation

Amortisation methods, useful lives and residual values of trademarks are reviewed at the end of each reporting period and adjusted if appropriate.

### 3.6 Investment properties

Investment properties are properties held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, used in the production or supply of goods or services, or for administrative purposes. Investment properties are stated at cost less accumulated depreciation. The freehold land component of the investment properties is not depreciated. The freehold building component is depreciated on a straight-line basis over 50 years.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

Depreciation method, useful life and residual value are reviewed at the end of each reporting period, and adjusted if appropriate.

### 3.7 Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and, except for investment properties, the leased assets are not recognised in the Group's statement of financial position.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.8 Inventories

## (i) Trading goods

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average cost formula and includes expenditure incurred in acquiring the inventories, production and conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

### (ii) Manufactured corrugated paper products

Inventories are measured at the lower of cost and net realisable value. Cost of raw materials is determined on a specific identification basis. In the case of work in progress and finished goods, cost includes raw materials, direct expenditure and an attributable portion of manufacturing overheads.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### 3.9 Impairment

### (i) Non-derivative financial assets

A financial asset not carried at fair value through profit or loss, including an interest in an associate, is assessed at the end of each reporting period to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event(s) has occurred after the initial recognition of the asset, and that the loss event(s) has an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the group, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment. The Group considers a decline of 20% to be significant and a period of 9 months to be prolonged.

### Loans and receivables

The Group considers evidence of impairment for loans and receivables at both a specific asset and collective level. All individually significant loans and receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

(i) Non-derivative financial assets (Continued)

### Loans and receivables (Continued)

In assessing collective impairment, the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows, discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised. When the Group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

### Available-for-sale financial assets

Impairment losses on available-for-sale financial assets are recognised by reclassifying the losses accumulated in the fair value reserve in equity to profit or loss. The cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in cumulative impairment provisions attributable to application of the effective interest method are reflected as a component of interest income. If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed. The amount of the reversal is recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in OCI.

#### **Associates**

An impairment loss in respect of an associate is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 3.9(ii). An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

### (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

### (ii) Non-financial assets (Continued)

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in an associate is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.

#### 3.10 Non-current assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, that are highly probable to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets, or disposal group, are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is first allocated to goodwill, and then to remaining assets and liabilities on *pro rata* basis, except that no loss is allocated to inventories, financial assets, deferred tax assets and employee benefit assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment once classified as held for sale are not amortised or depreciated. In addition, equity accounting of associates ceases once classified as held for sale.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.11 Employee benefits

### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which related services are rendered by employees.

### (ii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### (iii) Share-based payment transactions

The grant date fair value of equity-settled share-based payment awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

## 3.12 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and risks specific to the liability. The unwinding of the discount is recognised as finance cost.

### 3.13 Revenue

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognised when significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

### 3.14 Government grants

Government grants are recognised initially as deferred income at fair value when there is reasonable assurance that they will be received and the Group will comply with the conditions associated with the grant. These grants are then recognised in profit or loss as other income on a systematic basis over the useful life of the asset.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.15 Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

### 3.16 Finance income and finance costs

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, fair value gains on financial assets at fair value through profit or loss and gains on disposal of available-for-sale financial assets. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Group's right to receive payment is established, which in the case of quoted securities is normally the ex-dividend date.

Finance costs comprises interest expense on borrowings, impairment losses recognised on available-for-sale financial assets, losses on disposal of available-for-sale financial assets and fair value losses on financial assets at fair value through profit or loss.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

### 3.17 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries and associates to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.17 Tax (Continued)

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest, may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 3.18 Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effect of all dilutive potential ordinary shares, which comprise share options granted to employees.

### 3.19 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Board of Directors to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Group's Board of Directors include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate expenses (primarily the Company's headquarters).

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment and intangible assets other than goodwill.

YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.20 New standards and interpretations not adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2016 and earlier application is permitted; however, the Group has not early applied the following new or amended standards in preparing these statements.

For those new standards and amendments to standards that are expected to have an effect on the financial statements of the Group in future financial periods, the Group has yet to assess the transition options and the potential impact on its financial statements. The Group does not plan to adopt these standards early.

### Applicable to 2018 financial statements

### Summary of the requirements

### Potential impact on the financial statements

#### FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

When effective, FRS 115 replaces existing revenue recognition guidance, including FRS 18 Revenue, FRS 11 Construction Contracts, INT FRS 113 Customer Loyalty Programmes, INT FRS 115 Agreements for the Construction of Real Estate, INT FRS 118 Transfers of Assets from Customers and INT FRS 31 Revenue – Barter Transactions Involving Advertising Services.

FRS 115 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

The Group anticipates that the initial application of the new FRS 115 should not result in changes to the accounting policies relating to revenue recognition. It is currently impracticable to disclose any further information on the known or reasonably estimable impact to the Group's financial statements in the period of initial application as management has yet to complete its detailed assessment.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.20 New standards and interpretations not adopted (Continued)

### Summary of the requirements

### Potential impact on the financial statements

#### FRS 109 Financial Instruments

FRS 109 replaces most of the existing guidance in FRS 39 Financial Instruments: Recognition and Measurement. It includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from FRS 39.

FRS 109 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

The Group anticipates that the initial application of the new FRS 109 will results in changes to the accounting policies relating to the impairment provisions of financial assets and liabilities. The Group will consider whether a lifetime or 12-month expected credit losses on financial assets and liabilities should be recognised, which is dependent on whether there has been a significant increase in the credit risk of the assets and liabilities from initial recognition to the date of initial application of FRS 109. It is currently impracticable to disclose any further information on the known or reasonably estimable impact to the Group's financial statements in the period of initial application as management has yet to complete its detailed assessment.

## Convergence with International Financial Reporting Standards (IFRS)

In addition, the Accounting Standards Council (ASC) announced on 29 May 2014 that Singapore-incorporated companies listed on the Singapore Exchange (SGX) will apply a new financial reporting framework identical to the International Financial Reporting Standards (referred to as SG-IFRS in these financial statements) for the financial year ending 31 December 2018 onwards.

The Group has yet to perform an assessment of the impact of SG-IFRS 1 First-time adoption of International Financial Reporting Standards for the transition to the new reporting framework. The Group anticipates that the impact on adoption of SG-IFRS 15 Revenue from Contracts with Customers and SG-IFRS 9 Financial Instruments will be similar to adopting FRS 115 and FRS 109 as described in this Note.

YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.20 New standards and interpretations not adopted (Continued)

### Applicable to 2019 financial statements

### Summary of the requirements

### Potential impact on the financial statements

### FRS 116 Leases

FRS 116 eliminates the lessee's classification of leases as either operating leases or finance leases and introduces a single lessee accounting model. Applying the new model, a lessee is required to recognise right-of-use (ROU) assets and lease liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

FRS 116 substantially carries forward the lessor accounting requirements in FRS 17 Leases. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for these two types of leases using the FRS 17 operating lease and finance lease accounting models respectively. However, FRS 116 requires more extensive disclosures to be provided by a lessor.

When effective, FRS 116 replaces existing lease accounting guidance, including FRS 17, INT FRS 104 Determining whether an Arrangement contains a lease, INT FRS 15 Operating leases – Incentives, and INT FRS 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

FRS 116 is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted if FRS 115 is also applied.

The Group has yet to assess the possible impact of implementing FRS 116. It is currently impracticable to disclose any further information on the known or reasonably estimable impact to the Group's financial statements in the period of initial application as management has yet to complete its detailed assessment.

YEAR ENDED 31 DECEMBER 2016

# 4. PROPERTY, PLANT AND EQUIPMENT

Group	Freehold land \$	Freehold buildings \$	Leasehold buildings \$	Leasehold improvements	
Cost					
At 1 January 2015	436,496	3,702,541	52,958,478	9,719,140	
Additions	-	-	161,902	_	
Disposals	_	_	_	_	
Write-offs	_	_	_	_	
Reclassification	-	-	-	_	
Effect of movements in exchange rates	(55,878)	(137,637)	909,274	_	
At 31 December 2015	380,618	3,564,904	54,029,654	9,719,140	
Additions	_	_	46,920	_	
Disposals	(160,066)	_	_	_	
Write-offs	_	_	(3,729,595)	(3,690,063)	
Reclassification	130,554	(130,554)	_	_	
Effect of movements in exchange rates	(74,007)	(16,789)	(1,909,103)	<del>-</del>	
At 31 December 2016	277,099	3,417,561	48,437,876	6,029,077	
impairment losses At 1 January 2015 Depreciation charge for the year Impairment loss charge for the year Disposals Write-offs	- - - -	17,342 - - -	16,671,036 1,957,605 - -	3,877,619 264,569 - -	
Effect of movements in exchange rates		(47,235)	33,141		
At 31 December 2015 Depreciation charge for the year		2,957,282 16,362	18,661,782 1,859,319	4,142,188 246,230	
Disposals Write-offs Reclassification	_ _ _	-	(2,638,223)	(2,461,274)	
Effect of movements in exchange rates	_	(8,033)	(370,556)	_	
At 31 December 2016		2,965,611	17,512,322	1,927,144	
Carrying amounts					
At 1 January 2015	436,496	715,366	36,287,442	5,841,521	
At 31 December 2015	380,618	607,622	35,367,872	5,576,952	
At 31 December 2016	277,099	451,950	30,925,554	4,101,933	

Renova \$	tions	Furniture, fittings and office equipment \$	Warehouse equipment \$	Motor vehicles \$	Plant and machinery \$	Computers \$	Construction- in-progress \$	Total \$
<u> </u>		<b></b>	•	· · · · · · ·	<b>.</b>	<b></b>	<b>.</b>	· · · · · · · · · · · · · · · · · · ·
8,880	420	8,068,131	1,569,375	7,277,971	66,101,278	2,356,796	_	161,070,626
	,107	537,672	2,453	1,541,195	6,148,149	355,400	_	9,135,878
	_	(16,301)		(327,052)	(306,670)	(14,623)	_	(664,646)
(140	,611)	(53,181)	(2,328)	(14,177)	(514,580)	(10,545)	_	(735,422)
	-	_	_	35,158	(35, 158)	_	_	_
	_	(184,976)	(17,377)	(125,690)	523,209	(14,497)		896,428
9,128	,916	8,351,345	1,552,123	8,387,405	71,916,228	2,672,531	_	169,702,864
212	,860	581,491	46,413	1,945,556	7,475,889	76,915	3,159,448	13,545,492
	_	(10,346)	(114,812)	(580,916)	(273,694)	(5,246)	_	(1,145,080)
(3,967	,445)	(1,349,488)	(278,465)	_	(4,854,404)	(15,546)	_	(17,885,006)
		(1,156,519)	511,175	_	(107,920)	423,754	267,753	_
(11	,241)	(75,408)	(20,201)	(106,793)	(2,174,569)	(17,336)		(4,405,447)
5,424	,847	6,341,075	1,696,233	9,645,252	71,981,530	3,135,072	3,427,201	159,812,823
7,228	,296	4,835,065	1,056,436	4,124,657	42,800,704	1,394,957	_	84,975,945
722	,896	779,010	101,326	792,575	4,259,395	212,289	_	9,107,007
283	,618	84,100	_	_	_	369,026	_	736,744
	_	(15,215)	_	(252,398)	(170,714)	(14,614)	_	(452,941)
(140	,611)	(47,959)	(2,325)	(13,752)	(474,133)	(10,542)	_	(689,322)
		(161,854)	(12,934)	(69,871)	190,486	(14,446)	_	(82,713)
8,094	,	5,473,147	1,142,503		46,605,738	1,936,670	_	93,594,720
459	,146	619,910	118,590	921,005	4,139,676	233,373	_	8,613,611
40.010	-	(8,326)	(114,803)	(498,371)	(228,942)	(5,244)	_	(855,686)
		(1,289,215)	(266,084)	_	(4,677,998)	(15,544)	_	(15,159,260)
	,663	(977,861)	386,539	/EO 1 E 2 \	(52,944)	340,603	_	-
	,658)	(44,943)	(16,571)	(50, 153)	(1,171,173)	(14,951)		(1,687,038)
5,035	,428	3,772,712	1,250,174	4,953,692	44,614,357	2,474,907		84,506,347
1,652	,124	3,233,066	512,939	3,153,314	23,300,574	961,839		76,094,681
1,034	,717	2,878,198	409,620	3,806,194	25,310,490	<i>7</i> 35,861		76,108,144
389	,419	2,568,363	446,059	4,691,560	27,367,173	660,165	3,427,201	75,306,476

YEAR ENDED 31 DECEMBER 2016

# 4. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Company	Leasehold buildings \$	Leasehold improvements	Renovations \$	
Cost				
At 1 January 2015	8,517,028	9,719,140	7,499,797	
Additions	_	_	267,753	
Disposals	_	_	_	
Write-offs				
At 31 December 2015	8,517,028	9,719,140	7,767,550	
Additions	_	_	70,850	
Disposals Write-offs	(2,949,810)	(3,690,063)	(3,591,961)	
Reclassification	(2,747,010)	(5,070,005)	(267,753)	
At 31 December 2016	5,567,218	6,029,077	3,978,686	
Accumulated depreciation		,		
At 1 January 2015	6,829,779	3,877,619	6,331,521	
Depreciation charge for the year	129,788	264,569	486,919	
Disposals Write-offs	_		_	
At 31 December 2015	6,959,567	4,142,188	6,818,440	
Depreciation charge for the year	129,788	246,230	346,872	
Disposals	_	_	_	
Write-offs	(2,094,762)	(2,461,274)	(3,435,549)	
At 31 December 2016	4,994,593	1,927,144	3,729,763	
Carrying amounts				
At 1 January 2015	1,687,249	5,841,521	1,168,276	
At 31 December 2015	1,557,461	5,576,952	949,110	
At 31 December 2016	572,625	4,101,933	248,923	

Furniture, fittings and office equipment \$	Warehouse equipment \$	Motor vehicles \$	Plant and machinery \$	Computers \$	Construction- in-progress \$	Total \$
	860,431		453,369		_	31,466,569
17,976	_		_		_	364,722
-	_	(46,526)	_		_	(61,149)
		_	_		_	(5,994)
						31,764,148
					3,159,448	
		(950,580)		(5,246)	_	(1,084,378)
(203,002)	(09,377)	_	(33,910)	_	267 753	(10,600,923)
888 800	676.042	65/L130	408 Q5Q	1 015 333		23,545,455
	070,042	034,137	400,737	1,713,333	3,427,201	23,343,433
1,042,202	665,586	836,391	315,612	1,132,949	_	21,031,659
32,255	50,075	102,612	26,143	159,015	_	1,251,376
_	_	(46,525)	_	(14,614)	_	(61,139)
(2,300)	_	_	_	(3,593)	_	(5,893)
1,072,157	715,661	892,478	341,755	1,273,757	_	22,216,003
15,013	37,350	103,952	21,900	139,711	_	1,040,816
(1,944)	(114,803)	(616,561)	(10,500)	(5,244)	_	(749,052)
(265,114)	(68,750)		(33,903)	_	_	(8,359,352)
820,112	569,458	379,869	319,252	1,408,224	_	14,148,415
78.801	194.845	563.050	137.757	763.411	_	10,434,910
						9,548,145
68,688	106,584	2/4,2/0	89,/07	507,109	3,42/,201	9,397,040
	fittings and office equipment \$  1,121,003	fittings and office equipment \$	fittings and office equipment \$         Warehouse equipment \$         Motor vehicles \$           1,121,003         860,431         1,399,441           17,976         —         64,016           ————————————————————————————————————	fittings and office equipment \$         Warehouse equipment \$         Motor vehicles \$         Plant and machinery \$           1,121,003         860,431         1,399,441         453,369           17,976         — 64,016         —           — (2,400)         — — —         —           1,136,579         860,431         1,416,931         453,369           21,063         — 187,788         —           (3,240)         (114,812)         (950,580)         (10,500)           (265,602)         (69,577)         — (33,910)         —           — — —         — —         —         —           888,800         676,042         654,139         408,959           1,042,202         665,586         836,391         315,612           32,255         50,075         102,612         26,143           — —         — (46,525)         —           (2,300)         — —         —           1,072,157         715,661         892,478         341,755           15,013         37,350         103,952         21,900           (1,944)         (114,803)         (616,561)         (10,500)           (265,114)         (68,750)         —         (33,903)	fittings and office equipment \$         Warehouse equipment \$         Motor vehicles \$         Plant and machinery \$         Computers \$           1,121,003         860,431         1,399,441         453,369         1,896,360           17,976         —         64,016         —         14,977           —         —         (46,526)         —         (14,623)           (2,400)         —         —         (3,594)           1,136,579         860,431         1,416,931         453,369         1,893,120           21,063         —         187,788         —         27,459           (3,240)         (114,812)         (950,580)         (10,500)         (5,246)           (265,602)         (69,577)         —         (33,910)         —           —         —         —         —         —           888,800         676,042         654,139         408,959         1,915,333           1,042,202         665,586         836,391         315,612         1,132,949           32,255         50,075         102,612         26,143         159,015           —         —         —         —         (14,614)           (2,300)         —         —         —<	fittings and office equipment \$         Warehouse equipment \$         Motor vehicles \$         Plant and machinery \$         Computers \$         Construction-in-progress \$           1,121,003         860,431         1,399,441         453,369         1,896,360         —           17,976         —         64,016         —         14,977         —           —         —         (46,526)         —         (14,623)         —           [2,400)         —         —         —         (3,594)         —           21,063         —         187,788         —         27,459         3,159,448           (3,240)         (114,812)         (950,580)         (10,500)         (5,246)         —           (265,602)         (69,577)         —         (33,910)         —         —         —           —         —         —         —         27,459         3,159,448         —         —         267,753         388,800         676,042         654,139         408,959         1,915,333         3,427,201         —         —         —         —         267,753         —         32,255         50,075         102,612         26,143         159,015         —         —         —         —

YEAR ENDED 31 DECEMBER 2016

### 4. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

During the year, the Group acquired property, plant and equipment with an aggregate cost of \$13,545,492 (2015: \$9,135,878). At 31 December 2016, \$713,109 (2015: \$1,219,399) remained unsettled for acquisition of property, plant and equipment.

Included in property, plant and equipment of the Group are assets with a total carrying amount of \$257,825 (2015: \$348,824), which are under finance leases.

The following property, plant and equipment are pledged as security for secured loans and borrowings (note 19):

	Gro	Group		
	2016 \$	2015 \$		
Carrying amounts Leasehold buildings Plant and machinery	21,684,844 1,744,370	13,054,424 6,191,521		
	23,429,214	19,245,945		

### Impairment of property, plant and equipment

#### Consumer Business

In the previous year, the Group carried out a review of the recovery of its property, plant and equipment. The review led to the recognition of impairment losses of \$736,744 relating to certain property, plant and equipment of the Consumer Business segment due to the deterioration in the financial performance of a subsidiary. The impairment losses recognised were included in other expenses.

During the year, the Group assessed for impairment loss on the carrying amount of the property, plant and equipment of the Consumer Business segment. Based on their assessment, the Group continued to recognise an impairment loss on the property, plant and equipment as the subsidiary continued to incur losses from its business activities.

### Packaging Business

In 2016 and 2015, the Group carried out a review of the recoverable amounts of property, plant and equipment. The review results in no additional impairment made or reversal of impairment losses.

The recoverable amounts of the property, plant and equipment is the greater of its value-in-use and its fair value less costs of disposal. Cash flow projections used in these calculations were based on financial budgets approved by management covering a five-year period.

The approach to determine the recoverable amounts of the CGUs is categorised as follows:

- CGUs that are loss making but are expected to be able to generate economic benefits. The recoverable
  amounts of the CGUs have been determined based on fair value less costs of disposal of the assets.
  The fair value less costs of disposal is based on market valuation performed by independent valuers with
  experience in the location and category of the properties being valued.
- The recoverable amount of all other CGUs have been determined based on the calculation of their value-in-use derived from management's cash flows projections for these CGUs.

YEAR ENDED 31 DECEMBER 2016

### 4. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

### Impairment of property, plant and equipment (Continued)

Packaging Business (Continued)

Key assumptions used in the estimation of value-in-use were as follows:

	<b>2016</b> %	2015 %
Revenue growth rate Singapore People's Republic of China	3 7	3
Pre-tax discount rate Singapore People's Republic of China	13 17-28	16 18-22

The Group considers its asset impairment accounting policy to be a policy that requires one of the most extensive applications of judgements and estimates by management.

The forecasted revenue growth rate is estimated based on past performance and the expectations of market developments. The discount rates are a pre-tax measure estimated based on the weighted average cost of capital of comparable companies. Gross margins are based on average values achieved in the preceding years. The Group believes that any reasonably possible change in the above key assumptions is not likely to materially cause the recoverable amount to be lower than its carrying amount.

The fair value measurement is categorised as level 3 under the fair value hierarchy (see note 2.4). Details of valuation techniques and key inputs for the estimation of the recoverable amounts of CGU based on fair value less cost of disposal:

Туре	Valuation technique	Significant unobservable inputs		
Long term leasehold land	Comparison method of valuation	Comparing the property with comparable properties which have been sold or are being offered for sale and making adjustments for factors which affect value such as location and accessibility, market conditions, size, shape and terrain of land.		
Long term leasehold building	Depreciated replacement cost method	Aggregated amount of gross replacement cost of the building and other site works from which appropriate deductions may then be made for the age, condition, economic or functional obsolescence and environmental factors.		

YEAR ENDED 31 DECEMBER 2016

#### 5. INTANGIBLE ASSETS

Group	Goodwill on consolidation	Trademarks \$	Total \$
Cost		•	•
At 1 January 2015 Effect of movements in exchange rates	1,161,846 25,290	363,050 -	1,524,896 25,290
At 31 December 2015 Effect of movements in exchange rates	1,187,136 (52,802)	363,050 -	1,550,186 (52,802)
At 31 December 2016	1,134,334	363,050	1,497,384
Accumulated amortisation At 1 January 2015/31 December 2015/31 December 2016		363,050	363,050
Carrying amounts At 1 January 2015	1,161,846	_	1,161,846
At 31 December 2015	1,187,136	_	1,187,136
At 31 December 2016	1,134,334	_	1,134,334

## Annual impairment tests for cash generating units containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's operating units which represent the lowest level within the Group at which goodwill is monitored for internal management purposes, which is not higher than the Group's operating segments as reported in note 29.

The aggregate carrying amount of goodwill is allocated to the Packaging segment. The packaging businesses operate largely in Singapore and China.

The recoverable amount of the cash generating unit (CGU) is based on both value-in-use ("VIU") calculations and fair values less cost of disposal. The calculation for VIU is based on cash flow projections derived from financial budgets approved by management covering a period of five years.

For the purpose of analysing each CGU, management used the following key assumptions:

	Revenue growth rate %
<b>2016</b> Packaging	3 - 7
<b>2015</b> Packaging	3 - 6

YEAR ENDED 31 DECEMBER 2016

## 5. INTANGIBLE ASSETS (CONTINUED)

### Annual impairment tests for cash generating units containing goodwill (Continued)

The forecasted revenue growth rate is estimated based on past performance and the expectations of market developments relevant to each of the CGU. The discount rates are a pre-tax measure estimated based on the weighted average cost of capital of comparable companies. The pre-tax discount rates for each CGU ranged between 13% – 28% (2015: 16% – 22%). Gross margins are based on average values achieved in the preceding years. The Group believes that any reasonably possible change in the above key assumptions is not likely to materially cause the recoverable amount to be lower than its carrying amount.

### 6. INVESTMENT PROPERTIES

	Group	
	2016	2015
	\$	\$
Cost		
At 1 January	983,193	1,127,534
Effect of movements in exchange rates	(22,278)	(144,341)
At 31 December	960,915	983,193
Accumulated depreciation		
At 1 January	175,314	1 <i>7</i> 8,503
Depreciation charge for the year	19,895	21,088
Effect of movements in exchange rates	(4,651)	(24,277)
At 31 December	190,558	175,314
Carrying amounts		
At 1 January	807,879	949,031
At 31 December	770,357	807,879
Fair value		
At 31 December	1,180,255	1,215,200

The investment properties comprise a number of resort apartments.

### Measurement of fair value

### Fair value hierarchy

The fair values for disclosure purpose are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

The valuations as at 31 December 2016 and 31 December 2015 were performed by independent professional valuers and based on the comparison method. In relying on the valuation reports, the directors have exercised their judgement and are satisfied that the valuation methods and estimates used are reflective of the current market conditions.

YEAR ENDED 31 DECEMBER 2016

## 6. INVESTMENT PROPERTIES (CONTINUED)

### Measurement of fair value (Continued)

### Fair value hierarchy (Continued)

The fair value measurement for investment properties has been categorised as a Level 3 fair value.

The following table shows the key unobservable input used in the valuation of investment properties as at 31 December 2016:

Valuation technique	Unobservable input	Inter-relationship between key unobservable inputs and fair value measurement
Comparison method	Price per square foot	Significant increases in price per square foot would result in a significantly higher fair value measurement.

### 7. SUBSIDIARIES

	Comp	Company		
	2016 \$	2015 \$		
Equity investments at cost	46,718,051	46,718,051		
Impairment losses	(6,649,192)	(6,528,905)		
	40,068,859	40,189,146		

In 2016, following a change in the financial conditions of certain subsidiaries, the Company assessed the carrying amount of its investments in these subsidiaries to determine whether there is any indication of impairment. Based on management's review, the Company recorded an impairment loss of \$120,287 (2015: \$1,052,277) on its investments in certain subsidiaries. The recoverable amounts of the investments were estimated using the fair value less costs to sell approach. The fair values of the underlying assets were estimated based on their estimated selling prices and the fair values of the underlying liabilities were based on the estimated cash outflows to settle the obligations.

YEAR ENDED 31 DECEMBER 2016

# 7. SUBSIDIARIES (CONTINUED)

Details of key subsidiaries are as follows:

	Name of subsidiary Principal activities		Country of incorporation	Effective equity held b the Group 2016 201 % %	
@	<b>Held by the Company:</b> Topseller Pte Ltd	Marketing and sale of agency lines and proprietary brands	Singapore	100	100
@	Tipex Pte. Ltd.	Supply of provisions and household products	Singapore	74	74
^	Socma Trading (M) Sendirian Berhad	Marketing and sale of household and consumer products	Malaysia	100	100
@	PSC Investment Pte Ltd	Investment holding	Singapore	100	100
@	Fortune Food Manufacturing Pte Ltd	Manufacture of soya bean products and noodles	Singapore	100	100
@	PSC Resort Pte Ltd	Investment holding	Singapore	100	100
@	Tat Seng Packaging Group Ltd	Manufacture and sale of corrugated boards, corrugated cartons and other packaging products	Singapore	64	64
@	Topseller Development Pte Ltd	Investment holding	Singapore	100	100
@	PSC International Pte Ltd	Investment holding	Singapore	100	100
@	Wellmart Management Services Pte. Ltd	Franchise ownership, mini-mart, convenience store and provision shop operator	Singapore	100	100
@	D & P Lifestyle Pte. Ltd.	Dormant	Singapore	100	100
^	<b>Held by Tipex Pte Ltd:</b> Tips Industry (M) Sdn. Bhd	Packaging and sale of paper products	Malaysia	74	74

YEAR ENDED 31 DECEMBER 2016

# 7. SUBSIDIARIES (CONTINUED)

	Name of subsidiary	of subsidiary Principal activities		Effective equity held by the Group 2016 2015 % %	
^	Held by Socma Trading (M) Sendiria				
/\	Econfood Manufacturing (M) Sdn. Bhd.	Dormant	Malaysia	100	100
^	Fresh Fruit Juice Manufacturing (M) Sdn. Bhd.	Manufacture of grass jelly products	Malaysia	100	100
	Held by PSC Investment Pte Ltd:				
$\infty$	Guangzhou PSC Properties Co., Ltd	Property development, property holdings and property related activities	People's Republic of China	100	100
	Held by Guangzhou PSC Properties (				
$\infty$	PSC (China) Property Co., Limited	Property development, property holdings and property related activities	Hong Kong	100	100
@	<b>Held by Fortune Food Manufacturing</b> Fortune Food Marketing Pte Ltd	Pte Ltd: Inactive	Singapore	100	100
	Held by PSC Resort Pte Ltd:				
$\wedge$	Palm Meadow Sdn. Bhd.	Property investment	Malaysia	100	100
	Held by Tat Seng Packaging Group L				
@	United Packaging Industries Pte. Ltd.	Manufacture and sale of corrugated boards, corrugated cartons and other packaging products	Singapore	64	64
^	Tat Seng Packaging (Suzhou) Co., Ltd	Manufacture and sale of corrugated boards, corrugated cartons and	People's Republic of China	64	64
^	Hefei Dansun Packaging Co., Ltd	other packaging products Manufacture and sale of corrugated cartons and	People's Republic of	60.4	60.4
٨	Tianjin Dansun Packaging Co., Ltd	other packaging products Manufacture and sale of corrugated cartons and other packaging products	China People's Republic of China	42.9	42.9
	Held by Tat Seng Packaging (Suzhou				
^	Nantong Hengcheng Paper Industry Co., Ltd	Manufacture and sale of corrugated boards	People's Republic of China	44.8	44.8

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# 7. SUBSIDIARIES (CONTINUED)

	Name of subsidiary	Principal activities	Country of incorporation	Effect equity h the Gr 2016 %	eld by
^	Held by Nantong Hengcheng Paper In Nantong Tat Seng Packaging Co., Ltd	ndustry Co., Ltd: Manufacture and sale of corrugated boards	People's Republic of China	44.8	44.8
^	<b>Held by Topseller Development Pte Ltd</b> Flobina Sdn. Bhd.	d: Inactive	Malaysia	100	100
@	Held by PSC International Pte Ltd: Health Solutions International Pte. Ltd.	Investment holding	Singapore	95	95
@	<b>Held by Health Solutions Internationa</b> Health Solutions Holdings Pte. Ltd.	Pte. Ltd: Investment holding	Singapore	95	95
	Held by Health Solutions Holdings Pte Halyway Holding Ltd	e. Ltd: Dormant	Cyprus	95	95
#	Health Solutions (Malaysia) Sdn. Bhd.	Dormant	Malaysia	95	95
$\nabla$	<b>Held by Halyway Holding Ltd:</b> HS Hellas S.A	Dormant	Greece	95	95
Ω	<b>Held by Health Solutions (Malaysia) S</b> Health Solutions Services Sdn. Bhd.	i <b>dn. Bhd:</b> Dormant	Malaysia	95	95
Ω	HS Medeq Consult Sdn. Bhd.	Dormant	Malaysia	95	95
$\nabla$	Health Solutions Medical Services (Vietnam) Co., Ltd.	Dormant	Vietnam	95	95
$\nabla$	PT Health Solutions Indonesia	Dormant	Indonesia	90.3	90.3

<sup>@</sup> Audited by KPMG LLP, Singapore.

<sup>^</sup> Audited by other member firms of KPMG International.

 $<sup>^{\</sup>Omega}$  Audited by Baker Tilly AC, Malaysia.

<sup>∞</sup> Audited by Deloitte Touche Tohmatsu, Hong Kong.

 $<sup>\</sup>nabla$  Companies under voluntary liquidation.

<sup>#</sup> Company in the process of liquidation.

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### 8. ASSOCIATES

	Group		Comp	any
	2016 \$	2015 \$	2016 \$	2015 \$
Investment in associates	1,697,679	2,393,055	8,044,492	8,044,492
Impairment losses	(1,697,679)	(2,393,055)	(8,044,492)	(8,044,492)
	_	_	-	_

Details of key associates are as follows:

				Effective the Group			by mpany
No	ame of associate	Principal activities	Country of incorporation	2016 %	2015 %	2016 %	2015 %
&	China Worldbest Health Solutions Holding Co., Ltd	Inactive	People's Republic of China	31.3	31.3	31.3	31.3
Ω	Health Solutions (S.E. Asia) Sdn. Bhd.	Provision of healthcare consultancy and management services to the health industry	Malaysia	28.5	28.5	-	_
α	HSI Philippines, Inc.	Dormant	Philippines	38	38	-	_
#	Harbin Puwei Real Estate Development Co Ltd	Inactive	People's Republic of China	-	40	-	_
&	Longkou Luzhibei Preserved Fruit Company Limited	Manufacture and distribution of preserved fruits	People's Republic of China	40	40	-	_

- & Not required to be audited by law of country of incorporation.
- $\Omega$  Audited by Baker Tilly AC, Malaysia.
- α Audited by Jaime B. Santos, Philippines.
- # This company has been dissolved in March 2016.

The associates are audited by other certified public accountants. These entities are not significant as defined under the Listing Rule 718 of Singapore Exchange Listing Manual. For this purpose, an associated company is considered significant if the Group's share of its net tangible assets represents 20% or more of the Group's consolidated net tangible assets, or if the Group's share of its pre-tax profits accounts for 20% or more of the Group's consolidated pre-tax profits.

In prior years, the Group assessed the carrying amount of the interests in associates and recognised impairment losses to write down the investment costs to nil. Since the Group has no obligation in respect of the losses of the associates that exceed the Group's interests in those associates, the equity accounting for loss recognition had been suspended in prior years.

There is no significant change to the financial condition of the associates in 2016. As such, the Group's interests in associates remained fully impaired at 31 December 2016.

YEAR ENDED 31 DECEMBER 2016

## 9. OTHER FINANCIAL ASSETS, INCLUDING DERIVATIVES

	Group		Com	oany
	2016 \$	2015 \$	2016 \$	2015 \$
Non-current investments Available-for-sale financial assets	48,998	47,282	48,998	47,282
Current investments  Financial assets designated at fair value through profit or loss  Financial derivatives assets	2,040,998 1,949	1,866,598 111,373	2,040,998	1,866,598 105,286
	2,042,947	1,977,971	2,040,998	1,971,884

Available-for-sale financial assets relate to investments in equity securities.

The financial assets designated at fair value through profit or loss relate to equity securities that otherwise would have been classified as available-for-sale. The performance of the equity securities designated at fair value through profit or loss upon initial recognition is actively monitored and they are managed on a fair value basis.

The Group's exposure to credit, currency and interest rate risks and fair value information related to other financial assets are disclosed in note 20.

The contractual amounts of the derivative financial instruments and their corresponding gross positive and negative fair values at statement of financial position date were analysed below:

	Contract/ notional amount \$	Positive fair values	Negative fair values \$
Group			· · · · · · · · · · · · · · · · · · ·
<b>2016</b> Forward exchange contracts used for hedging	1,163,254	1,949	_
2015			
Forward exchange contracts used for hedging Other forward exchange contracts	714,588 19,183,887	6,087 105,286	(3,602)
	19,898,475	111,373	(3,602)
Company 2015			
Other forward exchange contracts	19,183,887	105,286	(3,602)

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#### 10. DEFERRED TAX ASSETS AND LIABILITIES

Movements in temporary differences during the year are as follows:

	At 1 January 2015 \$	Recognised in profit or loss (note 27) \$	Effect of movements in exchange rates \$	At 31 December 2015 \$	Recognised in profit or loss (note 27) \$	Effect of movements in exchange rates \$	At 31 December 2016 \$
Group							
Deferred tax assets							
Property, plant and							
equipment	_	115,023	_	115,023	502,384	_	617,407
Trade and other receivables	245,590	17,596	(630)	262,556	(57,473)	(154)	204,929
Tax value of loss carry						, ,	
forward	1,155,148	(247,683)	_	907,465	57,549	_	965,014
Trade and other payables	859,250	(518,435)	(458)	340,357	695,877	(78)	1,036,156
Other items	_	19,680	(1,331)	18,349	(18,567)	218	
Total	2,259,988	(613,819)	(2,419)	1,643,750	1,179,770	(14)	2,823,506
<b>Deferred tax liabilities</b> Property, plant and							
equipment	(1,894,406)	632,449	17,255	(1,244,702)	130,360	22,027	(1,092,315)
Other financial assets	(694,824)	150,258	_	(544,566)	544,566	_	_
Other items	(31,974)	(793)	4,459	(28,308)	(1,301,362)	1,494	(1,328,176)
Total	(2,621,204)	<i>7</i> 81,914	21,714	(1,817,576)	(626,436)	23,521	(2,420,491)

The amounts determined after appropriate offsetting are included in the statements of financial position as follows:

	Gro	Group		pany
	2016 \$	2015 \$	2016 \$	2015 \$
Deferred tax liabilities	1,100,561	1,781,348	-	-
Deferred tax assets	1,503,576	1,607,525	_	_

## Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	Gro	Group		
	2016 \$	2015 \$		
Tax losses	28,815,393	27,158,499		
Capital allowances	253,706	257,358		
Deductible temporary differences	1,032,835	659,243		
	30,101,934	28,075,100		

The tax losses are subject to agreement by the tax authorities and compliance with tax regulations in the respective countries in which certain subsidiaries operate. The tax losses and deductible temporary differences of \$632,437 (2015: \$647,100) will expire within the next 5 years. The remaining tax losses and deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

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### 10. DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

As at 31 December 2016, deferred tax liability for temporary differences of \$30,822,230 (2015: \$35,435,066) related to undistributed earnings of certain subsidiaries of the Group were not recognised as the Group has determined that the undistributed profits of its overseas subsidiaries will not be remitted to Singapore in the foreseeable future, but be retained for organic growth and acquisitions.

### 11. INVENTORIES

Gro	up	Company		
2016 \$	2015 \$	2016 \$	2015 \$	
19 260 771	20 825 366	259 144	8,734,164	
		230,144	0,734,104	
19,631,560	16,276,541	_	_	
496,546	497,916			
39,112,553	38,393,275	258,144	8,734,164	
	2016 \$ 18,269,771 714,676 19,631,560 496,546	\$ \$ 18,269,771 20,825,366 714,676 793,452 19,631,560 16,276,541 496,546 497,916	2016 \$ 2015 \$ 2016 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	

In 2016, inventories of the Group amounting to \$301,697,777 (2015: \$321,011,299) were recognised as an expense during the period and included in cost of sales.

In 2016, the Group recognised a write-back of allowance for inventory obsolescence of \$661,606 (2015: allowance for inventory obsolescence of \$171,647) and wrote-off inventories amounting to \$34,238 (2015: \$666,927). The allowance made and write-off were included in cost of sales.

In assessing the net realisable value of inventories, management takes into account the Group's recent transactions and expected future selling prices. Market conditions may, however, change which may affect the future selling prices of the inventories and accordingly, the carrying value of inventories may be subject to adjustments in future periods.

#### 12. TRADE AND OTHER RECEIVABLES

		Group		Company		
	Note	2016 \$	2015 \$	2016 \$	2015 \$	
Trade receivables Impairment losses		129,619,988 (3,440,820)	129,144,380 (3,507,816)	1,780,964 (19,366)	4,244,614 (11,658)	
Net trade receivables Deposits		126,179,168 5,090,276	125,636,564 1,364,638	1,761,598 15,789	4,232,956 23,424	
Non-trade receivables Impairment losses		14,935,926 (8,617,818)	12,455,844 (7,881,999)	2,258,777 -	1,051,426	
Net non-trade receivables Amounts due from:		6,318,108	4,573,845	2,258,777	1,051,426	
<ul><li>subsidiaries</li><li>associates</li></ul>	13 14		- -	43,821,180 -	45,062,597 <u>-</u>	
Trade and other receivables Advance to suppliers Tax recoverable		137,587,552 2,350,108 513,856	131,575,047 3,051,079 489,258	47,857,344 - -	50,370,403	
Prepayments		957,500	1,392,733	43,824	17,166	
		141,409,016	136,508,117	47,901,168	50,387,569	

The Group's and the Company's exposure to credit and currency risks, and impairment losses related to trade and other receivables are disclosed in note 20.

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#### 13. AMOUNTS DUE FROM SUBSIDIARIES

	Comp	any
	2016 \$	2015 \$
Current accounts: - trade - impairment losses	2,243,507 (2,243,507)	1,911,330 (1,911,330)
	-	_
<ul><li>non-trade</li><li>impairment losses</li></ul>	66,672,463 (22,851,283)	68,079,288 (23,016,691)
	43,821,180	45,062,597
	43,821,180	45,062,597

The non-trade current account balances are unsecured, interest-free and repayable on demand.

The Company recorded an impairment loss of \$166,769 (2015: \$10,017,957) during the year. The impairment loss in 2016 and 2015 were included in other expenses. The movement in the balances during the current year also included exchange adjustments.

### 14. AMOUNTS DUE FROM ASSOCIATES

	Gro	Group		any
	2016	2015	2016	2015
	\$	\$	\$	\$
Non-trade	10,805,429	11,049,717	1,422,193	1,422,193
Impairment losses	(10,805,429)	(11,049,717)	(1,422,193)	(1,422,193)
			_	_

The non-trade amounts due from associates are unsecured, interest-free and repayable on demand.

The Group recorded a reversal of impairment loss of \$71,250 (2015: impairment loss of \$987,376) during the year. The charge and reversal of impairment losses were included in other expenses. The movement in the balances during the current year also included exchange adjustments.

### 15. CASH AND CASH EQUIVALENTS

	Group		Comp	oany
	2016	2015	2016	2015
	\$	\$	\$	\$
Cash at bank and in hand	56,651,919	49,412,781	2,477,396	4,063,594
Fixed deposits with banks	118,737,282	106,458,540	102,590,478	91,140,002
Cash and cash equivalents in the				
statement of financial position	175,389,201	155,871,321	105,067,874	95,203,596
Deposits pledged	(4,501,839)	(3,167,207)	_	
Cash and cash equivalents in the				
statement of cash flows	170,887,362	152,704,114	105,067,874	95,203,596

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### 15. CASH AND CASH EQUIVALENTS (CONTINUED)

Bank deposits pledged represents amounts pledged as security by certain subsidiaries to obtain credit facilities (note 19).

The Group's and the Company's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 20.

### 16. ASSET HELD FOR SALE

	Gro	Group		pany
	2016 2015 \$ \$		2016 \$	2015 \$
Carrying amount	46,847,160	49,042,180	_	_

Asset held for sale comprise the investment in Million Cube Limited, which had been reclassified from investments in associates in 2013 pursuant to a plan to dispose the investment. The movement during the year represents exchange adjustment.

On 29 March 2016, the Group's wholly owned subsidiary, PSC (China) Property Co. Limited ("Vendor"), and Kang Cheng Holdings Limited ("Purchaser"), had mutually agreed to further extend the date of completion of the transfer of the equity interest in Million Cube Limited between the Vendor and the Purchaser to 30 June 2016 pursuant to the terms of the Sale and Purchase Agreement ("Agreement"). The completion date is further extended and expected to be completed in 2017.

### 17. CAPITAL AND RESERVES

### Share capital

	No. of shares	2015 No. of shares
Group and Company		
In issue at 1 January and 31 December	570,996,746	570,996,746

At 31 December 2016, the Company held 17,581,000 (2015: 17,581,000) of its own uncancelled shares.

The total number of issued shares excluding treasury shares as at the end of the year ended 31 December 2016 was 553,415,746 (2015: 553,415,746).

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.

All issued shares are fully paid, with no par value.

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### 17. CAPITAL AND RESERVES (CONTINUED)

#### Reserves

	Group		Comp	any
	2016 \$	2015 \$	2016 \$	2015 \$
Other reserves	7,815,707	6,357,540	490,913	490,913
Fair value reserve	32,391	31,649	32,387	31,645
Translation reserve	(3,119,149)	626,498	_	_
Hedging reserve	3,441	6,087	_	_
Retained earnings/(Accumulated				
losses)	65,727,710	56,884,188	(9,081,287)	(12,501,401)
	70,460,100	63,905,962	(8,557,987)	(11,978,843)

#### Other reserves

Other reserves of the Group comprises mainly (i) the reserve arising from bonus shares issued by a subsidiary, (ii) the reserve arising from acquisition of non-controlling interests, (iii) the share option reserve comprising the cumulative value of employee services received for the issue of share options, and (iv) the statutory reserves of certain subsidiaries. In accordance with the relevant People's Republic of China ("PRC") regulations, certain subsidiaries in the PRC are required to appropriate at least 10% of their profit after tax in their annual statutory financial statements, as determined in accordance with the PRC accounting standards and regulations applicable to the subsidiaries, to the statutory reserve until such reserve reaches 50% of the registered capital. Subject to approval from the relevant PRC authorities, the statutory reserve may be used to offset any accumulated losses or increase the registered capital of the subsidiaries. The statutory reserve is not available for dividend distribution to shareholders. As at 31 December 2016, the statutory reserve included in other reserves is \$6,748,878 (2015: \$5,290,711).

Other reserves of the Company relates to the share option reserve comprising the cumulative value of employee services received for the issue of share options.

### Fair value reserve

The fair value reserve of the Group and the Company comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are derecognised or impaired.

### Translation reserve

The translation reserve comprises foreign currency differences arising from the translation of the financial statements of foreign operations, as well as the effective portion of any foreign currency differences arising from hedges of a net investment in a foreign operation.

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## 17. CAPITAL AND RESERVES (CONTINUED)

### Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flows hedges pending subsequent recognition in profit or loss as the hedged cash flow affects profit or loss.

### Dividends

The following exempt (one-tier) dividends were declared and paid by the Group.

## Paid by subsidiaries to non-controlling interests

	Grou	ıp
	2016	2015
	\$	\$
Final tax-exempt dividend paid of 4.92 cents (2015: 4.92 cents) per share in respect of financial year ended 31 December 2015		00.07/
(2015: in respect of financial year ended 31 December 2014)	38,376	38,376
Final tax-exempt dividend paid of 1.00 cent (2015: 1.00 cent) per share in respect of financial year ended 31 December 2015		
(2015: in respect of financial year ended 31 December 2014)	566,710	566,710
Special tax-exempt dividend paid of 1.00 cent per share in respect of		
financial year ended 31 December 2015	566,710	-
Interim tax-exempt dividend paid of 1.00 cent (2015: 1.00 cent) per share in respect of financial year ended 31 December 2016		
(2015: in respect of financial year ended 31 December 2015)	566,710	566,710
	1,738,506	1,171,796

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### 18. NON-CONTROLLING INTERESTS

The following summarises the financial information of each of the Group's subsidiaries with material non-controlling interests (NCI), based on their respective (consolidated) financial statements prepared in accordance with FRS.

	Tat Seng Packaging Group Ltd and its subsidiaries	Tipex Pte Ltd and its subsidiaries	Other individually immaterial subsidiaries	Consolidation adjustments	Total
	\$	\$	\$	\$	\$
2016					
Revenue	228,526,857	28,393,284			
Profit	15,974,251	1,925,739	(359,775)		
OCI	(4,150,827)	(286,227)	244,651		
Total comprehensive					
income	11,823,424	1,639,512	(115,124)		
Attributable to NCI:					
- Profit/(loss)	6,692,137	500,692	(17,989)	(44,374)	7,130,466
- OCI	(2,101,561)	(74,419)	12,233	(58,314)	(2,222,061)
- Total comprehensive	( ) - ) (	<b>(</b> , ), , ,	,	,,-	, , , , , , , , , , , , , , , , , , , ,
income	4,590,576	426,273	(5,756)	(102,688)	4,908,405
Non-current assets	59,891,398	2,653,182			
Current assets	163,500,112	25,569,975			
Non-current liabilities	(2,516,250)	(183,972)			
Current liabilities	(109,433,538)	(3,501,857)			
Net assets	111,441,722	24,537,328			
Net assets attributable					
to NCI	44,593,455	6,379,705	(150,211)	980,369	51,803,318
Cash flows from					
operating activities	18,807,860	3,694,373			
Cash flows used in	10,007,000	3,074,373			
investing activities	(8,886,547)	(98,053)			
Cash flows used in	(0,000,547)	(70,033)			
financing activities					
(dividends to NCI:					
note 17)	(1,244,238)	(147,600)			
Net increase in cash	(-,,,	(,,			
and cash equivalents	8,677,075	3,448,720			
and cash equivalents	0,077,073	0,440,720			

YEAR ENDED 31 DECEMBER 2016

## 18. NON-CONTROLLING INTERESTS (CONTINUED)

	Tat Seng Packaging Group Ltd and its subsidiaries \$	Tipex Pte Ltd and its subsidiaries \$	Other individually immaterial subsidiaries	Consolidation adjustments \$	Total \$
2015 Revenue Profit OCI Total comprehensive	231,441,105 13,197,367 1,199,922	26,652,680 1,764,636 (1,614,644)	(943,042) 895,642		
income	14,397,289	149,992	(47,400)		
Attributable to NCI: - Profit/(loss) - OCI - Total comprehensive	5,240,584 379,972	458,805 (419,807)	(47,152) 44,782	(46,258) 27,930	5,605,979 32,877
income	5,620,556	38,998	(2,370)	(18,328)	5,638,856
Non-current assets Current assets Non-current liabilities Current liabilities	60,125,712 150,071,445 (2,611,107) (102,822,624)	2,825,715 22,623,081 (145,223) (2,258,155)			
Net assets	104,763,426	23,045,418			
Net assets attributable to NCI	41,702,849	5,991,809	(144,455)	1,083,216	48,633,419
Cash flows from operating activities Cash flows used in	33,072,826	678,669			
investing activities Cash flows used in financing activities (dividends to NCI:	(5,139,275)	(1,400,694)			
note 17)	(10,186,563)	(147,600)			
Net increase/(decrease) in cash and cash equivalents	17,746,988	(869,625)			

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## 19. LOANS AND BORROWINGS

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings, which are measured at amortised cost. For more information about the Group's exposure to interest rate, foreign currency and liquidity risk, see note 20.

Group		
2016 \$	2015 \$	
236,682	1,368,101	
1,074,412	_	
29,262	45,270	
1,340,356	1,413,371	
6,904,929	8,632,586	
6,742,493	4,972,603	
21,718,742	18,268,600	
16,008	16,008	
416,197	653,546	
35,798,369	32,543,343	
37,138,725	33,956,714	
	2016 \$ 236,682 1,074,412 29,262 1,340,356 6,904,929 6,742,493 21,718,742 16,008 416,197 35,798,369	

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings are as follows:

				← 20	16	← 20	15
	Currency	Nominal interest rate %	Year of maturity	Face value \$	Carrying amount \$	Face value \$	Carrying amount \$
Group							
Bills payable (secured)	RMB	_	2016	_	-	18,268,600	18,268,600
Bills payable (secured) Finance lease liabilities	RMB	_	2017	21,718,742	21,718,742	_	-
(secured)	SGD	4.48	2019	50,696	45,270	68,528	61,278
Loan A (secured)	SGD	3.40 - 3.78	2018	696,678	696,678	1,156,674	1,156,674
Loan B (secured)	RMB	4.79	2016	-	-	3,485,581	3,485,581
Loan C (secured)	RMB	5.00	2017	1,914,505	1,914,505	_	_
Loan D (secured)	RMB	4.79 - 4.83	2016	_	_	4,207,742	4,207,742
Loan E (secured)	RMB	4.79	2017	4,530,428	4,530,428	_	_
Loan F (secured)	RMB	7.50	2016	_	_	1,150,690	1,150,690
Loan G (unsecured)	RMB	4.79 - 6.16	2016	_	_	4,972,603	4,972,603
Loan H (unsecured)	RMB	4.57 - 5.00	2017	5,879,718	5,879,718	_	_
Loan I (unsecured)	RMB	5.46	2018	879,007	879,007	_	_
Loan J (unsecured)	RMB	5.46	2019	1,058,180	1,058,180	_	_
Loan from non-controlling			2017/				
interests (unsecured)	RMB	4.79	2016	416,197	416,197	653,546	653,546
Total loans and borrowings				37,144,151	37,138,725	33,963,964	33,956,714

<sup>(</sup>i) Certain bills payable of the Group are secured on bank deposits of \$4,501,839 (2015: \$3,167,207) (note 15).

<sup>(</sup>ii) The secured bank loans and certain bills payable are secured on certain leasehold buildings and plant and machinery held by certain subsidiaries (see note 4).

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### 19. LOANS AND BORROWINGS (CONTINUED)

#### Finance lease liabilities

Finance lease liabilities are payable as follows:

	Future minimum lease payments 2016 \$	Interest 2016 \$	Present value of minimum lease payments 2016 \$	Future minimum lease payments 2015 \$	Interest 2015 \$	Present value of minimum lease payments 2015 \$
Group						
Within one year	17,832	1,824	16,008	17,832	1,824	16,008
Between one and five years	32,864	3,602	29,262	50,696	5,426	45,270
	50,696	5,426	45,270	68,528	7,250	61,278

#### Intra-group financial guarantees

Intra-group financial guarantees comprise guarantees given by the Company to banks in respect of banking facilities amounting to \$3,298,464 (2015: \$3,374,934) granted to a wholly-owned and a non-wholly owned subsidiary. There is no expiry date on the financial guarantees. At the reporting date, the Company does not consider it probable that a claim will be made against the Company under the intra-group guarantees.

#### 20. FINANCIAL INSTRUMENTS

### Financial risk management

### Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

### Risk management framework

Risk management is integral to the whole business of the Group. The Group has a system of controls in place to create an acceptable balance between the costs of risks occurring and the cost of managing the risks. The management continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

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#### 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Financial risk management (Continued)

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

The carrying amount of financial assets in the statement of financial position represents the Group and the Company's respective maximum exposure to credit risk, before taking into account any collateral held.

#### Guarantees

The Group's policy is to provide financial guarantees only to its subsidiaries. The maximum exposure of the Company in respect of the intra-group financial guarantees at the end of the reporting date, if the facility is drawn down by the subsidiary is \$3,298,464 (2015: \$3,374,934). At the reporting date, the Company does not consider it probable that a claim will be made against the Company under the intra-group guarantee.

#### Trade and other receivables

Risk management policy

The Group has a credit policy in place which establishes credit limits for customers and monitors their balances on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures.

At the reporting date, credit risk is concentrated mainly in cash and fixed deposits with banks, held-to-maturity investments and trade and other receivables. Cash and fixed deposits are placed with banks which are regulated.

Credit risk relating to trade receivables is limited due to the Group's many varied customers. These customers are internationally dispersed, are engaged in a wide spectrum of activities, and sell in a variety of end markets.

Exposure to credit risk

The maximum exposure to credit risk for trade receivables (including trade amounts due from subsidiaries in the Company's statement of financial position) at the reporting date (by type of customer) was as follows:

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Consumer business	32,230,834	33,693,450	1,761,598	4,232,956
Packaging	93,948,334	91,943,114	_	
	126,179,168	125,636,564	1,761,598	4,232,956

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

### Financial risk management (Continued)

# Trade and other receivables (Continued)

Impairment losses

The ageing of trade receivables (including trade amounts due from subsidiaries in the Company's statement of financial position) at reporting date was as follows:

	Gross 2016 \$	Impairment 2016 \$	Gross 2015 \$	Impairment 2015 \$
Group				
Not past due	112,313,178	_	109,673,972	_
Past due 0 – 90 days	13,319,460	(8,081)	15,498,254	(95,648)
Past due 91 – 180 days	637,112	(156,839)	542,109	(58,829)
Past due 181 – 365 days	201,071	(126,736)	345,543	(268,837)
More than one year	3,149,167	(3,149,164)	3,084,502	(3,084,502)
	129,619,988	(3,440,820)	129,144,380	(3,507,816)
	Gross 2016 \$	Impairment 2016 \$	Gross 2015 \$	Impairment 2015 \$
Company				
Not past due	1,453,589	_	3,056,667	_
Past due 0 – 90 days	280,987	_	902,469	_
Past due 91 – 180 days	25,633	_	229,863	_
Past due 181 – 365 days	2,027	(638)	44,114	(157)
More than one year	2,262,235	(2,262,235)	1,922,831	(1,922,831)
	4,024,471	(2,262,873)	6,155,944	(1,922,988)

The movement in the allowance for impairment in respect of trade receivables (including trade amounts due from subsidiaries in the Company's statement of financial position) during the year was as follows:

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
At 1 January	3,507,816	2,790,481	1,922,988	107,740
Impairment loss recognised	66,448	1,078,422	339,885	1,815,248
Utilised	(133,444)	(361,087)	_	
At 31 December	3,440,820	3,507,816	2,262,873	1,922,988

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#### 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Financial risk management (Continued)

#### Trade and other receivables (Continued)

Impairment losses (Continued)

The movement in the allowance for impairment in respect of non-trade receivables (including non-trade amounts due from associates and non-trade amount due from subsidiaries in the Company's statement of financial position) during the year was as follows:

	Group		Comp	any
	2016 \$	2015 \$	2016 \$	2015 \$
At 1 January	18,931,716	14,849,322	24,438,884	16,299,334
Impairment loss recognised	617,522	4,887,029	-	8,139,550
Reversed	-	_	(165,408)	_
Effect of movements in				
exchange rates	(125,991)	(804,635)	_	
At 31 December	19,423,247	18,931,716	24,273,476	24,438,884

The allowance account in respect of trade and other receivables is used to record impairment losses unless the Group is satisfied that no recovery of amount owing is possible, at which point the amounts are considered irrecoverable and are written off against financial assets directly. At 31 December 2016, the Group and the Company do not have any collective impairment on their trade and other receivables. The analysis is performed on the same basis for 2015.

Certain trade receivables of the Group and the Company are collateralised on the items below. Claims against such collateral are limited to the outstanding obligations.

	Group		Compo	any
	2016 \$	2015 \$	2016 \$	2015 \$
Bankers' guarantee	222,888	363,187	210,000	350,000
Fixed deposits	835,000	1,480,000	835,000	1,480,000
Bank deposits		320,000	-	320,000
	1,057,888	2,163,187	1,045,000	2,150,000

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Financial risk management (Continued)

#### Investments

Risk management policy

The Group has an investment policy which sets out the types of strategic investments and investments in financial assets that may be undertaken and relevant evaluation criteria. Excess funds generated from operations, diversification of investments, proceeds from private placement of shares or rights issue may be invested in financial assets pending identification and evaluation of long term investments. Approvals are required from executive management or the Board of Directors depending on the size of each investment.

As described above, the Group may undertake investments in financial assets in accordance with its investment policy. The concentration of credit risk of the Group's non-trade receivables is described in note 12. The Group manages its credit risk on its non-trade receivables by obtaining sufficient financial guarantee from credit worthy counterparties or collateral where appropriate, as means of mitigating the risk of financial loss from defaults.

The maximum exposure to credit risk of the debt securities at the reporting date is the carrying amount.

#### **Derivatives**

The derivatives are entered into with bank and financial institution counterparties, which are rated A1 to Aa1, based on rating agency Moody's ratings.

### Cash and cash equivalents

The Group and the Company held cash and cash equivalents of \$175,389,201 and \$105,067,874 respectively at 31 December 2016 (2015: \$155,871,321 and \$95,203,596 respectively). These figures represent their maximum credit exposures on these assets. The cash and cash equivalents are held with bank and financial institution counterparties which are rated A3 to Aa1, based on Rating Agency Moody's ratings.

### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

The Group monitors its liquidity risk by regularly monitoring current and expected liquidity requirements and ensuring sufficient liquid cash and readily realisable marketable securities and adequate lines of funding from major financial institutions to meet the Group's liquidity requirements in the short and long term.

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Liquidity risk

Exposure to liquidity risk

The following are contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

	Carrying amount \$	Contractual cash flows	Within 1 year \$	Within 1 to 5 years \$
Group 2016	<b></b>	<b></b>	•	<b></b>
Non-derivative financial liabilities				
Variable rate loans	12,347,333	(13,013,285)	(11,821,179)	(1,192,106)
Fixed rate loans	2,611,183	(2,723,973)	(2,483,761)	(240,212)
Bills payable	21,718,742	(21,718,742)	(21,718,742)	_
Finance lease liabilities	45,270	(50,696)	(17,832)	(32,864)
Loan from non-controlling interests	416,197	(436,112)	(436,112)	_
Trade and other payables*	93,061,273	(93,061,272)	(93,061,273)	
	130,199,998	(131,004,081)	(129,538,899)	(1,465,182)
Derivative financial instruments Forward exchange contracts used for hedging (gross-settled):	(1,949)			
- Outflow	(.,, .,,	(778,429)	(778,429)	_
- Inflow		780,378	780,378	_
	(1,949)	1,949	1,949	_

<sup>\*</sup> Excludes derivatives (shown separately) and non-refundable deposit.

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Liquidity risk (Continued)

Exposure to liquidity risk (Continued)

	Carrying amount \$	Contractual cash flows \$	Within 1 year \$	Within 1 to 5 years \$
Group 2015				
Non-derivative financial liabilities				
Variable rate loans	11,487,709	(11,917,941)	(10,450,859)	(1,467,082)
Fixed rate loans	3,485,581	(3,491,603)	(3,491,603)	_
Bills payable	18,268,600	(18,268,600)	(18,268,600)	_
Finance lease liabilities	61,278	(68,528)	(17,832)	(50,696)
Loan from non-controlling interests	653,546	(684,819)	(684,819)	_
Trade and other payables*	92,663,627	(92,663,627)	(92,663,627)	<del>-</del>
	126,620,341	(127,095,118)	(125,577,340)	(1,517,778)
Derivative financial instruments				
Forward exchange contracts used for hedging (gross-settled):	(6,087)			
- Outflow		(708,501)	(708,501)	_
- Inflow		714,588	714,588	_
Other forward exchange contracts	1105 2061			
(gross-settled): – Outflow	(105,286)	(9,967,529)	(9,967,529)	_
- Inflow		10,072,815	10,072,815	_
Other forward exchange contracts		10,07 2,013	10,072,013	
(gross-settled):	3,602			
- Outflow	,,,,,,	(9,216,358)	(9,216,358)	_
- Inflow		9,212,756	9,212,756	
	(107,771)	107,771	107,771	_
Company				
2016				
Non-derivative financial liabilities				
Trade and other payables*	13,241,860	(13,241,860)	(13,241,860)	

<sup>\*</sup> Excludes derivatives (shown separately) and non-refundable deposit.

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Liquidity risk (Continued)

Exposure to liquidity risk (Continued)

	Carrying amount \$	Contractual cash flows \$	Within 1 year \$	Within 1 to 5 years \$
Company 2015 Non-derivative financial liabilities Trade and other payables*	17,957,819	(17,957,819)	(17,957,819)	_
Derivative financial instruments Other forward exchange contracts (gross-settled): - Outflow - Inflow Other forward exchange contracts	(105,286)	(9,967,529) 10,072,815	(9,967,529) 10,072,815	- -
(gross-settled):  – Outflow  – Inflow	3,602	(9,216,358) 9,212,756	(9,216,358) 9,212,756	- - 
	(101,684)	101,684	101,684	

<sup>\*</sup> Excludes derivatives (shown separately).

The maturity analyses show the contractual undiscounted cash flows of the Group and the Company's financial liabilities on the basis of their earliest possible contractual maturity. The cash inflows/(outflows) disclosed relate to those instruments held for risk management purposes and which are usually not closed out prior to contractual maturity. The disclosure shows net cash flow amounts for derivatives that are net cash-settled and gross cash inflow and outflow amounts for derivatives that have simultaneous gross cash settlement e.g. forward exchange contracts.

### Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

# Currency risk

Risk management policy

The Group is exposed to currency risk on sales, purchases and investments, including inter-company sales and purchases and inter-company balances, that are denominated in a currency other than the respective functional currencies of Group entities. The currencies in which these transactions primarily are denominated are the Malaysian Ringgit, Hong Kong dollar, Australian dollar, Singapore dollar and United States dollar. The Group does not have a policy to hedge its currency exposure but aims to minimise its exposure at any one time.

YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Market risk (Continued)

# Currency risk (Continued)

Exposure to currency risk

The Group's and Company's exposures to foreign currencies based on notional amounts are as follows:

	Malaysian Ringgit \$	Hong Kong Dollar \$	Australian Dollar \$	Singapore Dollar \$	US Dollar \$	Other currencies \$
Group						
2016						
Other financial assets	-	2,040,998	-	-	-	-
Trade and other						
receivables	2,812,862	73,384	_	4,277,244	1,809,721	149,765
Cash and cash equivalents	181,545	44,283,236	10,324,748	1,006,220	5,897,967	46,053
Trade and other	161,545	44,265,250	10,324,740	1,000,220	3,077,707	40,055
payables*	(1,316,951)	(82,014)	(61,837)	(7,789,868)	(3,447,321)	(221,962)
Net statement of financial position						
exposure	1,677,456	46,315,604	10,262,911	(2,506,404)	4,260,367	(26,144)
Forward exchange contracts		_	_	_	780,378	
Net exposure	1,677,456	46,315,604	10,262,911	(2,506,404)	5,040,745	(26,144)
2015						
Other financial assets	_	1,866,598	_	_	_	_
Trade and other						
receivables	1,724,195	72,694	_	2,325,546	962,388	106,884
Cash and cash equivalents	222,431	24,852,561	9,962,936	824,830	22,991,892	572,782
Trade and other	222,431	24,032,301	9,902,930	024,030	22,991,092	3/2,/02
payables*	(1,320,010)	(143,561)	(260,577)	(8,232,893)	(4,668,234)	(65,971)
Net statement of financial position						
exposure Forward exchange	626,616	26,648,292	9,702,359	(5,082,517)	19,286,046	613,695
contracts	_	9,212,756	_	_	(18,469,299)	_
Net exposure	626,616	35,861,048	9,702,359	(5,082,517)	816,747	613,695

<sup>\*</sup> Excludes non-refundable deposit.

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Market risk (Continued)

# Currency risk (Continued)

Exposure to currency risk (Continued)

	Malaysian Ringgit \$	Hong Kong Dollar \$	Australian Dollar \$	US Dollar \$	Other currencies \$
Company					
2016					
Other financial assets	_	2,040,998	_	_	_
Trade and other		. ,			
receivables	2,738,785	73,384	-	-	-
Cash and cash					
equivalents	9,532	44,283,236	10,324,748	618,075	-
Trade and other payables	_	_	_	_	_
Net exposure	2,748,317	46,397,618	10,324,748	618,075	_
2015					
Other financial					
assets	_	1,866,598	_	_	_
Trade and other receivables	1,648,400	72,694	_	_	_
Cash and cash	1,040,400	7 2,0 74			
equivalents	32,852	24,852,561	9,962,936	19,293,161	1,826
Trade and other					
payables		_		(2,015,972)	
Net statement of					
financial position exposure	1,681,252	26,791,853	9,962,936	17,277,189	1,826
Forward exchange	1,001,232	20,791,033	9,902,930	17,277,109	1,020
contracts	_	9,212,756	_	(19,183,887)	_
Net exposure	1,681,252	36,004,609	9,962,936	(1,906,698)	1,826

Sensitivity analysis

A strengthening/(weakening) of 10% in the following major currencies against the functional currency of each of the Group entities at 31 December would have increased/(decreased) equity and profit or loss (before any tax effects) by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2015, as indicated below.

YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Market risk (Continued)

# Currency risk (Continued)

Sensitivity analysis (Continued)

, , , ,	Group		Company		
		Profit	·	Profit	
	Equity	or loss	Equity	or loss	
	\$	\$	\$	\$	
2016					
Malaysian Ringgit	_	(167,745)	_	(274,832)	
Hong Kong Dollar	_	(4,631,560)	_	(4,639,762)	
Australian Dollar	_	(1,026,291)	_	(1,032,475)	
Singapore Dollar	_	250,640	_		
US Dollar	(78,038)	(426,037)	_	(61,807)	
Other currencies		2,614			
2015					
2015		140 4401		1140 1051	
Malaysian Ringgit	_	(62,660)	_	(168,125)	
Hong Kong Dollar	_	(3,586,105)	_	(3,600,461)	
Australian Dollar	_	(970,236)	_	(996,294)	
Singapore Dollar	<del>-</del>	508,251	_		
US Dollar	(71,459)	(10,216)	_	190,670	
Other currencies		(61,370)	_	(183)	

#### Interest rate risk

Risk management policy

Interest rate risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to interest rate risks arises primarily from the loans and borrowings. The Group's policy is to maintain the bank borrowings to the minimum, and to obtain the most favourable interest rates available without increasing its foreign exchange exposure.

Surplus funds in the Group are placed in deposits with banks and are subject to interest rate risk.

Exposure to interest rate risk

At the reporting date, the interest rate profile of the interest-bearing financial instruments was:

	Gro Nominal		Comp Nominal	,
	2016 \$	2015 \$	2016 \$	2015 \$
<b>Fixed rate instruments</b> Financial assets	_	_	_	_
Financial liabilities	(2,656,453)	(3,546,859)	_	
	(2,656,453)	(3,546,859)		
Variable rate instruments				
Financial assets Financial liabilities	155,907,011	136,669,464	102,590,478	91,140,002
Financial liabililies	(12,763,530) 143,143,481	(12,141,255)	102 500 479	01 140 002
	143,143,461	124,320,209	102,590,478	91,140,002

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### 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Market risk (Continued)

#### Interest rate risk (Continued)

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore in respect of fixed rate instruments, a change in interest rates at the reporting date would not affect profit or loss.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rate at the reporting date would have increased/(decreased) profit or loss (before any tax effects) by the amounts shown below. There is no impact on equity. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2015.

	Profit or loss						
	Gro	up	Comp	any			
	100 bp increase \$	100 bp decrease \$	100 bp increase \$	100 bp decrease \$			
<b>2016</b> Variable rate instruments	1,431,435	(1,431,435)	1,025,905	(1,025,905)			
2015 Variable rate instruments	1,245,282	(1,245,282)	911,400	(911,400)			

### Sensitivity analysis - equity price risk

The available-for-sale financial assets and financial assets designated at fair value through profit or loss of the Group and the Company relate to investments in quoted equity securities and are listed on the Singapore Stock Exchange and/or Hong Kong Stock Exchange.

A 10% increase/(decrease) in the underlying equity prices at the reporting date would increase/(decrease) profit before tax and equity by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for 2015.

	Gro	oup	Company		
	10% increase	10% decrease	10% increase	10% decrease	
	\$	\$	\$	\$	
<b>2016</b> Profit before tax Equity	204,100	(204,100)	204,100	(204,100)	
	4,900	(4,900)	4,900	(4,900)	
2015 Profit before tax Equity	186,660 4,728	(186,660) (4,728)	186,660 4,728	(186,660) (4,728)	

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Derivative assets and liabilities designated as cash flow hedges

The following table indicates the periods in which the cash flows associated with derivatives that are cash flow hedges are expected to impact profit or loss and the fair value of the related hedging instruments.

	Carrying amount \$	Expected net cash inflows \$	Within 1 year \$
Group 2016 Forward exchange contracts used for hedging – assets	1,949	1,949	1,949
2015 Forward exchange contracts used for hedging – assets	6,087	6,087	6,087

# Capital management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximise shareholder value. Capital consists of total equity attributable to owners of the Company.

The Group manages its capital structure and makes alignment to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may align the dividend payment to shareholders, return capital to shareholders or issue new shares.

There were no changes in the Group's approach to capital management during the year.

As disclosed in note 17, subsidiaries of the Group which operated in People's Republic of China (the "PRC") are required by the Foreign Enterprise Law of the PRC to contribute to and maintain a non-distributable statutory reserve fund whose utilisation is subject to approval by the relevant PRC authorities. This externally imposed capital requirement has been complied with by the above-mentioned subsidiary for the financial years ended 31 December 2016 and 2015.

YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL INSTRUMENTS (CONTINUED)

### Accounting classifications and fair values

The carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy are as follows. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	<b>~</b>	(	Carrying amount ——	
	Loans and receivables \$	Available- for-sale \$	Designated at fair value \$	
Group 2016				
Financial assets measured at fair value Available-for-sale financial assets Financial assets designated at fair value through	-	48,998	-	
profit or loss Financial derivative assets	-	-	2,040,998	
	_	48,998	2,040,998	
Financial assets not measured at fair value Cash and cash equivalents Trade and other receivables#	175,389,201 137,587,552	- -	- -	
	312,976,753	_	_	
Financial liabilities not measured at fair value Secured bank loans Unsecured bank loans Bills payable Finance lease liabilities Loan from non-controlling interests Trade and other payables*	- - - - -	- - - - -	- - - - -	
		_	_	

<sup>#</sup> Exclude advance to suppliers, tax recoverable and prepayments.

<sup>\*</sup> Exclude financial derivatives and non-refundable deposit.

		<b></b>	<del></del>	——— Fair vo	ılue ———	
Held- for-trading \$	Other financial liabilities \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
_	_	48,998	48,998	_	_	48,998
-	_	2,040,998	2,040,998	_	_	2,040,998
1,949		1,949	_	1,949	_	1,949
1,949	_	2,091,945				
_	_	175,389,201				
_	_	137,587,552				
		312,976,753				
		012,770,730				
	(7.141.611)	(7,141,611)				
_		(7,816,905)				
_		(21,718,742)				
_		(45,270)				
_	(416,197)	(416,197)				
	(93,061,273)	(93,061,273)				
_	(130,199,998)	(130,199,998)				

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# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Accounting classifications and fair values (Continued)

	<b>~</b>		Carrying amount ——	
	Loans and receivables	Available- for-sale \$	Designated at fair value \$	
Group				
2015				
Financial assets measured at fair value  Available-for-sale financial assets	_	47,282	_	
Financial assets designated at fair value through		17 ,202		
profit or loss	_	_	1,866,598	
Financial derivatives assets				
		47,282	1,866,598	
er el late l				
Financial assets not measured at fair value  Cash and cash equivalents	155,871,321	_	_	
Trade and other receivables#	131,575,047	_	_	
	287,446,368	_	_	
Financial liabilities measured at fair value Financial derivatives liabilities	_	_	_	
Financial liabilities not measured at fair value Secured bank loans	_	_	_	
Unsecured bank loans	_	_	_	
Bills payable	_	_	-	
Finance lease liabilities	_	_	_	
Loan from non-controlling interests Trade and other payables*		_	_	
Trade and other payables				

<sup>#</sup> Exclude advance to suppliers, tax recoverable and prepayments.

<sup>\*</sup> Exclude financial derivatives and non-refundable deposit.

		<b></b>	<b>~</b>	——— Fair va	lue	<b></b>
Held- for-trading \$	Other financial liabilities \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
-	-	47,282	47,282	_	_	47,282
- 111,3 <i>7</i> 3	- -	1,866,598 111,373	1,866,598	- 111,3 <i>7</i> 3	- -	1,866,598 111,373
 111,373		2,025,253				
_ _	- -	155,871,321 131,575,047				
_	_	287,446,368				
_	(3,602)	(3,602)	-	(3,602)	-	(3,602)
- - - - -	(10,000,687) (4,972,603) (18,268,600) (61,278) (653,546) (92,663,627) (126,620,341)	(4,972,603) (18,268,600) (61,278) (653,546) (92,663,627)				

YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Accounting classifications and fair values (Continued)

	<b>~</b>	(	Carrying amount ——	
	Loans and receivables \$	Available- for-sale \$	Designated at fair value \$	
Company 2016				
Financial assets measured at fair value  Available-for-sale financial assets  Financial assets designated at fair value through	-	48,998	-	
profit or loss Financial derivatives assets	_	_	2,040,998	
Tillulicial delivatives assets		48,998	2,040,998	
Financial assets not measured at fair value				
Cash and cash equivalents Trade and other receivables#	105,067,874 47,857,344	_		
	152,925,218	-	_	
Financial liabilities not measured at fair value Trade and other payables*		_	-	

<sup>#</sup> Exclude advance to suppliers and prepayments

<sup>\*</sup> Exclude financial derivatives

		<b></b>	<b>←</b>	——— Fair valı	Je	<b></b>
Held- for-trading \$	Other financial liabilities \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
		40.000	40.000			40,000
_	_	48,998	48,998	_	_	48,998
_	_	2,040,998	2,040,998	_	_	2,040,998
_	_					
_	_	2,089,996				
		105 047 074				
-		105,067,874 47,857,344				
_	_	152,925,218				
_	(13,241,860)	(13,241,860)				

YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL INSTRUMENTS (CONTINUED)

# Accounting classifications and fair values (Continued)

	<b>←</b>		Carrying amount —	
	Loans and receivables \$	Available- for-sale \$	Designated at fair value \$	
Company 2015 Financial assets measured at fair value				
Available-for-sale financial assets Financial assets designated at fair value through	-	47,282	_	
profit or loss Financial derivatives assets			1,866,598	
		47,282	1,866,598	
Financial assets not measured at fair value Cash and cash equivalents	95,203,596	_	_	
Trade and other receivables#	50,370,403	_	_	
	145,573,999	_	_	
Financial liabilities measured at fair value Financial derivatives liabilities		_		
Financial liabilities not measured at fair value Trade and other payables*		-	-	

<sup>#</sup> Exclude advance to suppliers and prepayments

<sup>\*</sup> Exclude financial derivatives

		<b>~</b>	<b>«</b>	——— Fair va	lue	
Held- for-trading \$	Other financial liabilities \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
_	_	47,282	47,282	_	_	47,282
- 105,286 105,286	- - -	1,866,598 105,286 2,019,166	1,866,598	- 105,286	-	1,866,598 105,286
100,200		2,017,100				
-	-	95,203,596 50,370,403				
		145,573,999				
_	(3,602)	(3,602)	-	(3,602)	_	(3,602)
	(17,957,819)	(17,957,819)				

YEAR ENDED 31 DECEMBER 2016

### 20. FINANCIAL INSTRUMENTS (CONTINUED)

#### Measurement of fair values

### Valuation techniques and significant unobservable inputs

#### Financial instruments measured at fair value

Equity securities

The fair value of available-for-sale financial assets and financial assets designated at fair value through profit or loss are based on their quoted closing bid price at the reporting date.

#### Financial instruments not measured at fair value

The following table show the valuation techniques used in measuring level 2 fair values, as well as the significant unobservable inputs used, where applicable.

Туре	Valuation technique	Significant unobservable inputs
Group and Company Secured bank loan due after one year	Discounted cash flows.	Not applicable.
Finance lease liabilities	Discounted cash flows.	Not applicable.
Forward exchange contracts	Market comparison technique: The fair values are based on broker quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments.	Not applicable.

During the financial years ended 31 December 2016 and 31 December 2015, there were no transfers between Level 1 and Level 2.

#### 21. EQUITY COMPENSATION BENEFITS

The Hanwell Executives' Share Option Scheme ("the Scheme") of the Company was approved and adopted by its members at an Extraordinary General Meeting held on 8 July 2003. The Scheme is administered by the Company's Remuneration Committee, comprising three directors, namely John Chen Seow Phun (Chairman), Lien Kait Long and Lee Po On Mark.

The Scheme has expired on 8 July 2013 and the expiry of the Scheme will not affect any option granted and duly accepted but not yet exercised, whether in whole or in part by the Directors or the employees of the Group. The share options previously granted will expire on 21 January 2019.

As at the reporting date, all options granted have vested and are to be settled by physical delivery of shares.

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### 21. EQUITY COMPENSATION BENEFITS (CONTINUED)

At the end of the financial year, details of the options granted under the Scheme on the unissued ordinary shares of the Company are as follows:

Date of grant of options	Exercise price of the option	Options outstanding at 01/01/2016	Options exercised	Options cancelled	Options outstanding at 31/12/2016	Number of option holders at 31/12/2016	Exercise period
							22/01/2010 -
22/01/2009	\$0.16	10,150,000	-	-	10,150,000	2	21/01/2019

### Inputs for measurement of grant date fair values

The grant date fair value of the options was measured using the Black-Scholes formula. Measurement inputs include share price on the measurement date, the exercise price of the instrument, expected volatility (based on weighted average historic volatility adjusted for changes expected due to publicly available information), weighted average expected life of the instruments (based on historical experience and general option holder behaviour), expected dividends, and the risk-free interest rate (based on government bonds). The inputs used in the measurement of the fair value at grant date of the options were as follows:

	2009
Fair value of share options and assumptions	
Fair value at grant date	\$0.04 - \$0.05
Share price at grant date	\$0.16
Exercise price	\$0.16
Expected volatility (weighted average volatility)	36.0%
Expected dividends	2%
Option life (expected weighted average life)	6.61 years
Risk-free interest rate (based on government bonds)	1.1% - 1.5%

The options outstanding as at 31 December 2016 have an exercise price of \$0.16 (2015: \$0.16) and a weighted average contractual life of 2 years (2015: 3 years).

The weighted average share price at the date of the exercise for share options exercised in 2016 was \$0.236 (2015: \$0.26).

#### 22. DEFERRED INCOME

	Grou	ıp
	2016 \$	2015 \$
Government grants	1,295,099	1,304,880
Non-current Current	1,175,894 119,205	1,197,736 107,144
	1,295,099	1,304,880

Included in deferred income are deferred capital grant relating to subsidiaries received from government for the acquisition of factory building and plant and machinery by its subsidiaries. The grant is amortised to match the depreciation of the related property, plant and equipment acquired. There are no unfulfilled conditions or contingencies attached to this grant.

YEAR ENDED 31 DECEMBER 2016

# 23. TRADE AND OTHER PAYABLES, INCLUDING DERIVATIVES

		Gro	оир	Comp	any
	Note	2016 \$	2015 \$	2016 \$	2015 \$
Trade payables Amounts due to:		67,819,470	69,050,487	1,375,387	5,354,035
- subsidiaries (trade)		_	_	771	824
– subsidiaries (non-trade)		-	_	9,142,947	9,242,627
Other payables		33,702,364	25,813,177	936,487	2,058,139
Financial derivatives liabilities	9	_	3,602	_	3,602
Accruals	_	17,434,681	15,576,971	1,786,268	1,302,194
		118,956,515	110,444,237	13,241,860	17,961,421

The non-trade amounts due to subsidiaries are unsecured, interest-free and repayable on demand.

Included in other payables is a non-refundable deposit received for the disposal of the Group's interest in Million Cube Limited (see note 16) amounting to \$25,895,242 (2015: \$17,777,008).

The Group's and the Company's exposure to currency and liquidity risk related to trade and other payables are disclosed in note 20.

# 24. REVENUE

	Gro	oup
	2016 \$	2015 \$
Sale of goods	399,926,914	412,950,260
Others	51,481	1,570,892
	399,978,395	414,521,152

YEAR ENDED 31 DECEMBER 2016

# 25. PROFIT FOR THE YEAR

The following items have been included in arriving at profit for the year:

	Gro	oup
	2016 \$	2015 \$
Allowance made/(reversed) for doubtful receivables:		
- trade receivables	66,448	1,078,422
– other receivables	688,772	3,899,653
– amounts due from associates	(71,250)	987,376
(Write-back)/allowance for inventory obsolescence	(661,606)	171,647
Amortisation of deferred income	(119,698)	(213,475)
Inventories written off	34,238	666,927
Audit fees paid to:		
- auditors of the Company	413,800	375,200
- other auditors	242,124	333,886
Non-audit fees paid to:		
– auditors of the Company	52,362	42,183
– other auditors	87,630	79,661
Bad debts written off	72,041	13,426
Change in fair value of financial derivatives	101,684	(101,684)
Contribution to defined contribution plans included in staff costs	4,008,997	3,667,547
Cost of inventories included in cost of sales	301,697,777	321,011,299
Depreciation of investment properties	19,895	21,088
Depreciation of property, plant and equipment	8,613,611	9,107,007
Exchange gain (net)	(1,137,078)	(1,122,919)
Income from liquidation of an associate	913,948	_
Loss/(gain) on disposal of property, plant and equipment	183,661	(90,135)
Operating expenses arising from investment properties	9,988	10,837
Operating lease expense	6,236,813	7,151,188
Impairment losses on property, plant and equipment	_	736,744
Property, plant and equipment written off	2,725,746	46,100
Staff costs	51,921,150	52,712,851

YEAR ENDED 31 DECEMBER 2016

# 26. FINANCE INCOME AND FINANCE COSTS

	G	roup
	2016 \$	2015 \$
Recognised in profit or loss		
Interest income:	/00.770	404 221
<ul><li>other receivables</li><li>fixed deposits</li></ul>	688,772 1,453,045	
Dividend income on available-for-sale financial assets	1,963	
Gain on disposal of:	•	,
– available-for-sale financial assets	-	2,069,106
– financial assets designated at fair value through profit or loss	<u> </u>	1,018,375
Finance income	2,143,780	5,042,815
Interest expense:		
– bank borrowings	(919,751	
- finance lease liabilities	(1,824	(1,824)
Net increase/(decrease) in fair value of financial assets designated at fair value through profit or loss	174,400	(100,111)
Finance costs	(747,175	
Net finance income recognised in profit or loss	1,396,605	3,363,945
following interest income and expense in respect of assets (liabilitie not at fair value through profit or loss:  - Total interest income on financial assets	<u>2,141,817</u>	1,953,449
- Total interest expense on financial liabilities	921,575	1,578,759
TAX EXPENSE	_	
		roup 2015
TAX EXPENSE No		roup 2015 \$
	te 2016	2015
No	te 2016 \$	2015 \$
No Tax recognised in profit or loss Current tax expense Current year	te 2016 \$ 5,528,982	<b>2015</b> \$
Tax recognised in profit or loss Current tax expense Current year Adjustments for prior years	5,528,982 212,922	2015 \$ 2. 4,404,878 2. (335,724)
No Tax recognised in profit or loss Current tax expense Current year	5,528,982 212,922 1,035,410	2015 \$ 2 4,404,878 2 (335,724) 835,192
Tax recognised in profit or loss Current tax expense Current year Adjustments for prior years Withholding tax expense	5,528,982 212,922	2015 \$ 2 4,404,878 2 (335,724) 835,192
Tax recognised in profit or loss Current tax expense Current year Adjustments for prior years Withholding tax expense  Deferred tax (credit)/expense	5,528,982 212,922 1,035,410 6,777,314	2015 \$ 2 4,404,878 2 (335,724) 835,192 4,904,346
Tax recognised in profit or loss Current tax expense Current year Adjustments for prior years Withholding tax expense  Deferred tax (credit)/expense Origination and reversal of temporary differences	5,528,982 212,922 1,035,410 6,777,314	2015 \$ 2 4,404,878 2 (335,724) 835,192 4,904,346 ) (171,022)
Tax recognised in profit or loss Current tax expense Current year Adjustments for prior years Withholding tax expense  Deferred tax (credit)/expense	5,528,982 212,922 1,035,410 6,777,314	2015 \$ 2 4,404,878 2 (335,724) 835,192 4,904,346 ) (171,022)

6,223,980

4,736,251

Total tax expense

27.

YEAR ENDED 31 DECEMBER 2016

# 27. TAX EXPENSE (CONTINUED)

	Gro	up
	2016 \$	2015 \$
Reconciliation of effective tax rate		
Profit for the year	17,431,714	11,361,778
Total tax expense	6,223,980	4,736,251
Profit excluding tax	23,655,694	16,098,029
Tax calculated using Singapore tax rate of 17%		
(2015: 17%)	4,021,468	2,736,665
Change in tax rate	_	(6,486)
Effects of tax rates in foreign jurisdiction	1,386,082	868,244
Income not subject to tax	(720,826)	(630,750)
Non-deductible expenses	990,035	1,790,943
Tax rebates and incentives	(710,755)	(728, 472)
Deferred tax assets not recognised	1,002,747	407,665
Recognition of tax effect of previously unrecognised tax losses	(539,642)	(162,608)
Withholding tax	1,035,410	835,192
Over provided in prior years	(237,511)	(326,311)
Others	(3,028)	(47,831)
	6,223,980	4,736,251

A foreign subsidiary was accredited as a "High and New Technology Enterprise" ("HNTE") and was entitled to a preferential income tax rate of 15% for a period of three years from 2011 to 2013. The subsidiary renewed its HNTE qualification in 2014, and will be entitled to the preferential tax rate of 15% for another three years retrospectively from 2014 to 2016 upon approval by the tax authority and subject to the subsidiary's compliance with the conditions imposed by the tax authority.

# 28. EARNINGS PER SHARE

# Basic earnings per share

The calculation of basic earnings per share at 31 December 2016 was based on the profit attributable to ordinary shareholders of \$10,301,248 (2015: profit of \$5,755,799), and a weighted average number of ordinary shares outstanding of 553,415,746 (2015: 553,415,746), calculated as follows:

### Weighted average number of ordinary shares (basic)

		Gro	oup
	Note	2016	2015
			_
Issued ordinary shares at 1 January	17	553,415,746	553,415,746
Weighted average number of ordinary shares during the year		553,415,746	553,415,746

YEAR ENDED 31 DECEMBER 2016

# 28. EARNINGS PER SHARE (CONTINUED)

#### Diluted earnings per share

The calculation of diluted earnings per share at 31 December 2016 was based on profit attributable to ordinary shareholders of \$10,301,248 (2015: profit of \$5,755,799) and a weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares of 556,676,132 (2015: 557,296,837), calculated as follows:

#### Weighted average number of ordinary shares (diluted)

	Gro	oup
	2016	2015
Weighted average number of ordinary shares (basic) Effect of share options on issue	553,415,746 3,260,386	553,415,746 3,881,091
Weighted average number of ordinary shares (diluted) during the year	556,676,132	557,296,837

The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

#### 29. OPERATING SEGMENTS

The Group has 2 reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Group's Board of Directors reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the Group's reportable segments:

	Consumer	Essentials	Consumer .
	Business		

: Supply of provisions and household consumer products, retail franchising, manufacture and sale of soya bean products and

noodles.

II Strategic Investments Packaging

Manufacture and sale of corrugated paper products and other

packaging products.

Other operations include investment holding, property investment, health solutions and property-related activities. None of these segments meet any of the quantitative thresholds for determining reportable segments in 2016 and 2015.

Unallocated amounts comprise mainly corporate expenses (primarily the Company's headquarters).

Information regarding the results of each reportable segment is included below. Performance is measured based on results from operating activities, as included in the internal management reports that are reviewed by the Board of Directors. Segment results from operating activities is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

YEAR ENDED 31 DECEMBER 2016

# 29. OPERATING SEGMENTS (CONTINUED)

	Consumer Essentials Consumer Business \$	Strategic Investments Packaging \$	Others \$	Total operations \$
Group 2016				
External revenues	171,428,435	228,498,479	51,481	399,978,395
Results from operating activities	6,609,003	21,965,217	(1,277,280)	27,296,940
Unallocated amounts – Other corporate expenses, net of income Net finance income			_	(5,037,851) 1,396,605
Profit before tax				23,655,694
Tax expense  Profit for the year			-	(6,223,980) 17,431,714
Other segment information Allowance made/(reversed) for doubtful receivables: - trade receivables	280,619	(214,171)	_	66,448
<ul><li>other receivables</li><li>amounts due from associates</li></ul>	-		688,772 (71,250)	688,772 (71,250)
Allowance made for inventory obsolescence	(707,079)	45,473	-	(661,606)
Inventories written off	30,018	4,220	-	34,238
Bad debts written off	618	71,423	-	72,041
Depreciation of: - property, plant and equipment - investment properties	2,134,334 -	6,477,556 -	1,721 19,895	8,613,611 19,895
Property, plant and equipment written off	2,708,692	15,066	1,988	2,725,746
Capital expenditure on property, plant and equipment	4,910,237	8,635,255	_	13,545,492

YEAR ENDED 31 DECEMBER 2016

# 29. OPERATING SEGMENTS (CONTINUED)

	Consumer Essentials Consumer Business \$	Strategic Investments Packaging \$	Others \$	Total operations \$
Group				
2015 External revenues	181,535,068	231,415,192	1,570,892	414,521,152
Results from operating activities	1,278,288	17,614,168	(4,365,249)	14,527,207#
Unallocated amounts – Other corporate expenses, net of income Net finance income				(1,793,123)# 3,363,945
Profit before tax Tax expense				16,098,029 (4,736,251)
Profit for the year				11,361, <i>77</i> 8
Other segment information Allowance made/(reversed) for doubtful receivables: - trade receivables - other receivables - amounts due from associates	(31,189)	1,109,611 - -	- 3,899,653 987,376	1,078,422 3,899,653 987,376
Allowance made for inventory obsolescence	138,511	33,136	-	171,647
Inventories written off	666,927	_	_	666,927
Bad debts written off	1	13,071	354	13,426
Depreciation of:  – property, plant and equipment  – investment properties	2,445,734	6,656,802 -	4,471 21,088	9,107,007 21,088
Property, plant and equipment written off	20,334	25,764	2	46,100
Capital expenditure on property, plant and equipment	2,399,910	6,735,774	194	9,135,878

<sup>#</sup> Restatement made to results from operating activities to separately disclose unallocated amounts which comprise mainly corporate expenses.

YEAR ENDED 31 DECEMBER 2016

# 29. OPERATING SEGMENTS (CONTINUED)

#### Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers or investments, where appropriate. Segment non-current assets are based on geographical location of the assets.

	Singapore \$	Malaysia \$	China \$	Total \$
2016 External revenue	147,258,322	59,141,564	193,578,509	399,978,395
Non-current assets	24,660,276	3,454,820	50,648,645	78,763,741
2015 External revenue	164,218,933	56,047,425	194,254,794	414,521,152
Non-current assets	23,531,984	3,769,081	52,456,901	79,757,966

### 30. OPERATING LEASES

#### Leases as lessee

Future minimum lease payments under non-cancellable operating leases are as follows:

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Within one year	5,990,180	5,662,291	1,128,597	1,128,597
Between one and five years	13,682,214	16,421,955	4,428,787	4,491,487
More than five years	7,468,427	10,451,911	5,684,782	6,750,679
	27,140,821	32,536,1 <i>57</i>	11,242,166	12,370,763

Included in the commitments for future minimum lease payments is annual land rent relating to the leasehold building owned by the Company built on land subject to a 60-year lease commencing from 1 May 1967. The annual land rent currently payable under the lease agreement is \$1,065,897 (2015: \$1,065,897).

There are also commercial leases entered by a subsidiary on certain plant and machinery, office equipment and leasehold land and properties. These non-cancellable leases have remaining lease terms of between 1 to 31 years. Lease terms do not contain restrictions on the Group's activities concerning dividends, additional debt or further leasing. One of the leasehold properties contains a clause to enable upward revisions of rental charge by 7% in June 2010 and 7% every 3 years thereafter. The annual land and property rent currently payable under the lease agreement are \$1,758,390 (2015: \$1,706,191) and \$379,964 (2015: \$355,340) respectively.

YEAR ENDED 31 DECEMBER 2016

#### 31. CAPITAL COMMITMENTS

At 31 December, the Group and the Company have the following commitments:

Capital commitments in respect of purchase of property, plant and equipment:

	Group		Company	
	2016 \$	2015 \$	2016 \$	2015
		<u> </u>	<u> </u>	<del>y</del>
Contracted but not provided for	31,445,537	4,717,556	30,813,479	1,593,187

#### 32. RELATED PARTIES

### Key management personnel compensation

Compensation paid/payable to key management personnel comprise:

	Grou	ıp
	2016 \$	2015 \$
Director fees	543,814	609,558
Short-term employee benefits	6,511,969	5,760,656
Post-employment benefits	217,034	187,573
	7,272,817	6,557,787

The key management personnel comprise the executive and non-executive directors, senior vice presidents, group financial controller of the Company and the directors and vice presidents of certain major subsidiaries.

### Other related party transactions

Other than as disclosed elsewhere in the financial statements, the transactions with related parties are as follows:

	Gro	Group		
	2016	2015		
	\$	\$		
Associates				
Sales	(51,481)	(1,570,892)		

#### 33. SUBSEQUENT EVENT

On 13 February 2017, the Group's wholly-owned subsidiary, Topseller Pte Ltd ("**Topseller**") has entered into a collaboration agreement with an individual to incorporate a joint venture company in the Republic of Singapore, Coco & Frank Pte Ltd ("**Coco & Frank**"). The principal business activities of Coco & Frank are to provide manufacturing, sales and marketing of food and related products. The initial issued and paid up capital is \$\$100,000 consisting of 1,000 ordinary shares of which Topseller holds 925 ordinary shares (92.5%).

On 20 March 2017, the Group's wholly owned subsidiary, PSC (China) Property Co. Limited (the "**Vendor**") received a further sum of HKD50,000,000 being additional non-refundable partial consideration from Kang Cheng Holdings Limited (the "**Purchaser**"). With the payment of this sum, the date of completion of the transfer of the equity interest in Million Cube Limited will be extended and take place in year 2017.

# SUPPLEMENTARY INFORMATION

(SGX LISTING MANUAL DISCLOSURE REQUIREMENTS)

# 1 GROUP PROPERTIES

Description of properties held by the Group is as follows:

Location	Description	Tenure
348 Jalan Boon Lay, Singapore 619529	Two-storey warehouse with annexed office block used by the Group both for its operations and for rental income	60-year lease from 1 May 1967 and an option to renew for 22 years, 3 months and 30 days
348 Jalan Boon Lay, Singapore 619529	Single-storey factory used by a subsidiary for its operations	60-year lease from 1 May 1967 and an option to renew for 22 years, 3 months and 30 days
H.S. (M) 4187, PTD 32624 Mukim Bukit Batu, Daerah Kulaijaya, Johor, Malaysia	Factory used by a subsidiary for its operations	Freehold
H.S. (M) 4272, PTD 32702 Mukim Bukit Batu, Daerah Kulaijaya, Johor, Malaysia	Vacant land	Freehold
Wilayah Pengembangan Sekupang Patam, Batam, Indonesia	Vacant land	Lease expired with no renewal
Jiangsu Province, Suzhou City, Xiangcheng District, Wanting Town, Wendu Road, No. 88, The People's Republic of China 215155	Factory premises, office building, dormitory	- 58,798.6 sq m on 50-year lease expiring on 4 September 2047
Anhui Province, HeFei Eco-Tech Development Zone, Zipeng Road, No. 105, The People's Republic of China 230601	Factory premises, office building	<ul> <li>- 35,800 sq m on 48-year lease expiring on August 2053</li> <li>- 13,600 sqm on 49-year and 8 months lease expiring on 8 December 2056</li> </ul>

# SUPPLEMENTARY INFORMATION

(SGX LISTING MANUAL DISCLOSURE REQUIREMENTS)

Location	Description	Tenure
Jiangsu Province, Nantong City, Tongzhou District, Xiting Town, Ting Nan Heng Road, The People's Republic of China 226301	Factory premises, office building	– 26,586 sq m on 50-year lease expiring on 18 March 2060
Tianjin City, Airport Economic Zone, Jingyi Road, No. 257, The People's Republic of China 300308	Factory premises, office building	- 33,233.3 sq m on 50-year lease expiring on 3 April 2062
Units 233, 237, 326, 358, 3A30, 3A31 Cinta Ayu Resort Apartments, all situated at 20 KM, Jalan Pontian Lama 81110 Pulai, Johor, Malaysia	Apartments	Freehold

# 2 MATERIAL CONTRACTS

There are no other material contracts entered into between the Company and its subsidiaries during the financial year involving the interest of the chief executive officer, executive director or each director of the Company

# 资产负债表

		集团		公	<u> </u>
	附注	2016 \$	2015 \$	2016 \$	2015 \$
		<b>y</b>		<b></b>	<b></b>
产业及机器设备	4	75,306,476	76,108,144	9,397,040	9,548,145
无形资产 物业投资	5 6	1,134,334 770,357	1,187,136 807,879	_	_
初並投员 子公司	7	//0,33/	007,079	40,068,859	40,189,146
联号公司	8	_	_	_	_
其他金融资产 递延税款资产	9	48,998	47,282	48,998	47,282
<sup>速延枕叔贞广</sup> 非 <b>流动资产合</b> 计	10	1,503,576 78,763,741	1,607,525 79,757,966	49,514,897	49,784,573
<b>小川切页厂</b> 百月		/6,/03,/41	79,737,900	49,314,69/	49,704,373
其他金融资产	9	2,042,947	1,977,971	2,040,998	1,971,884
存货	11	39,112,553	38,393,275	258,144	8,734,164
应收账款及其它应收款	12	141,409,016	136,508,117	47,901,168	50,387,569
现金和现金等同物 持有的待售资产	15 16	1 <i>7</i> 5,389,201 46,847,160	155,871,321 49,042,180	105,067,874	95,203,596
流动资产合计	10	404,800,877	381,792,864	155,268,184	156,297,213
			, ,	, ,	, ,
资产合计		483,564,618	461,550,830	204,783,081	206,081,786
00. d= 4m 24					
<b>股东权益</b> 股本	17	200,099,208	200,099,208	200,099,208	200,099,208
储备	17	70,460,100	63,905,962	(8,557,987)	(11,978,843)
归属于公司业主的股东权益		270,559,308	264,005,170	191,541,221	188,120,365
少数股东权益	18	51,803,318	48,633,419		
股东权益合计		322,362,626	312,638,589	191,541,221	188,120,365
<del></del> 上 佳					
<b>负债</b> 贷款与借贷	19	1,340,356	1,413,371	_	_
递延收益	22	1,175,894	1,197,736	_	_
递延应付税款	10	1,100,561	1,781,348		
非流动负债合计		3,616,811	4,392,455		
贷款与借款	19	35,798,369	22 542 242		
应付账款和其他应付款	23	118,956,515	32,543,343 110,444,237	13,241,860	- 1 <i>7</i> ,961,421
递延收益	22	119,205	107,144	-	-
本期应付税款		2,711,092	1,425,062		
流动负债合计		157,585,181	144,519,786	13,241,860	17,961,421
负债合计		161,201,992	148,912,241	13,241,860	1 <i>7</i> ,961,421
					. ,
负债及股东权益合计		483,564,618	461,550,830	204,783,081	206,081,786

附注内容是财务报表的组成部分之一。

# 综合损益表

截至2016年12月31日止年度

	附注	2015 \$	2015 \$
收入 售出产品成本	24	399,978,395 (304,716,163)	414,521,152 (324,322,810)
毛利		95,262,232	90,198,342
其他收入 分销费用 行政费用 其他费用 <b>营业活动之盈利</b>		3,090,175 (42,584,431) (29,738,784) (3,770,103) 22,259,089	3,554,781 (44,101,347) (30,150,969) (6,766,723) 12,734,084
金融收入 金融费用 <b>净金融收入</b>	26	2,143,780 (747,175) 1,396,605	5,042,815 (1,678,870) 3,363,945
联号公司损失分派(税后)			
<b>税前盈利</b> 所得税 <b>本期盈利</b>	27 25	23,655,694 (6,223,980) 17,431,714	16,098,029 (4,736,251) 11,361,778
<b>盈利可归属:</b> 公司业主 少数股东权益 本期盈利		10,301,248 7,130,466 17,431,714	5,755,799 5,605,979 11,361,778
<b>每股盈利</b> 每股盈利基额(分) 每股盈利摊薄(分)	28 28	1.86 1.85	1.04 1.03

## SHAREHOLDING STATISTICS

Number of Issued and Fully Paid Shares excluding : 553,415,746

Treasury Shares

Class of Shares : Ordinary Shares with equal voting rights

Issued and Fully Paid Share Capital : \$\$204,470,551.15

#### **SUBSTANTIAL SHAREHOLDERS AS AT 13 MARCH 2017**

SUBSTANTIAL SHAREHOLDERS	NUMBER OF	SHAREHOLDING		
	DIRECT	DEEMED	PERCENTAGE	
	INTEREST	INTEREST	(%)	
Violet Profit Holdings Limited	134,112,551	_	24.23	
Ku Yun-Sen(1)	_	134,112,551	24.23	
Tang Cheuk Chee <sup>(2)</sup>	49,449,500	49,498,000	17.88	
Allan Yap <sup>(3)</sup>	1,000,000	97,947,500	17.88	
Goi Seng Hui	83,713,404	-	15.13	

#### Notes:

- (1) Ku Yun-Sen is deemed to be interested in 134,112,551 shares held by Violet Profit Holdings Limited in the capital of the Company, by virtue of Section 7(4) of the Companies Act, Cap. 50.
- (2) Tang Cheuk Chee is deemed to be interested in 48,498,000 shares collectively held by Sino Diamond International Co., Ltd and Widelead International Limited, by virtue of Section 7(4) of the Companies Act, Cap. 50 and 1,000,000 shares held by her spouse, Allan Yap in the capital of the Company.
- (3) Allan Yap is deemed to be interested in 97,947,500 shares held by his spouse, Tang Cheuk Chee in the capital of the Company.

#### **DIRECTORS' SHAREHOLDING AS AT 21 JANUARY 2017**

DIRECTORS	HOLDINGS IN THE NAME OF DIRECTOR OR IN WHICH DIRECTOR HAS A DIRECT INTEREST	HOLDINGS IN WHICH THE DIRECTOR IS DEEMED TO HAVE AN INTEREST
Allan Yap	1,000,000	97,947,500
Tang Cheuk Chee	49,449,500	49,498,000
Lien Kait Long	5,530	_

#### **ANALYSIS OF SHAREHOLDERS AS AT 13 MARCH 2017**

	NO. OF		NO. OF	
RANGE OF SHAREHOLDINGS	SHAREHOLDERS	<b>%</b> *	SHARES	<b>%</b> *
1 – 99	262	3.28	9,775	0.00
100 - 1,000	2,454	30.70	1,418,828	0.26
1,001 - 10,000	3,499	43.77	16,214,917	2.93
10,001 - 1,000,000	1,758	21.99	84,457,467	15.26
1,000,001 and above	21	0.26	451,314,759	81.55
	7,994	100.00	553,415,746	100.00

#### Note:

<sup>\*</sup> Percentage is based on 553,415,746 shares (excluding 17,581,000 Treasury Shares) as at 13 March 2017.

# SHAREHOLDING STATISTICS

#### TREASURY SHARES

Total Number of Ordinary Shares held in treasury ("**Treasury Shares**") : 17,581,000
Voting Right : None
Percentage of this holding against total number of issued shares excluding Treasury Shares : 3.18%

### SHAREHOLDING HELD IN HANDS OF PUBLIC

Based on information available to the Company as at 13 March 2017, 42.69% of the issued ordinary shares (excluding Treasury Shares) of the Company is held by the public. Rule 723 of the Listing Manual issued by SGX-ST is therefore complied with.

#### MAJOR SHAREHOLDERS LIST - TOP 20 AS AT 13 MARCH 2017

NO.	NAME	NO. OF SHARES HELD	<b>%</b> *
1.	CIMB Securities (Singapore) Pte Ltd	146,376,878	26.45
2.	DBS Vickers Securities (Singapore) Pte Ltd	99,338,407	17.95
3.	Goi Seng Hui	83,713,404	15.13
4.	Tang Cheuk Chee	49,449,500	8.94
5.	UOB Kay Hian Pte Ltd	12,719,833	2.30
6.	DBS Nominees Pte Ltd	10,718,363	1.94
7.	United Overseas Bank Nominees Private Limited	10,067,372	1.82
8.	Citibank Nominees Singapore Pte Ltd	8,906,783	1.61
9.	Raffles Nominees (Pte) Ltd	4,121,421	0.74
10.	OCBC Nominees Singapore Private Limited	4,060,505	0.73
11.	Chew Ghim Bok	3,769,000	0.68
12.	Leow Kim Siang or Ng May Choo	3,308,200	0.60
13.	Lim & Tan Securities Pte Ltd	2,418,558	0.44
14.	Tan Wai See	2,279,000	0.41
15.	ABN AMRO Nominees Singapore Pte Ltd	2,000,194	0.36
16.	Hong Leong Finance Nominees Pte Ltd	2,000,000	0.36
17.	Sim Teng Yam	1,470,000	0.27
18.	Ang Kong Meng	1,284,000	0.23
19.	Eyu Chin Wat @ Yeo An Hai or Yeo Tan Tan (Yang DanDan)	1,256,000	0.23
	Phillip Securities Pte Ltd	1,045,841	0.19
		450,303,259	81.38

#### Note:

<sup>\*</sup> Percentage is based on 553,415,746 shares (excluding 17,581,000 Treasury Shares) as at 13 March 2017.

**NOTICE IS HEREBY GIVEN** that the Forty-Third Annual General Meeting of Hanwell Holdings Limited (the "**Company**") will be held at 348 Jalan Boon Lay, Singapore 619529 on Friday, 21 April 2017 at 10.00 a.m. for the following purposes:

#### AS ORDINARY BUSINESS

1. To receive and adopt the Directors' Statement and the Audited Financial Statements of the Company and the Group for the year ended 31 December 2016 together with the Auditors' Report thereon.

(Resolution 1)

2. To declare a first and final dividend (tax exempt one-tier) of \$\$0.005 per ordinary share for the financial year ended 31 December 2016 (2015: Nil).

(Resolution 2)

- 3. To re-elect the following Directors of the Company retiring pursuant to Regulation 87 of the Constitution of the Company:
  - (i) Dr Allan Yap

(Resolution 3)

(ii) Mr Goi Kok Ming (Wei Guoming)

(Resolution 4)

### [See Explanatory Note (1)]

4. To approve the payment of Directors' fees of S\$335,001 for the financial year ended 31 December 2016. (2015: S\$417,000)

(Resolution 5)

5. To approve the payment of Directors' fees of S\$279,000 for the financial year ending 31 December 2017 to be paid quarterly in arrears.

(Resolution 6)

#### [See Explanatory Note (2)]

6. To re-appoint KPMG LLP as Auditors of the Company and to authorise the Directors of the Company to fix their remuneration.

(Resolution 7)

7. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

#### **AS SPECIAL BUSINESS**

To consider and, if thought fit, to pass, with or without any modifications, the following resolutions as Ordinary Resolutions:

### 8. Authority to issue new shares

That pursuant to Section 161 of the Companies Act, Chapter 50 (the "**Companies Act**") and Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited ("**SGX-ST**"), authority be and is hereby given to the Directors of the Company to:

(a) (i) issue new shares in the capital of the Company ("**Shares**") whether by way of rights, bonus or otherwise; and/or

(ii) make or grant offers, agreements or options (collectively, "**Instruments**") that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) options, warrants, debentures or other instruments convertible into shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may in their absolute discretion deem fit; and

(b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors of the Company while this Resolution was in force,

### (the "Share Issue Mandate")

#### provided that:

- the aggregate number of shares (including shares to be issued in pursuance of the Instruments made or granted pursuant to this Resolution) and Instruments to be issued pursuant to this Resolution shall not exceed 50% of the total number of issued shares (excluding treasury shares) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares and Instruments to be issued other than on a pro-rata basis to existing shareholders of the Company shall not exceed 20% of the total number of issued shares (excluding treasury shares) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of shares and Instruments that may be issued under sub-paragraph (1) above, the percentage of issued shares and Instruments shall be based on the total number of issued shares (excluding treasury shares) in the capital of the Company at the time of the passing of this Resolution, after adjusting for:
  - (a) new shares arising from the conversion or exercise of the Instruments or any convertible securities;
  - (b) new shares arising from exercising share options or vesting of share awards outstanding and subsisting at the time of the passing of this Resolution; and
  - (c) any subsequent bonus issue, consolidation or subdivision of shares.
- (3) in exercising the Share Issue Mandate conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution of the Company; and
- unless revoked or varied by the Company in a general meeting, the Share Issue Mandate shall continue in force (i) until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held; or (ii) in the case of shares to be issued in pursuance of the Instruments, made or granted pursuant to this Resolution, until the issuance of such shares in accordance with the terms of the Instruments, whichever is earlier.

[See Explanatory Note (3)]

(Resolution 8)

#### 9. Authority to issue shares under the Hanwell Executives' Share Option Scheme

That pursuant to Section 161 of the Companies Act, the Directors of the Company be authorised and empowered to allot and issue from time to time such number of shares in the capital of the Company as may be required to be issued pursuant to the exercise of options granted by the Company under Hanwell Executives' Share Option Scheme (the "**Scheme**"), whether granted during the subsistence of this authority or otherwise, provided always that the aggregate number of additional ordinary shares to be issued pursuant to the Scheme shall not exceed 15% of the total number of issued shares (excluding treasury shares) in the capital of the Company from time to time and that such authority shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier.

[See Explanatory Note (4)]

(Resolution 9)

#### 10. Renewal of Share Buyback Mandate

That for the purposes of Sections 76C and 76E of the Companies Act, the Directors of the Company be and are hereby authorised to make purchases or otherwise acquire issued ordinary shares in the capital of the Company from time to time (whether by way of market purchases or off-market purchases on an equal access scheme) of up to 8% of the total number of issued shares (excluding treasury shares) in the capital of the Company (as ascertained as at the date of Annual General Meeting of the Company) at the price of up to but not exceeding the Maximum Price as defined in the Company's letter to the shareholders dated 6 April 2017 (the "Letter"), in accordance with the terms of the Share Buyback Mandate set out in the Letter, and this mandate shall, unless revoked or varied by the Company in general meeting, continue in force until (i) the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held; or (ii) the date on which the share purchases are carried out to the full extent mandated; or (iii) the time when the authority conferred by this mandate is revoked or varied by Shareholders in general meeting, whichever is earlier.

[See Explanatory Note (5)]

(Resolution 10)

# NOTICE OF BOOKS CLOSURE AND DIVIDEND PAYMENT DATE FOR FIRST AND FINAL ORDINARY DIVIDEND

**NOTICE IS HEREBY GIVEN** that the Share Transfer Books and Register of Members of Hanwell Holdings Limited (the "**Company**") will be closed on 4 May 2017 for the purpose of determining the entitlements to the first and final dividend to be proposed at the Annual General Meeting ("**AGM**") of the Company to be held on 21 April 2017.

Duly completed registrable transfers received by the Company's Share Registrar, M & C Services Private Limited of 112 Robinson Road, #05-01, Singapore 068902 up to 5.00 p.m. on 3 May 2017 will be registered to determine members' entitlements to the said first and final dividend. Members whose Securities Account with The Central Depository (Pte) Ltd are credited with shares at 5.00 p.m. on 3 May 2017 will be entitled to the proposed first and final dividend.

The proposed payment of the first and final dividend, if approved by the members at the AGM to be held on 21 April 2017, will be made on 15 May 2017.

By Order of the Board

Chew Kok Liang Company Secretary Singapore

6 April 2017

#### **Explanatory Notes:**

- (1) **Resolutions 3 and 4** Dr Allan Yap will, upon re-election as the Director of the Company, remain as the Executive Chairman of the Company. Mr Goi Kok Ming (Wei Guoming) will, upon re-election as the Director of the Company, remain as the Non-Executive Director and will be considered non-independent.
- (2) **Resolution 6** is to allow the Company to pay Directors' fees to all Non-Executive Directors in arrears on a quarterly basis for the financial year ending 31 December 2017. In the event that the amount of the Directors' fee proposed is insufficient, approval will be sought at the next year's annual general meeting for payments to meet the shortfall.
- (3) **Resolution 8**, if passed, will empower the Directors of the Company from the date of this Annual General Meeting until the date of the next Annual General Meeting of the Company, or the date by which the next Annual General Meeting of the Company is required by law to be held or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier, to issue shares, make or grant Instruments convertible into shares and to issue shares pursuant to such Instruments, up to a number not exceeding, in total, 50% of the total number of issued shares (excluding treasury shares) in the capital of the Company, of which up to 20% may be issued other than on a pro-rata basis to existing shareholders of the Company.

For determining the aggregate number of shares that may be issued, the percentage of issued shares in the capital of the Company will be calculated based on the total number of issued shares (excluding treasury shares) in the capital of the Company at the time this Resolution is passed after adjusting for new shares arising from the conversion or exercise of the Instruments or any convertible securities, the exercise of share options or the vesting of share awards outstanding or subsisting at the time when this Resolution is passed and any subsequent consolidation or subdivision of shares.

- (4) **Resolution 9**, if passed, will empower the Directors of the Company to issue shares in the capital of the Company pursuant to the exercise of options granted under the Scheme which was approved at the Extraordinary General Meeting of the Company held on 8 July 2003. Pursuant to the Extraordinary General Meeting of the Company held on 28 September 2007, the maximum number of shares issued or to be issued for options under the Scheme had been changed to 15% of the total number of issued shares (excluding treasury shares) in the capital of the Company.
- (5) **Resolution 10**, if passed, will empower the Directors of the Company from the date of this Annual General Meeting until (i) the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held; or (ii) the date on which the share purchases are carried out to the full extent mandated; or (iii) the time when the authority conferred by this mandate is revoked or varied by Shareholders in general meeting, whichever is earlier, to repurchase ordinary shares of the Company by way of market purchases or off-market purchases of up to 8% of the total number of issued shares (excluding treasury shares) in the capital of the Company at the Maximum Price as defined in the Letter. The rationale for, the authority and limitation on, the sources of funds to be used for the purchase or acquisition, including the amount of financing and financial effects of the purchase or acquisition of ordinary shares by the Company pursuant to the Share Buyback Mandate on the audited consolidated financial accounts of the Group for the financial year ended 31 December 2016 are set out in greater detail in the Letter to Shareholders attached to this Annual Report.

#### Notes:

- A Member of the Company (other than a Relevant Intermediary\*) entitled to attend and vote at the Annual General Meeting (the "Meeting") is entitled to appoint not more than two proxies to attend and vote in his/her stead. A proxy need not be a member of the Company.
- 2. A Relevant Intermediary may appoint more than two proxies, but each proxy must be appointed to exercise the rights attached to a different share or shares held by him (which number and class of shares shall be specified.)
- 3. The instrument appointing a proxy must be deposited at the office of the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01 Singapore 068902 not less than forty-eight hours before the time appointed for holding the Meeting.
- \* A Relevant Intermediary is:
  - (a) a banking corporation licensed under the Banking Act (Cap. 19) or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity; or
  - a person holding a capital markets services licence to provide custodial services for securities under the Securities Futures Act (Cap. 289) and who holds shares in that capacity; or
  - (c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.

#### PERSONAL DATA PRIVACY

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, proxy lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.



### HANWELL HOLDINGS LIMITED

Company Registration No. 197400888M

(Incorporated In the Republic of Singapore)

### **PROXY FORM**

(Please see notes overleaf before completing this Form)

#### IMPORTANT:

- 1. An investor who holds shares under the Central Provident Fund Investment Scheme ("CPF Investor") and/or the Supplementary Retirement Scheme ("SRS Investors") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting, but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the CPE interest of the Meeting of the CPE. Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting. This Proxy Form is not valid for use by CPF and SRS Investors and shall
- be ineffective for all intents and purposes if used or purported to be used by them.

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#### Notes:

- 1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Chapter 289 of Singapore), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
- 2. A member of the Company (other than a Relevant Intermediary\*), entitled to attend and vote at a meeting of the Company is entitled to appoint one or two proxies to attend and vote in his/her stead. A proxy need not be a member of the Company.
- 3. Where a member (other than a Relevant Intermediary\*) appoints two proxies, the appointments shall be invalid unless he/she specifies the proportion of his/her shareholding (expressed as a percentage of the whole) to be represented by each proxy.
- 4. A Relevant Intermediary may appoint more than two proxies, but each proxy must be appointed to exercise the rights attached to a different share or shares held by him (which number or class of shares shall be specified).
- 5. Subject to note 9, completion and return of this instrument appointing a proxy shall not preclude a member from attending and voting at the Meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the instrument of proxy to the Meeting.
- 6. The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01 Singapore 068902 not less than forty-eight hours before the time appointed for the Meeting.
- 7. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised. Where the instrument appointing a proxy or proxies is executed by an attorney on behalf of the appointor, the letter or power of attorney or a duly certified copy thereof must be lodged with the instrument.
- 8. A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Meeting, in accordance with Section 179 of the Companies Act, Chapter 50 of Singapore, and the person so authorised shall upon production of a copy of such resolution certified by a director of the corporation to be a true copy, be entitled to exercise the powers on behalf of the corporation so represented as the corporation could exercise in person if it were an individual.
- 9. An investor who holds shares under the Central Provident Fund Investment Scheme ("CPF Investor") and/or the Supplementary Retirement Scheme ("SRS Investors") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.
- \* A Relevant Intermediary is:
  - (a) a banking corporation licensed under the Banking Act (Cap. 19) or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity; or
  - (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities Futures Act (Cap. 289) and who holds shares in that capacity; or
  - (c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.

#### Personal Data

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 6 April 2017.

#### General

The Company shall be entitled to reject the instrument of proxy or proxies if it is incomplete, improperly completed, illegible, or where the true intentions of the appointor are not ascertainable from the instructions contained in the instrument. The Company may also reject any instrument of proxy or proxies where the appointor is not shown to have shares in the Company entered against his/her name in the Depository Register as at seventy-two hours before the time appointed for holding the Meeting, as certified by the Central Depository (Pte) Limited to the Company.

